

OPEN-ENDED QUESTIONS

Open-ended questions are inquiries that cannot be answered with a simple "yes" or "no" and require elaboration.

BENEFITS

- **Getting to know people** - They speed up the process of getting comfortable with each other.
- **People feel heard** - Allowing time and space for longer answers gives people the chance to have their thoughts and ideas shared.
- **Improves student thinking** - Teachers use it to encourage students to verbally process and clarify their thinking.

EXAMPLES

- **For Students:** What did you find most interesting or surprising about today's lesson?
- **For Getting to Know People:** So, can you tell me about the first time you met our mutual friend who introduced us?
- **For Interviews:** How do you approach problem-solving, and what methods are most effective?

Questions That Make The Sale

Huangqi Zhang



Questions That Make The Sale:

Uncover the mysteries within Crafted by is enigmatic creation, Discover the Intrigue in **Questions That Make The Sale** . This downloadable ebook, shrouded in suspense, is available in a PDF format (Download in PDF: *). Dive into a world of uncertainty and anticipation. Download now to unravel the secrets hidden within the pages.

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