

Marketing Workbook for Nonprofit Organizations Volume II:

Mobilize People for Marketing Success

by Gary J. Stern



Leads the way to making every member of the organization, volunteer and staff, paid and unpaid, an effective marketing representative.

Frances Hesselbein, Chairman, Board of Governors
Leader to Leader Institute, formerly the Drucker Foundation

Marketing Workbook For Nonprofit Organizations

Volume 2 Mobilize People For Marketing Success

Gary J. Stern



Marketing Workbook For Nonprofit Organizations Volume 2 Mobilize People For Marketing Success:

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Five Life Stages Judith Sharken Simon,2001-05-15 The life stage model is a powerful tool for understanding objectively your organization s current status and preparing it to move ahead to the future This useful guide helps you understand where your organization is in its life and how to avoid unnecessary struggles and act on opportunities to boost your organization s development

The Nonprofit Strategy Revolution David La Piana,2018-08-07 Turner Publishing proudly presents a fully updated edition of The Nonprofit Strategy Revolution FINALIST Ben Franklin Awards Independent Book Publishers Association Business Category The world changes continuously and rapidly It s foolhardy to believe that strategies should not do so as well Nonprofit leaders already know this but traditional strategic planning has locked them into a process that s divorced from today s reality That s why plans sit on the shelf and why smart executives are always seeking workarounds in between planning periods The Nonprofit Strategy Revolution offers a nimble and powerful alternative In this groundbreaking book strategy expert David La Piana introduces Real Time Strategic Planning a fluid organic process that engages staff and board in a program of systematic readiness and continuous responsiveness With it your nonprofit will be able to identify understand and act on challenges and opportunities as they arise At the heart of this practical book is the Real Time Strategic Planning Cycle Based on four years of research and testing with a variety of nonprofits this proven process guides you through the steps to sound strategy You ll find tools for clarifying your competitive advantage generating a strategy screen criteria for evaluating strategies to be able to respond quickly handling big questions developing and testing strategies and implementing and adapting strategies This useful guide also includes exhibits and case examples showing how concepts play out in real life a total of 27 tools 10 of which are

essential for forming strategies Theory to Action sidebars telling you which tool to use for a given task and a link to downloadable content with all the tools and interactive worksheets you ll need as well as a Facilitator s Guide to Real Time Strategic Planning that gives you everything you need the day s agenda instructions for preparing flip charts prework to be done handouts and worksheets Use The Nonprofit Strategy Revolution and get the clarity and direction you need for maximum mission success **Grassroots Fundraising Journal** ,1998 **Subject Guide to Books in Print** ,1991

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