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Editors

# Perspectives on Business Modelling

Understanding  
and Changing  
Organisations



Springer

# Perspectives On Business Modelling Understanding And Changing Organizations

**Anders G. Nilsson, Christofer  
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## **Perspectives On Business Modelling Understanding And Changing Organizations:**

**Perspectives on Business Modelling** Anders G. Nilsson, Christofer Tolis, Christer Nellborn, 2012-12-06 How can established models and methods be employed for the understanding and change of organisations One of the key issues presented in this book is bridging the communication gap between business leaders and IT experts in companies and public services This is facilitated by combining different models for the development of corporate strategies business processes and information support The leading idea behind this book is to present different perspectives on business modelling based on established theories and practical experiences The book offers advanced knowledge and relevant information on the key issues in business modelling for today's organisations

**The Practice of Enterprise Modeling** Patrick van Bommel, Stijn Hoppenbrouwers, Sietse Overbeek, Joseph Barjis, 2010-10-29 This volume constitutes the proceedings of the Third IFIP WG 8.1 Working Conference on the Practice of Enterprise Modeling held in Delft The Netherlands during November 9-10 2010 The goal of the conference is both to foster a better understanding of the practice of enterprise modeling and to improve its theoretical foundations The 17 papers presented were carefully reviewed and selected from 44 submissions They reflect the trend for both practitioners and academics to look into domains and conceptualizations addressing dedicated business oriented topics like business intelligence or domain driven process families and thus reach beyond traditional information systems engineering

**Handbook of Computational Intelligence in Manufacturing and Production Management** Laha, Dipak, Mandal, Purnendu, 2007-11-30 During the last two decades computer and information technologies have forced great changes in the ways businesses manage operations in meeting the desired quality of products and services customer demands competition and other challenges The Handbook of Computational Intelligence in Manufacturing and Production Management focuses on new developments in computational intelligence in areas such as forecasting scheduling production planning inventory control and aggregate planning among others This comprehensive collection of research provides cutting edge knowledge on information technology developments for both researchers and professionals in fields such as operations and production management Web engineering artificial intelligence and information resources management

*Organizational Semiotics* Kecheng Liu, Rodney J. Clarke, Peter Bøgh Andersen, El-Sayed Abou-Zeid, Ronald K. Stamper, 2002-08-31 This text discusses real information systems in which technologies have an essential role to play It develops this perspective using the established discipline of semiotics the theory of signs

**Enterprise Modeling** Janis Stirna, Anne Persson, 2018-09-28 This book offers practical advice on managing enterprise modeling EM projects and facilitating participatory EM sessions Modeling activities often involve groups of people and models are created in a participatory way Ensuring that this is done efficiently requires dedicated individuals who know how to organize modeling projects and sessions how to manage discussions during these sessions and what aspects influence the success and efficiency of modeling in practice The book also includes a summary of the theoretical background to EM although participatory

modeling can also be used in conjunction with other methods that are not made for EM such as those made for goal oriented requirements engineering and information systems analysis The first four chapters present an overview of enterprise modeling from various viewpoints including methods processes and organizational challenges providing a background for those that need to refresh their basic knowledge The next six chapters form the core of the book and detail the roles and competences needed in an EM project typical stakeholder behaviors and how to handle them tools and methods for managing participatory modeling and facilitation and how to train modeling experts for these social aspects of modeling Lastly a concluding chapter presents a summary and an outlook on current research in participatory EM This book is intended for anybody who wants to learn more about how to facilitate participatory modeling in practice and how to set up and carry out EM projects It does not require any in depth knowledge about specific EM methods and tools and can be used by students and lecturers for courses on participatory modeling and by practitioners wanting to extend their knowledge of social and organizational topics to become an experienced facilitator and EM project manager

*Business Model Management* Bernd W. Wirtz, 2020-09-30 How are business models purposeful designed and structured How can the models be implemented professionally and managed successfully and sustainably In what ways can existing business models be adapted to the constantly changing conditions In this clearly structured reference work Bernd W Wirtz gives an answer to all these issues and provides the reader with helpful guidance Although *Business Model Management* is first and foremost a scientific reference book which comprehensively addresses the theory of business models with his book Bernd W Wirtz also turns to practitioners Not least the many clearly analyzed case studies of companies in different industries contribute to this practical relevance My conclusion *Business Model Management* is an informative and worthwhile read both for students of business administration as a textbook as well as for experienced strategists and decision makers in the company as a fact rich practical compendium Matthias M ller Chief Executive Officer Porsche AG 2010 2015 Chief Executive Officer 2015 2018 Volkswagen AG In dynamic and complex markets a well thought out business model can be a critical factor for the success of a company Bernd Wirtz vividly conveys how business models can be employed for strategic competition and success analysis He structures and explains the major theoretical approaches in the literature and practical solutions in an easy and understandable way Numerous examples from business practice highlight the importance of business models in the context of strategic management The book has the potential to become a benchmark on the topic business models in the German speaking world Hermann Josef Lamberti Member of the Board Deutsche Bank AG 1999 2012 Member of the Board of Directors Airbus Group The business environment has become increasingly complex Due to changing conditions the executive board of a company is confronted with growing challenges and increasing uncertainty Thus a holistic understanding of the corporate production and performance systems is becoming more and more important At this point Bernd W Wirtz introduces and presents the concept of the structured discussion of the own business model Business models

