

# Sharing POWER

PUBLIC  
GOVERNANCE  
AND PRIVATE  
MARKETS

Donald F. Kettl

# Sharing Power Public Governance And Private Markets

**Veronica Vecchi,Manuela  
Brusoni,Rodney Farr-Wharton**



## **Sharing Power Public Governance And Private Markets:**

*Sharing Power* Donald F. Kettl, 2011-07-01 In the flush of enthusiasm to make government work better reformers from both left and right have urged government to turn as many functions as possible over to the private sector and to allow market competition instill efficiency and choice In fact government has been doing just this for years every major policy initiative launched since World War II has been managed by public private partnerships Yet such privatization has not solved government's problems While there have been some positive results there has been far less success than advocates of market competition have promised In a searching examination of why the competition prescription has not worked well Donald F Kettl finds that government has largely been a poor judge of private markets Because government rarely operates in truly competitive markets contracting out has not so much solved the problems of inefficiency but has aggravated them Government has often not proved to be an intelligent consumer of the goods and services it has purchased Kettl provides specific recommendations as to how government can become a smart buyer knowing what it wants and judging better what it has bought Through detailed case studies Kettl shows that as market imperfections increase so do problems in governance and management He examines the A 76 program for buying goods and services the FTS 2000 telecommunications system the Superfund program the Department of Energy's production of nuclear weapons and contracting out by state and local governments He argues that government must be more aggressive in managing contracts if it is to build successful partnerships with outside contractors Kettl maintains that the answer is not more government but a smarter one which requires strong political leadership to refocus the bureaucracy's mission and to change the bureaucratic culture

Sharing Power Donald F. Kettl, 2011-07-01 In the flush of enthusiasm to make government work better reformers from both left and right have urged government to turn as many functions as possible over to the private sector and to allow market competition instill efficiency and choice In fact government has been doing just this for years every major policy initiative launched since World War II has been managed by public private partnerships Yet such privatization has not solved government's problems While there have been some positive results there has been far less success than advocates of market competition have promised In a searching examination of why the competition prescription has not worked well Donald F Kettl finds that government has largely been a poor judge of private markets Because government rarely operates in truly competitive markets contracting out has not so much solved the problems of inefficiency but has aggravated them Government has often not proved to be an intelligent consumer of the goods and services it has purchased Kettl provides specific recommendations as to how government can become a smart buyer knowing what it wants and judging better what it has bought Through detailed case studies Kettl shows that as market imperfections increase so do problems in governance and management He examines the A 76 program for buying goods and services the FTS 2000 telecommunications system the Superfund program the Department of Energy's production of nuclear weapons and contracting out by state and local

governments He argues that government must be more aggressive in managing contracts if it is to build successful partnerships with outside contractors Kettl maintains that the answer is not more government but a smarter one which requires strong political leadership to refocus the bureaucracy's mission and to change the bureaucratic culture

*International Handbook of Public Procurement* Khi V. Thai, 2017-09-25 Since the 1990s government at all levels is under increasing pressure to do more with less However despite the U S government spending about 15 to 20 percent of its GDP on contracts for goods and services there is a paucity of reference books for public procurement officials and very few textbooks for courses on the subject Filling this void the *International Handbook of Public Procurement* provides the knowledge necessary to understand how procurement works and how to improve the cost effectiveness of procurement systems Taking a multidisciplinary approach the book focuses on the managerial economic political and legal aspects of this topic It begins with a conceptual framework and highlights various reforms occurring in certain countries By examining these improvements readers are able to apply this knowledge to their own strategies The next section presents selected cases that illustrate the public procurement process examining systems in various nations including Germany China South Africa Cambodia Uganda and Estonia The book also discusses the rise of electronic procurement systems E procurement and reviews the benefits of these efficient systems Other topics presented in this comprehensive volume include practical discussions on contract negotiations bidding price strategies and cost analysis and an insightful chapter on the market's response to contract award announcements A virtual encyclopedia from numerous international experts this book was assembled by Khi V Thai Professor at Florida Atlantic University and Editor of the *Journal of Public Procurement* Dr Thai has provided technical assistance in the area of public procurement to governments across the world Empowering those on all sides of the issue this volume dispenses advice valuable to government officials and contractors as well as providing a comprehensive text for public administration students

*Rethinking Public Service Delivery* John Alford, Janine O'Flynn, 2012-06-25 Winner of the 2014 Academy of Management Public Nonprofit PNP Division Best Book Award Many public services today are delivered by external service providers such as private firms and voluntary organizations These new ways of working including contracting partnering client co production inter governmental collaboration and volunteering pose challenges for public management This major new text assesses the ways in which public sector organizations can improve their services and outcomes by making full use of the alternative ways of getting things done

