

MAKING YOUR POINT



**HOW TO SPEAK
AND WRITE
PERSUASIVELY
ROBERT E. DUNBAR**

Making Your Point How To Speak And Write Persuasively

Chartered Management Institute



Making Your Point How To Speak And Write Persuasively:

Making Your Point Robert E. Dunbar, 1990-01-01 Discusses ways to effectively use elements such as persuasion meaningful language and humor in public speaking and writing

Business Speak: The Jargon-Busting Guide to Communicating Clearly and Effectively Pasquale De Marco, 2025-05-06 In today's business world it's more important than ever to be able to communicate clearly and effectively When you can do that you'll be able to build stronger relationships with your colleagues clients and customers You'll also be able to get your point across more persuasively and you'll be more likely to achieve your goals But all too often business communication is filled with jargon clichés and other forms of gobbledygook that make it difficult to understand This can lead to misunderstandings missed opportunities and even lost business That's why we wrote this book We wanted to create a resource that would help business professionals communicate more clearly and effectively This book is packed with practical tips and advice that you can use to improve your communication skills We cover everything from the basics of grammar and punctuation to the art of storytelling We also provide you with tips on how to use visuals to make your presentations more engaging and how to write persuasively so that you can get your point across Whether you're a manager a salesperson a customer service representative or an entrepreneur this book will help you communicate more clearly and effectively Here's what you'll learn in this book How to write clearly and concisely How to use active voice and strong verbs How to avoid jargon and clichés How to use visuals to make your presentations more engaging How to write persuasively How to communicate effectively in any business setting So if you're ready to take your business communication skills to the next level then this book is for you This book is written in a clear and concise style and it's packed with real world examples You'll also find exercises and activities that will help you practice your new skills By the end of this book you'll be able to communicate with confidence and clarity in any business setting You'll be able to build stronger relationships get your point across more persuasively and achieve your goals more easily If you like this book write a review on google books

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Pasquale De Marco,2025-03-03 In Say What Unleashing the Power of Words language becomes your playground a canvas where you can paint vivid pictures craft compelling narratives and evoke powerful emotions This comprehensive guide to effective communication will equip you with the tools and techniques to transform your writing and speaking skills Journey through the realm of figures of speech discovering the art of similes and metaphors personification and hyperbole onomatopoeia and idioms Learn to wield these literary devices like a master wordsmith breathing life into your language and captivating your audience Explore the intricacies of grammar and usage mastering the parts of speech and sentence structure paragraphs and essays Unlock the secrets of descriptive and narrative writing learning to paint with words and create captivating stories that transport readers to other worlds Discover the art of persuasive writing crafting arguments that resonate and inspire action Say What is more than just a guide to writing it s an invitation to explore the boundless possibilities of language With wit and wisdom this book delves into the nuances of word choice the power of revision and editing and the importance of finding your unique voice as a writer Whether you re an aspiring author a student seeking to excel in English class or simply someone who wants to communicate with greater clarity and impact Say What is your essential companion Open its pages and embark on a journey of linguistic discovery that will transform the way you think about words and the worlds they create So dive into Say What and unleash the power of your words Let your language dance off the page captivating your readers and leaving them spellbound by the magic of your storytelling If you like this book write a review Managing Business Communications Chartered Management Institute,2015-04-09 Clear and effective

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Unveiling the Magic of Words: A Report on "**Making Your Point How To Speak And Write Persuasively**"

In some sort of defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their capability to kindle emotions, provoke contemplation, and ignite transformative change is actually awe-inspiring. Enter the realm of "**Making Your Point How To Speak And Write Persuasively**," a mesmerizing literary masterpiece penned by way of a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound impact on the souls of its readers.

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