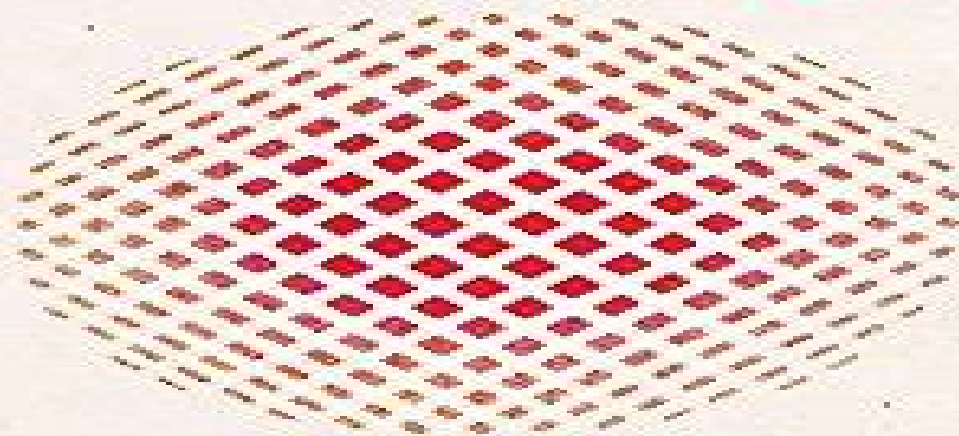


Modern Persuasion Strategies

**The
Hidden Advantage
in Selling**



**Donald J. Moine
John H. Herd**

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