



Mergers
Acquisitions

Management Of International Acquisitions

**John Child,David Faulkner,Robert
Pitkethly**



Management Of International Acquisitions:

The Management of International Acquisitions John Child, David Faulkner, Robert Pitkethly, 2001 This book addresses three important areas of concern for managers and management researchers What are the management challenges involved in the acquisition of a foreign subsidiary Which post acquisition changes lead to better performance among acquired companies What scope is there for the retention of national styles of management when building international networks through acquisition In addressing these questions the authors examine acquisitions by foreign companies in the UK They discuss the theoretical background to the debate over the significance of national management practices as opposed to international norms of best practice shaped by global forces transcending national boundaries They then compare and contrast the management practices of the five countries from which the acquirers covered in this book originate the UK the USA Japan France and Germany The authors research indicates that while considerable convergence is taking place on many dimensions of management practice distinct national management styles still exist among acquiring companies The findings also show that although some policies are generally associated with better post acquisition performance across the board no one national approach is more successful than another so long as it is implemented with confidence determination and consistency Failure tends to follow from a lack of these qualities rather than from having the wrong management style

The Management of International Acquisitions John Child, 2007 **Advances in Mergers and Acquisitions** Sydney Finkelstein, Cary L. Cooper, 2024-07-08 Volume 23 of this annual series explores a range of issues from cross border mergers and acquisitions MNE strategies and multi business firms to outsourcing and strategic choices International HRM and Development in Emerging Market Multinationals Paresha Sinha, Parth Patel, Verma Prikshat, 2021-12-21 Emerging multinational enterprises or EMNEs have made a huge impact on the international business stage by internationalising at a rapid rate And they have performed remarkably well in both developing and developed countries Accordingly there is a growing strand of literature on how EMNEs manage their international human resource IHRM practices in different international contexts However the majority of the literature on IHRM practices of EMNEs is limited to explaining what international management practices EMNEs implement in their foreign subsidiaries and how they implement them Too often EMNEs struggle to transfer their weak management practices across national borders as they have limited experience resources and capabilities when compared to MNEs from developed countries Developing a better understanding on the manner in which EMNEs adopt their international human resource management and development practices abroad is therefore paramount to fully understand their globalisation related behaviours This dedicated book will aim to provide a holistic picture and contemporary insights on IHRM in emerging multinational enterprises It will be of interest to researchers academics and students in the fields of business and management especially those with a particular interest in human resource management firm internationalisation and emerging markets Advances in Mergers and Acquisitions Cary L.

Cooper, Sydney Finkelstein, 2012-01-02 Focuses on the studies of the advances in mergers and acquisitions from scholars in different countries with different research questions relying on different theoretical perspectives This title helps scholars think about mergers and acquisitions in different ways **International Business Strategy** Peter J Buckley, Pervez Ghauri, 2015-02-20 With stagnated demand in many home economies the need to internationalize and exploit foreign market opportunities has never been more paramount for businesses to succeed at a global level However this process raises a number of questions such as can firms use their knowledge of one market in the next Can firms pursue internationalization on several fronts at the same time How should firms handle cultural and institutional differences between markets This textbook provides students with the core research in international business and strategy including organization efficiency external relationships and the challenges found in an increasingly multicultural world Each part begins with a presentation of the issues and controversies faced in that particular area followed by a synthesis of the research which provides avenues for future research To facilitate and encourage further debate and learning each part also includes at least one original case study Compiled by two of the World's leading scholars of international business and supplemented with critical commentaries and a range of integrative case studies this comprehensive textbook provides advanced students of international business and strategy with a resource that will be invaluable in their studies and beyond The Management of Corporate Acquisitions Alessandro Sinatra, Harbir Singh, Georg von Krogh, 2016-07-27 Finally A comprehensive volume on the management of corporate acquisitions that summarizes contemporary research and that moves what we know about acquisition management a step further The book encompasses innovative works from several countries related to a variety of issues managerial motives the role of acquisitions in competitive strategy as well as organizational and political processes Unlike several other works on acquisitions this book emphasizes the most critical issue faced by managers today how to manage successfully already acquired companies and operations Both researchers managers and students of strategy and organization will find this book an important supplement International Review of Industrial and Organizational Psychology 2005 Gerard P. Hodgkinson, J. Kevin Ford, 2005-12-13 This is the twentieth in the most prestigious series of annual volumes in the field of industrial and organizational psychology The series provides authoritative and integrative reviews of the key literature of industrial psychology and organizational behaviour The chapters are written by established experts and topics are carefully chosen to reflect the major concerns in both the research literature and in current practice Continuing in the tradition of the series as a whole this twentieth volume provides scholarly up to the minute reviews and updates of work in a number of well established areas such as mergers and acquisitions burnout and health and personality in industrial and organizational psychology Emergent issues are also covered in chapters on social identity emotions in organizations the contribution of industrial and organizational psychology to ensuring safety in commercial aircraft and the analysis of justice in human resource management decisions Each chapter offers a comprehensive and critical survey of the