present operational service processes in aggregated form This holistic approach channels the attention of management supports a sound understanding of relationships and facilitates the adaption of the business to changing conditions The management of business models is thus an integrated management concept Through the conceptual presentation of complex issues the author makes a valuable contribution to the current literature In particular the referenced case studies from various industries make the book clear and very applicable to practice Dr Lothar Steinebach Member of the Board Henkel AG 2007 2012 Supervisory Board ThyssenKrupp AG Information Systems Engineering: From Data Analysis to Process Networks Johannesson, Paul, Soderstrom, Eva, 2008-04-30 Information systems belong to the most complex artifacts built in today's society Developing maintaining and using an information system raises a large number of difficult problems ranging from purely technical to organizational and social Information Systems Engineering From Data Analysis to Process Networks presents the most current research on existing and emergent trends on conceptual modeling and information systems engineering bridging the gap between research and practice by providing a much needed reference point on the design of software systems that evolve seamlessly to adapt to rapidly changing business and organizational practices

**Computational Intelligence in Business and Economics** Anna M. Gil-Lafuente, Jos M. Merigó, 2010 This book provides some of the most recent developments in Computational Intelligence applied to business and economics presented at the MS 10 International Conference Barcelona 15-17 July 2010 It presents several new theoretical advancements and a wide range of applications in different business and economic areas including accounting finance management marketing sports tourism economics and politics and also some applications related with engineering and modeling and simulation This book is very useful for researchers and graduate students interested in pursuing research in business and economics with an orientation to modern techniques for dealing with uncertainty such as those related with modeling and simulation and computational intelligence

**Business Aspects of Web Services** Christof Weinhardt, Benjamin Blau, Tobias Conte, Lilia Filipova-Neumann, Thomas Meinel, Wibke Michalk, 2011-11-10 Driven by maturing Web service technologies and the wide acceptance of the service oriented architecture paradigm the software industry's traditional business models and strategies have begun to change software vendors are turning into service providers In addition in the Web service market a multitude of small and highly specialized providers offer modular services of almost any kind and economic value is created through the interplay of various distributed service providers that jointly contribute to form individualized and integrated solutions This trend can be optimally catalyzed by universally accessible service orchestration platforms service value networks SVNs which are the underlying organizational form of the coordination mechanisms presented in this book Here the authors focus on providing comprehensive business oriented insights into today's trends and challenges that stem from the transition to a service led economy They investigate current and future Web service business models and provide a framework for Web service value networks Pricing mechanism basics are introduced and applied to the specific area of SVNs Strategies for

platform providers are analyzed from the viewpoint of a single provider and so are pricing mechanisms in service value networks which are optimal from a network perspective The extended concept of pricing Web service derivatives is also illustrated The presentation concludes with a vision of how Web service markets in the future could be structured and what further developments can be expected to happen This book will be of interest to researchers in business development and practitioners such as managers of SMEs in the service sector as well as computer scientists familiar with Web technologies The book's comprehensive content provides readers with a thorough understanding of the organizational economic and technical implications of dealing with Web services as the nucleus of modern business models which can be applied to Web services in general and Web service value networks specifically *The Practice of Enterprise Modeling* Jolita Ralyté, Sergio España, Óscar Pastor, 2015-10-27 This volume constitutes the proceedings of the 8th IFIP WG 8.1 Conference on the Practice of Enterprise Modeling held in November 2015 in Valencia Spain The PoEM conference series started in 2008 and aims to provide a forum sharing knowledge and experiences between the academic community and practitioners from industry and the public sector The 23 short papers accepted were carefully reviewed and selected from 72 submissions and are organized in eight sections on Evolving Enterprises Securing Enterprises Making Empirical Studies Investigating Enterprise Methods Acquiring User Information Managing Risks and Threats Engineering Methods and Making Decisions in Enterprises

