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Karin Derkley

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Sell Your Home and Save Thousands on the Commission Robert Irwin, 2004-04-28 Pay a lower commission and keep more of your money Most homeowners assume that everyone pays the same six percent on Realtor commissions But in fact some people pay much less and some people pay much more And with today s overheated housing market it seems like most homes practically sell themselves Is it really worth paying a Realtor tens of thousands of dollars to find a buyer for a home that s in high demand There are actually many ways to lower the commission you pay all it takes is knowledge of the selling process and basic negotiating skills In this helpful comprehensive guide Robert Irwin teaches you everything you need to know to get a better deal He presents a detailed precise explanation of how the commission system works and proven strategies and tactics for keeping more of your equity You ll learn how to lower and even eliminate the commission by taking advantage of such little known options as Using a discount agent Negotiating for rebates or reduced rates Offering flat fees or cash bonuses Basing commissions on speed of sale and other factors Creating your own listing agreement Paying for services rendered rather than percentage Finding a buyer yourself and paying only for the closing Six percent doesn t sound like much But for many homeowners six percent is a fortune better spent on something else In a booming real estate market it pays to consider the alternatives and you ll find them all in this handy helpful guide Kiplinger's Personal Finance ,2004-05 The most trustworthy source of information available today on savings and investments taxes money management home ownership and many other personal finance topics Sell My House Fast Sell My House Fast Andy Kolodgie, 2022-05-03 If you re thinking I need to sell my house fast you ve found the right book Working with a cash home buyer like Sell My House Fast will allow you to sell your house for cash to an authoritative we buy houses company in your region If you re looking to get cash for your house https www sellmyhousefast com How to Sell Your Home Without a **Broker** Bill Carey, Chantal Howell Carey, Suzanne Kiffmann, 2004-09-02 Invaluable advice tips and guidelines for selling your home the affordable way yourself With the high commissions being charged in today's housing market and the convenience of the Internet as a selling tool many Americans find it more affordable to sell their own homes This new edition of the indispensable home seller's how to guide can save you thousands of dollars in real estate fees and commissions by showing you how to successfully market negotiate close and wrap up the sale of your home without paying a broker s high fees Updated and revised to reflect all the latest trends in real estate this popular classic takes you through the ABCs of doing it yourself from making a plan to making a profit when you close Selling your own home can be tricky this Fourth Edition provides all the tools and advice you need to save on fees with Worksheets checklists sample contracts and other helpful documents New chapters on seller financing and second mortgages The latest tax law changes that affect home sellers Tips on how to get a buyer to assume your existing mortgage Guidance on using the Internet to sell your home Information on using land sale contracts contracts for deed wrap around mortgages and all inclusive trust deeds AITDs With its step by step

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Enjoying the Tune of Appearance: An Psychological Symphony within **Sell Your Home And Save Thousands On The Commission**

In a global taken by monitors and the ceaseless chatter of immediate connection, the melodic splendor and psychological symphony produced by the published word frequently fade in to the background, eclipsed by the constant noise and interruptions that permeate our lives. But, nestled within the pages of **Sell Your Home And Save Thousands On The Commission** a stunning fictional value overflowing with raw feelings, lies an immersive symphony waiting to be embraced. Constructed by an elegant composer of language, that fascinating masterpiece conducts visitors on an emotional trip, skillfully unraveling the hidden tunes and profound affect resonating within each cautiously constructed phrase. Within the depths of the emotional review, we will examine the book is central harmonies, analyze its enthralling publishing design, and submit ourselves to the profound resonance that echoes in the depths of readers souls.

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