chosen topic and each is supported by a valuable bibliography For advanced students academics and researchers as well as professional psychologists and managers this remains the most authoritative and current guide to new developments and established knowledge in the field of industrial and organizational psychology Contributors to Volume 20 Neal M Ashkanasy Australia Claire E Ashton James Australia Shlomo Berliner Israel Susan Cartwright UK Jose M Cortina USA Naomi Ellemers The Netherlands Stephen W Gilliland USA Don Harris UK S Alexander Haslam UK Michael J Ingerick USA Samuel Melamed Israel Layne Paddock USA Itzhak Shapira Israel Arie Shirom Israel Lauren Thomas UK Sharon Toker Israel *Cross-Border Mergers and Acquisitions* Moshfique Uddin, Agyenim Boateng, 2014-05-30 Cross border mergers and acquisitions CBM As activity has become an important vehicle for firms internationalization and corporate restructuring over the past three decades Despite the huge volume of global CBM A activity however there are few books which carefully explore the strategies motives and consequences of global mergers and acquisitions This book discusses and synthesizes the theoretical literature on the motivation and performance of international merger activities Focusing on the UK as a top acquiring country in the European Union the authors explore the recent trends in cross border mergers and acquisitions motives for cross border mergers and acquisitions the mergers integration process home and host countries macroeconomic consequences on mergers and acquisitions and shareholder s wealth effects on CBM A This book explores and sheds much needed light on the UK CBM A market what drives it and what lessons can be learned for other regions around the globe

Proceedings in Finance and Risk Perspectives '12 , Value Creation in International Business Svetla Marinova, Jorma Larimo, Niina Nummela, 2016-11-04 This edited collection brings into focus the meanings interpretations and the process of value creation in international business Exploring value creation in the context of emerging and developed economies Volume 1 takes the perspective of multinational firms and examines various modes of foreign market servicing varying from exporting to joint venture mergers and acquisition and strategic alliances Providing theoretical and practical insights the authors open an intellectual debate into what value is and how it is created through the internationalization activities of firms *Value Creation in International Business* is a pioneering two volume work intended to provoke theoretical and empirical development in International Business research Moreover it is intended as a bridge between concepts derived from general business firm level research agendas such as value creation and business model and internationalization approaches and activities of firms *Internationalization of Emerging Economies and Firms* M. Marinov, S. Marinova, 2011-11-30 Explores the impact of country and firm specific factors the role of institutions and governments the strive for compensation of initial disadvantages and the struggle in finding ways to counterbalance late coming into the international arena in the process of internationalization International Strategy of Emerging Market Firms Andrei Panibratov, 2017-03-16 Emerging economies are expected to be in the driver s seat of the global economy in the medium and long term Large multinational corporations will account for much of this activity In this textbook Andrei Panibratov explains how emerging market firms accumulate and

exploit market knowledge to develop competitive advantages whilst operating globally Chapters dedicated to the key emerging economies Brazil Russia India and China BRIC are enhanced by detailed case studies of large firms activities The book is divided into four parts focusing on the following An outline of the relevant terminology and the context of the international strategy of emerging market firms providing an introductory foundation for the whole book A guide to the evolution of perspectives regarding international strategy designed to illustrate the changes and trends in the recent academic research on internationalization A country by country illustration of the internationalization of BRIC economies and firms providing an overall picture of each country s global integration outward investments and strategies The concepts and practices behind the strategies employed by different firms Written by an established international business scholar this book is essential reading for students of international strategy who wish to understand the importance of the emerging economies

Contemporary Challenges to International Business K. Ibeh,S. Davies,2009-03-05 International business is synonymous with big challenges Cultural and institutional complexities remain ever potent so are newer concerns like climate change and international terrorism This timely book examines these challenges from the perspectives of different international business actors

