

Power Strategies for CLOSING FIRST CALL SALES

by Brian J. O'Hara

Here is your key to instant sales success—all the proven "power strategies" you need to influence and persuade prospects to buy on the very first call. A manual for every salesperson, this dynamic guide shows how to break out your competition . . . dramatically increase your conversions . . . and close first calls sales with even the most difficult prospects!

Power Strategies For Closing First Call Sales

N Colangelo



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