

MARKETING STRATEGIES

FOR PHYSICIANS

A GUIDE TO
PRACTICE
GROWTH



STEPHEN W. BROWN, PhD
ANDREW P. MORLEY Jr., MD

Marketing Strategies For Physicians A Guide To Practice Growth

Albert A Gayle



Marketing Strategies For Physicians A Guide To Practice Growth:

Marketing Strategies for Physicians Stephen Walter Brown, Andrew P. Morley, 1986 *Aesthetic Plastic Surgery*
E-Book Sherrell J Aston, Douglas S. Steinbrech, Jennifer L Walden, 2012-10-14 *Aesthetic Plastic Surgery* edited by Sherrell J Aston MD Douglas S Steinbrech MD and Jennifer L Walden MD brings you the masterful expertise you need to achieve breathtaking outcomes for every cosmetic surgery procedure including MACS lift endoscopic mid and lower face rejuvenation lid cheek blending the tear trough cohesive gel breast augmentation lipoabdominoplasty and many more A who s who of international authorities in plastic surgery explain their signature techniques giving you all the know how you need deliver the exceptional results your patients demand Operative videos on DVD let you observe these techniques being performed in real time and Expert Consult online access enables you to reference the text download the images and watch the videos from any computer Coverage of hot topics includes MACS lift endoscopic mid and lower face rejuvenation lid cheek blending the tear trough the newest rhinoplasty techniques cohesive gel breast augmentation fat grafting techniques details of the latest injectables and fillers and many other highly sought after procedures Operative videos on DVD and online let you see how leading experts perform more than 50 important techniques including extended SMAS face lift traditional inverted T breast augmentation and lipoabdominoplasty Nearly 1600 full color photographs and illustrations demonstrate what to look for and what results you will achieve A consistent extremely user friendly organization guides you through history evaluation anatomy technical steps post operative care complications and pearls and pitfalls for each procedure giving you all the advice you need to make informed effective decisions and avoid complications and disappointing results Expert Consult online access allows you to reference the complete contents perform rapid searches download the images and watch the operative videos from any computer Your purchase entitles you to access the web site until the next edition is published or until the current edition is no longer offered for sale by Elsevier whichever occurs first If the next edition is published less than one year after your purchase you will be entitled to online access for one year from your date of purchase Elsevier reserves the right to offer a suitable replacement product such as a downloadable or CD ROM based electronic version should online access to the web site be discontinued *The Art of Aesthetic Surgery* Foad Nahai, M.D., 2015-05-05
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