International Finance H. Kent Baker (ed.),Leigh A. Riddick,2013 Understanding the current state of affairs and tools available in the study of international finance is increasingly important as few areas in finance can be divorced completely from international issues International Finance reflects the new diversity of interest in international finance by bringing together a set of chapters that summarizes and synthesizes developments to date in the many and varied areas that are now viewed as having international content The book attempts to differentiate between what is known what is believed and what is still being debated about international finance The survey nature of this book involves tradeoffs that inevitably had to be made in the process given the vast footprint that constitutes international finance No single book can cover everything This book however tries to maintain a balance between the micro and macro aspects of international finance Although each chapter is self contained the chapters form a logical whole that follows a logical sequence The book is organized into five broad categories of interest 1 exchange rates and risk management 2 international financial markets and institutions 3 international investing 4 international financial management and 5 special topics The chapters cover market integration financial crisis and the links between financial markets and development in some detail as they relate to these areas In each instance the contributors to this book discuss developments in the field to date and explain the importance of each area to finance as a field of study Consequently the strategic focus of the book is both broad and narrow depending on the reader s needs The entire book provides a broad picture of the current state of international finance but a reader with more focused interests will find individual chapters illuminating on specific topics

The Changing Strategies of International Business Agnieszka Chidlow,Pervez N. Ghauri,Thomas Buckley,Emma C. Gardner,Amir Qamar,Emily Pickering,2019-01-16 The ACADEMY OF INTERNATIONAL BUSINESS UK and Ireland Chapter Published in

association with the UK and Ireland Chapter of the Academy of International Business In line with the 45th AIB UKI conference this edited collection brings together fresh perspectives on international business strategy with a focus on the challenges faced by multinational enterprises MNEs in today's changing commercial and political landscape With a diverse range of contributors from varying international backgrounds this book discusses the different strategies employed by MNEs and analyses how they cope with the current global business environment An extremely useful read for those studying globalisation and MNEs this book provides an interdisciplinary and timely approach to international business strategy

The SAGE Handbook of International Marketing Masaaki Kotabe, Kristiaan Helsen, 2009-01-05 Over the past two decades the nature of international marketing has faced huge change Increasingly challenged with the unprecedented emergence of globally integrated yet geographically scattered activities multinational marketing has had to respond accordingly The SAGE Handbook of International Marketing brings together the fundamental questions and themes that have surfaced and promises to be an essential addition to the study of this critical subject area In an internationally minded and detailed analysis the contributors seek to examine the state of the art in research in international marketing with particular emphasis on the conceptual framework and theory development in the field Looking at new research formative and fundamental literature and the nature of strategic alliance and global strategy this timely and comprehensive handbook offers the reader a compelling examination of the central concerns of marketing for an international community

The Routledge Companion to Mergers and Acquisitions Annette Risberg, David R. King, Olimpia Meglio, 2015-06-19 Mergers and acquisitions MAs are events that attract considerable interest from academics and practitioners and much research has been conducted into their impact on individuals organizations and societies Yet despite all the existing research and the varied theoretical and methodological approaches employed there remains more to learn about MAs The Routledge Companion to Mergers and Acquisitions takes a detailed look at this multifaceted subject using a novel framework of four domains substantive issues contextual issues methodological issues and conceptual issues Drawing on the expertise of its international team of contributors the volume surveys the state of the field including emerging and cutting edge areas such as social network analysis and corporate branding This Companion will be a rich resource for students researchers and practitioners involved in the study of MAs and organizational and strategic studies more widely

Managing Emotions in Organizations Riikka Harikkala-Laihinen, 2020-11-10 This book takes a fresh perspective to acquisition research focusing on employee emotions It builds on the human centric approach to mergers and acquisitions where previous literature has concluded that emotions are important yet few studies have explored them in depth To fill the gap this book takes emotion research in organizations as its starting point exploring what emotions are how they emerge and how they influence organizational contexts such as acquisitions Whereas previous acquisition literature has concluded that emotions are most often negative and lead to complications this book shows how emotions can become a positive force driving post acquisition change and unification This

book combines multidisciplinary theoretical insights with practical real world case studies to provide detailed analysis and approachable findings that will appeal to academics and practitioners alike **Market Entry Strategies** Mario Glowik,2020-09-21 This entirely revised and updated third edition of Market Entry Strategies continues to combine the profound explanation of internationalization theories and concepts with real life firm cases Reviewing the readers valuable feedback from successful previous editions this version targets to improve the readability New firm cases of Delivery Hero and Tesla contribute to broaden the books industry focus Particular attention is paid on the case studies developed to exercise in light of business practice what is theoretically taught and explained in the textbook Through its link to digital learning tools such as charts available to the public at YouTube this new edition provides best pre requisites for distance learning environments

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