*The Public Administration Theory Primer* H. George Frederickson, Kevin B. Smith, Christopher Larimer, Michael J. Licari, 2018-04-17 The *Public Administration Theory Primer* explores how the science and art of public administration is definable describable replicable and cumulative The authors survey a broad range of theories and analytical approaches from public institutional theory to theories of governance and consider which are the most promising influential and important for the field This book paints a full picture of how these theories contribute to and explain what we know about public administration today The third edition is fully revised and

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**Contracting for Public Services** Carsten Greve, 2007-09-12 Insightful and comprehensive and covering new subjects like globalization and IT this text international in its approach provides a thorough introduction to the key phases of the contracting process and the skills required by managers in its implementation These include policy for contracting strategic purchasing understanding markets communicating the contracting decision designing and drafting the contract the role of the consumer the regulation of service provision Illustrated throughout with practitioner case studies from a range of OECD countries this book presents an important new theoretical contract management model and a mature contract model and explores the mechanisms formal rules and informal norms that influence the way governments contract for public services This book is essential reading for all students of public management and all public service managers

**Handbook of Public Administration** W. Bartley Hildreth, Gerald Miller, Evert L Lindquist, 2021-04-26 Public administration as a field of study finds itself in the middle of a fluid environment The very reach and complexity of public administration has been easy to take for granted easy to attack and difficult to explain particularly in the soundbite and Twitter snipe media environment Not only has the context for the discipline changed but the institutions of public administration have adapted and innovated to deliver services to the public and serve those in power while becoming increasingly complex themselves Has public administration evolved And what new lines of research are critical for effective policy and delivery of programs and public services while preserving foundational principles such as the rule of law and expert institutions This Handbook of Public Administration sheds light for new researchers doctoral students scholars and practitioners interested in probing modern public administration's role in solving major challenges facing nations and the world This fourth edition recognizes that the scholarship of public administration must reflect the diverse influence of an international orientation embracing public administration issues and practices in governance systems around the world and illustrating just how practice can vary across jurisdictions Every section identifies foundational principles and issues shows variation in practice across selected jurisdictions and identifies promising avenues for research Each chapter revisits enduring themes and tensions showing how they persist along with new challenges and opportunities presented by digital technology and contemporary political realities The Handbook of Public Administration Fourth Edition provides a compelling introduction to and depiction of the contemporary realities of public administration and it will inspire new avenues of inquiry for the next generation of public administration researchers

Problem Solving with the Private Sector Daniel E. Bromberg, 2016-03-31 Problem Solving with the Private Sector presents advice and solutions for fruitful government business alliances from the perspective of everyday public management With a focus on job training

economic development regulation and finance and innovation each chapter discusses a traditional tool of government presented in a practical and applied manner as well as the implementation of the tool with clear examples Content rich case studies on a wide range of policy issues including regulatory policy natural resources manufacturing financial services and health care highlight opportunities for government and business to collaborate to pursue the public good This book offers current and future public managers possible solutions to complex problems for effective government business alliances in a range of settings It is essential reading for all those studying public management public administration and public policy

**American Public Service** Sheila Suess Kennedy, David Schultz, 2011-08-25 Questions of ethics in public administration are increasingly in the news where commentators seem too often detached from the sources of those ethics and their application to current political conflicts *American Public Service* Constitutional and Ethical Foundations examines public administration ethics as contextualized by constitutional legal and political values within the United States Through case studies hypothetical examples and an easy to read discussion format the authors explore what these values mean for specific duties of government managers and for the resolution of many contemporary issues confronting public sector officials Key Features Describes the philosophical underpinnings of the Constitution and the Bill of Rights Identifies the values that anchor and define what government and public administrators should do Indicates where these values fit into a framework for moral decision making in the public sector and how they apply to discussions of current controversies in public administration Written by authors with rich experience as both lawyers and academics in public administration programs

**Privatization and Market Development** Graeme A. Hodge, 2006 A useful volume for those interested in the development of privatization around the world *J Prager Choice* This accessible book aims to inform readers interested in assessing privatization and market development concepts on a global scale and outlines a range of thinking on how these policy ideas have moved around the globe Bringing together an international team of contributors the book traces how privatization concepts have grown in application and how they have spread to become a central policy idea for governments And whilst interest in the initial policy of selling off state owned enterprises has peaked the contracting and partnership modes of privatization have risen to global prominence This book also reflects on the importance of the privatization family of ideas on both developed and developing countries *Privatization and Market Development* will be of great interest to those involved in public administration and public policy making from a global perspective *The Oxford Handbook of Public Management* Ewan Ferlie, Laurence E. Lynn, Christopher Pollitt, 2007 The public sector continues to play a strategic role across the world and in the last thirty years there have been major shifts in approaches to its management This text identifies the trends in public management and the effects these have had as well as providing a broad overview to each topic