*Enterprise Modeling* Kurt Sandkuhl, Janis Stirna, Anne Persson, Matthias Wißotzki, 2014-09-15 Enterprise modeling EM methods and techniques are indispensable for understanding the present situation of an enterprise and for preparing for its future particularly in times of continuous organizational change an increasing pace of innovation new market challenges or technology advances The authors combine a detailed description of the 4EM methodology with their concrete experience gathered in projects Their book addresses the modeling procedure modeling language and modeling practices in a uniquely integrated approach It provides practical advice on common challenges faced by enterprises and offers a flexible EM method suitable for tackling those challenges Much of the work presented stems from actual research projects and has been validated with scientific methods The 4EM methodology has proven its practical value in a large number of successful development and or change management projects in industry and the public sector The book was written for anyone who wants to learn more about EM with a specific focus on how to do it in practice and or how to teach it Its main target audience thus includes instructors in the field of EM or business information systems students in Information Systems or Business Administration and practitioners working in enterprise or change management The authors describe a clear reading path for each of these audiences and complement the work with a set of slides and further teaching material available under [www.4emmethod.com](http://www.4emmethod.com)

**Perspectives on Philosophy of Management and Business Ethics** Jacob Dahl Rendtorff, 2017-01-05 This book presents a selection of articles with focus on the theoretical foundations of business ethics and in particular on the philosophy of management and on human rights and business This implies identifying and discussing conflicts as well as

agreement with regard to the philosophical and other foundations of business and management. Despite the general interest in corporate social responsibility and business ethics, the contemporary discussion rarely touches upon the normative core and philosophical foundations of business. There is a need to discuss the theoretical basis of business ethics and of business and human rights. Even though the actions and activities of business may be discussed from a moral perspective, not least in the media, the judgments and opinions relating to business and management often lack deeper moral reflection and consistency. Partly for this reason, business ethicists are constantly challenged to provide such moral and philosophical foundations for business ethics and for business and human rights and to communicate them in an understandable manner. Such a challenge is also of scientific kind. Positions and opinions in the academic field need to be substantiated by thorough moral and theoretical reflection to underpin normative approaches. Far too often, business ethicists may agree on matters which they approach from different and sometimes irreconcilable philosophical standpoints, resulting in superficial agreement but deeper lying disagreement. In other cases, it may be of high relevance to identify philosophical standpoints that, despite conflicting fundamentals, may arrive at conclusions acceptable to everyone.

**Enterprise Information Systems Engineering** Monique Snoeck, 2014-09-20. The increasing penetration of IT in organizations calls for an integrative perspective on enterprises and their supporting information systems. MERODE offers an intuitive and practical approach to enterprise modelling and using these models as core for building enterprise information systems. From a business analyst perspective, benefits of the approach are its simplicity and the possibility to evaluate the consequences of modeling choices through fast prototyping without requiring any technical experience. The focus on domain modelling ensures the development of a common language for talking about essential business concepts and of a shared understanding of business rules. On the construction side, experienced benefits of the approach are a clear separation between specification and implementation, more generic and future proof systems and an improved insight in the cost of changes. A first distinguishing feature is the method's grounding in process algebra, which provides clear criteria and practical support for model quality. Second, the use of the concept of business events provides a deep integration between structural and behavioral aspects. The clear and intuitive semantics easily extend to application integration, COTS software and Web Services. Students and practitioners are the book's main target audience, as both groups will benefit from its practical advice on how to create complete models which combine structural and behavioral views of a system to be and which can readily be transformed into code and on how to evaluate the quality of those models. In addition, researchers in the area of conceptual or enterprise modelling will find a concise overview of the main findings related to the MERODE project. The work is complemented by a wealth of extra material on the author's web page at KU Leuven, including a free CASE tool with code generator, a collection of cases with solutions and a set of domain modelling patterns that have been developed on the basis of the method's use in industry and government.

**Value-Focused Business Process Engineering : a Systems Approach** Dina Neiger, Leonid Churilov, Andrew

Flitman,2008-12-16 One of the keys to successful business process engineering is tight alignment of processes with organisational goals and values Historically however it has always been difficult to relate different levels of organizational processes to the strategic and operational objectives of a complex organization with many interrelated and interdependent processes and goals This lack of integration is especially well recognized within the Human Resource Management HRM discipline where there is a clearly defined need for greater alignment of HRM processes with the overall organizational objectives Value Focused Business Process Engineering is a monograph that combines and extends the best on offer in Information Systems and Operations Research Decision Sciences modelling paradigms to facilitate gains in both business efficiency and business effectiveness

### **Information Modelling and Knowledge Bases XII**

Hannu Jaakkola,Hannu Kangassalo,Eiji Kawaguchi,2001 This is the 12th volume in a series on information modelling and knowledge bases The topics of the articles cover a wide variety of themes in the domain of information modelling design and specification of information systems and knowledge bases ranging from foundations and theories to systems construction and application studies The contributions in this volume represent the following major themes models in intelligent activity concept modelling and conceptual modelling conceptual modelling and information requirements specification collections of concepts knowledge base design and database design human computer interaction and modelling software engineering and modelling and applications

*New Trends in Software Methodologies, Tools and Techniques* Hamido Fujita,Paul Johannesson,2002 Annotation The Lyee International Workshop Lyee W02 is a means for presenting the results of the Lyee International research project oriented for new software generation techniques based on Lyee technologies Lyee W02 will help to build a forum for exchanging ideas and experiences in the field of new directions on software development methodologies and its tools and techniques Lyee methodology captures the essence of the innovations controversies challenges and possible solutions of the software industry This theory is born from experience and it is the time to stimulate the academic research on software science initiated from experience to theory through this workshop and its coming series

**Intellectual Capital Strategy Management for Knowledge-Based Organizations** Ordóñez de Pablos, Patricia,Tennyson, Robert D.,Zhao, Jingyuan,2013-03-31 With the proper management knowledge based resources human capital relational capital structural capital aim to contribute to the creation of a competitive advantage not only for companies and institutions but also for nations and economic regions Intellectual Capital Strategy Management for Knowledge Based Organizations brings together new perspectives on the knowledge based view of strategy management as it considers the role of companies organizations and nations in the storage and measurement of their knowledge This book is useful for industry leaders practitioners academics and scholars interested in emerging aspects of knowledge management and industry services

Quantum Level Business Model: A New Managerial Perspective Maria Teresa Cuomo,Pantea Foroudi,2025-07-02 Embracing complexity as an opportunity this groundbreaking book introduces Quantum Level Management an agile



probabilistic and interconnected approach to business By applying principles from Quantum Science it offers a radically new framework for strategic planning decision making and organizational design A key contribution is its ambidextrous logic the ability to balance structure with flexibility control with creativity and stability with innovation A dedicated section explores real world applications in financial markets a critical arena for testing and advancing Quantum Technologies With critical insights practical tools and compelling case studies this book empowers students scholars executives and entrepreneurs to navigate an uncertain and dynamic quantum environment

**Perspectives on Multimedia** Robert Burnett, Anna Brunstrom, Anders G. Nilsson, 2005-08-05 The uses of multimedia are rapidly increasing Its power to present information in ways not previously possible and its integration of resources allow for the creation of rich learning environments

**Perspectives on Multimedia Communication Media and Information Technology** provides a critical examination of the latest multimedia developments and approaches such as Interface Technology and QoS architectures Topics covered include The key concepts intrinsic to digital forms of multimedia integration interactivity hypermedia immersion narrativity and hybridity The development of Information Technology IT usage in society and in the business community How modern IT enables private companies and public organisations to support business operations create new business opportunities and to promote more proactive service management Multimedia from a computer science perspective and how computer science provides the technical foundation for the computer software and hardware that drives the information age Gives a broad range of perspectives on key issues for interactive multimedia in organisations and industry today This book will be of interest to practitioners involved in multimedia development in an organisation management consultants giving professional advice on digital solutions and information technology matters to their customer organisations and academics focusing on business and technical aspects of multimedia frameworks

**Perspectives in Business Informatics Research** Björn Johansson, Charles Møller, Atanu Chaudhuri, Frantisek Sudzina, 2017-08-21 This book constitutes the proceedings of the 16th International Conference on Perspectives in Business Informatics Research BIR 2017 held in Copenhagen Denmark in August 2017 This year the BIR conference attracted 59 submissions from 23 countries They were reviewed by 45 members of the Program Committee and as a result 17 full papers and 3 short papers were selected for presentation at the conference and publication in this volume They are organized in sections on enterprise architecture business process management business analytics information systems applications and information systems development In addition the summaries of the two conference keynotes are also included This year the conference theme was the digital transformation which will impact most businesses organizations and societies and call for new and radical approaches to how we adopt use and manage IT

The book delves into Perspectives On Business Modelling Understanding And Changing Organizations. Perspectives On Business Modelling Understanding And Changing Organizations is a crucial topic that must be grasped by everyone, ranging from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Perspectives On Business Modelling Understanding And Changing Organizations, encompassing both the fundamentals and more intricate discussions.

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    - Chapter 5: Conclusion
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