**Exploring Public-Private Partnerships in Singapore** Soojin Kim, Kai Xiang Kwa, 2019-11-26 This book looks at what drives effective management of public private partnerships PPPs It examines widely cited Singaporean cases pertaining to

successful PPPs as well as those in failure and subsequently contracted back in the public sector provision in diverse areas of public service such as water services educational services trade and logistical data services residential services acquisition and maintenance of military systems research and development services infrastructure and sport services The book begins each case with an overview e g project goals motivators types of PPPs stakeholders time period assigned budget and capital planning and then specifically discusses critical success factors and or risk factors pertaining to the decisions to proceed with ongoing PPPs or to return to self operation in house public production of services later respectively The book concludes with a discussion of lessons learned from Singaporean cases and contexts of PPPs and suggests more feasible strategies and conditions toward successful collaborative governance between public agencies and private counterparts for the new century This book will appeal especially to public policymakers *Revisiting Waldo's Administrative State* David H.

Rosenbloom,Howard E. McCurdy,2006-05-22 The prevailing notion that the best government is achieved through principles of management and business practices is hardly new it echoes the early twentieth century gospel of efficiency challenged by Dwight Waldo in 1948 in his pathbreaking book *The Administrative State Asking Efficiency* for what Waldo warned that public administrative efficiency must be backed by a framework of consciously held democratic values *Revisiting Waldo's Administrative State* brings together a group of distinguished authors who critically explore public administration's big ideas and issues and question whether contemporary efforts to reinvent government promote privatization and develop new public management approaches constitute a coherent political theory capable of meeting the complex challenges of governing in a democracy Taking Waldo's book as a starting point the authors revisit and update his key concepts and consider their applicability for today The book follows Waldo's conceptual structure first probing the material and ideological background of modern public administration problems of political philosophy and finally particular challenges inherent in contemporary administrative reform It concludes with a look ahead to wicked policy problems such as terrorism global warming and ecological threats whose scope is so global and complex that they will defy any existing administrative structures and values Calling for a return to conscious consideration of democratic accountability fairness justice and transparency in government the book's conclusion assesses the future direction of public administrative thought This book can stand alone as a commentary on reconciling democratic values and governance today or as a companion when reading Waldo's classic volume

*Risk Management in Public-Private Partnerships* Mohammad Heydari,Kin Keung Lai,Zhou Xiaohu,2020-12-28 Public Private Partnership PPP is a channel through which the public sector can seek alternative funding and expertise from the private sector to procure public infrastructure Governments around the world are increasingly turning to Public Private Partnerships to deliver essential goods and services Unfortunately PPPs like any other public procurement can be at risk of corruption This book begins by looking at the basics of PPP and the challenges of the PPP process It then conceptualizes the vulnerability of various stages of Public Private Partnership models and corruption risk against the backdrop of contract

theory principal agent theory and transaction cost economics The book also discusses potential control mechanisms The book also stresses the importance of good governance for PPP It outlines principles and procedures of project risk management PRM developed by a working party of the Association of Project Managers Finally the book concludes by proposing strategies and solutions to overcome the limitations and challenges of the current approach toward PPP **Election Law and**

**Democratic Theory** David Schultz,2016-04-29 While numerous books and articles examine various aspects either of democratic theory or of specific topics in election law there is no comprehensive book that provides a detailed and scholarly discussion of the political and democratic theory underpinnings of election law Election Law and Democratic Theory fills this important gap as author David Schultz offers a scholarly analysis of the political principles and democratic values underlying election law and the regulation of political campaigns and participants in the United States The book provides the first full length examination of the political theories that form the basis for many of the current debates in election law that structure both Supreme Court and scholarly considerations of topics ranging from campaign finance reform voting rights reapportionment and ballot access to the rights of political parties the media and other players in the system It challenges much of the current debate in election law and argues for more discussion and development of a democratic political theory to support and guide election law jurisprudence Managerial Flow Veronica Vecchi,Manuela Brusoni,Rodney

Farr-Wharton,2015-04-10 When globalization affects jobs and economies policy makers strive to plan design and implement actions to support their communities and businesses Ansell and Gash 2007 Furthermore local development policies are at the core of international cooperation programs or more in general represent a challenge for emerging countries They could refer to infrastructure entrepreneurship innovation or urban renewal However more frequently than not development policies which involve different institutional levels and public and private players fail due to poor implementation management This research book presents a managerial approach the so called Managerial Flow that could help the closure of gaps that hamper an efficient and effective policy execution The managerial flow model observes the phenomenon of policy implementation for economic development through managerial lens In the book the research team has empirically identified five gaps in practice whereupon public policy implementation falls down As a response Managerial Flow model outlines sets of managerial actions that can be adopted to facilitate a clear flow from policy development through to implementation This book expands on the Managerial Flow model and acts as both a practical guide to stimulate evidence based policy implementation in governments and as theoretical contribution to policy and strategy execution Written for researchers and academics this book begins by outlining the theoretical foundations of Managerial Flow and moves to unpack application and cases based in different sectors and countries in order to discuss and show how the Managerial Flow approach can concretely support managers in the implementation of economic development policies It reviews and discusses how the managerial flow could be relevant in the implementation of a set of sectorial policies and uses the managerial flow concept to analyse cases of economic

development and establish lessons for broader management scope      The Ashgate Research Companion to New Public Management Professor Per Lægreid, Professor Tom Christensen, 2013-03-28 This new in paperback edition provides a comprehensive state of the art review of current research in the field of New Public Management NPM reform Aimed primarily at a student readership with a special interest in contemporary public sector reforms The Ashgate Research Companion to New Public Management offers a refreshing and up to date analysis of key issues of modern administrative reforms Designed as a one stop reference point and revision guide this textbook comprises 29 chapters divided into six thematic sessions each with chapters ranging across a variety of crucial topics in the field of New Public Management reforms and beyond The principal themes addressed are Processes and driving forces Basic theoretical foundations are discussed as well as the importance of institutional environments copying diffusion and translation of reform ideas and solutions among countries The question of convergence or divergence among countries Four families of countries with different state traditions are examined Anglo Saxon countries Scandinavia Continental Europe and Asian countries Developments in the soft welfare sectors of hospital systems universities and welfare administration and the harder sectors like regulation of utilities in areas such as telecommunications and energy The effects and implications of NPM reforms both the more direct and the narrower effects on efficiency and the broader impact on democracy trust and public sector values What new trends are occurring beyond the NPM movement such as whole of government initiatives Neo Weberian models and New Public Governance as a new trend Covering not only the NPM movement in general but also the driving forces behind the reform and its various trajectories and special features this important contribution is essential reading for students and anyone wanting to expand their knowledge of administrative reform      **Encyclopedia of Public**

**Administration and Public Policy - 5 Volume Set** Domonic A. Bearfield, Evan Berman, Melvin J. Dubnick, 2020-08-14 Now in its third edition Encyclopedia of Public Administration and Public Policy remains the definitive source for article length presentations spanning the fields of public administration and public policy It includes entries for Budgeting Bureaucracy Conflict resolution Countries and regions Court administration Gender issues Health care Human resource management Law Local government Methods Organization Performance Policy areas Policy making process Procurement State government Theories This revamped five volume edition is a reconceptualization of the first edition by Jack Rabin It incorporates over 225 new entries and over 100 revisions including a range of contributions and updates from the renowned academic and practitioner leaders of today as well as the next generation of top scholars The entries address topics in clear and coherent language and include references to additional sources for further study      Innovations in Public Leadership Development Ricardo S. Morse, Terry F. Buss, 2014-12-18 This is the best single source guide to leadership development in the public sector It offers a wealth of advice for teachers students trainers human resource officers and established leaders The all original chapters include discussions of leadership frameworks competencies for public leaders for the new governance and

strategies for senior leaders in government The book's wide ranging coverage includes in depth discussions of specific approaches to learning methods such as action learning and social artistry as well as presentations of leader development models such as transformational stewardship and global leadership The contributors present experiences from real world leadership development programs and the book situates leader development within the current trends of networks collaboration and boundary crossing work in the public sector

*Public Management* Mirko Noordegraaf, 2017-08-24 This major new text on the theory and practice of public management moves away from descriptive accounts of its evolution to provide a systematic treatment of the key paradigms of public management today It examines their competing outlooks values tools and assumptions and using a wide range of examples from different areas of management around the world their implications for practice The text sets out three contrasting logics for management performance professionalism and politics and shows how public managers act on the interplay between these for effective results Relating all three logics to a wide range of diverse contexts from police services to healthcare social services to educational providers the text shows how managers can simultaneously perform to a high standard act professionally through their work and cope with internal and external politics Incorporating the latest theories and practices this comprehensive book will appeal to readers around the world wanting to understand and contribute to public management today

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