

PARTNER RISK

Managing
the Downside
of STRATEGIC
ALLIANCES

Warnock Davies

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Partner Risk Managing The Downside Of Strategic Alliances

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Partner Risk Warnock Davies, 2001 Publisher Fact Sheet Investigates the downside of strategic alliances the management challenges they create Managing Interpartner Risks in Strategic Alliances T. K. Das, 2019-12-01 Managing Interpartner Risks in Strategic Alliances is a volume in the book series Research in Strategic Alliances that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series also includes comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances Managing Interpartner Risks in Strategic Alliances contains contributions by leading scholars in the field of strategic alliance research The 9 chapters in this volume deal with significant issues relating to the management of interpartner risks in strategic alliances These risk issues relate to dedicated alliance function and partner specific experience cross border licensing interfirm alliance structures a hybrid interpretive scheme for engaging with dark potentialities solidarity partnerships prior ties in partner acquisitions new market entrants in the venture capital industry and private sector intelligence The chapters contain empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy research perspectives on managing interpartner risks in strategic alliances **Managing the Partners in Strategic Alliances** T. K. Das, 2021-07-01 Managing the Partners in Strategic Alliances is a volume in the book series Research in Strategic Alliances that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series also includes comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances Managing the Partners in Strategic Alliances contains contributions by leading scholars in the field of strategic alliance research The 14 chapters in this volume deal with significant issues relating to the management of the partners in strategic alliances These issues run the gamut from deterring deceitful behaviors partner selection and control interpartner learning harmony negotiation tensions and diversities to partner management and alliance performance The chapters contain empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging

review of the noteworthy research perspectives on managing the partners in strategic alliances **Strategic Alliance Management** Brian Tjemkes, Pepijn Vos, Koen Burgers, 2023-06-27 Strategic Alliance Management presents an academically grounded alliance development framework detailing eight stages of alliance development with consideration for specific management challenges For each stage readers are presented with theoretical insights evidence based managerial guidelines and a business case illustration Other chapters consider alliance attributes alliance competences and alliance challenges and cover topics such as innovation co branding co opetition business ecosystems alliance professionals alliance capabilities societal alliances and a tension based alliance mindset This fully revised 3rd edition leverages the book s strengths in marrying theory with practical insight All the chapters have been updated to reflect the current academic literature whilst new international case studies are incorporated throughout Two new chapters feature in this edition considering the importance of the mindset required to successfully navigate alliance arrangements and emerging alliance practices exploring how new technologies sustainability and the external environment have disrupted alliance management In chapter text boxes discussing emerging themes provide opportunity for discussion and analysis The textbook remains highly valuable core and recommended reading for postgraduate students of Strategic Management and Corporate Strategy MBA and Executive MBA as well as reflective practitioners in the field Online resources include chapter by chapter lecture slides two long case studies and short interviews with alliance executives Strategic Alliances for Value Creation T. K. Das, 2012-01-01 Strategic Alliances for Value Creation is a volume in the book series Research in Strategic Alliances that will focus on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series will cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series will also include comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series will seek to disseminate theoretical insights and practical management information that will enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances Strategic Alliances for Value Creation contains contributions by leading scholars in the field of strategic alliance research The 14 chapters in this volume cover a number of significant topics that encompass value creation through strategic alliances in recent times The chapters cover both the broader topics such as multi partner alliances technology parks intellectual property rights knowledge management and culture portfolio theory learning in alliances and open innovation and the more focused problems of transparency in interfirm accounting local partner perspective of management control knowledge in intra district networks and alliance partners for entrepreneurial firms The chapters include empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy areas of research on employing strategic alliances for value creation Study Guide to

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Management John R. Schermerhorn, Jr,2010-10-18 Completely updated and revised this eleventh edition arms managers with the business tools they ll need to succeed The book presents managerial concepts and theory related to the fundamentals of planning leading organizing and controlling with a strong emphasis on application It offers new information on the changing nature of communication through technology Focus is also placed on ethics to reflect the importance of this topic especially with the current economic situation This includes all new ethics boxes throughout the chapters An updated discussion on the numerous legal law changes over the last few years is included as well Managers will be able to think critically and make sound decisions using this book because the concepts are backed by many applications exercises and cases

Fundamentals of Management Pardeep Kumar | Amanjot Sachdeva, This book Fundamentals Of Management is a comprehensive guide to the field of Management and its evolution practices and concepts This book covers at length the entire framework of syllabus for the Principals of Management at the graduate and Post graduate levels It is especially relevant for the students of B Com B Com Hons BBA BCA BBS MBA and other Management Programs of different Universities

Civil, Architecture and Environmental Engineering Volume 2 Jimmy C.M. Kao,Wen-Pei Sung,2017-09-19 The 2016 International Conference on Civil Architecture and Environmental Engineering ICCAE 2016 November 4 6 2016 Taipei Taiwan is organized by China University of Technology and Taiwan Society of Construction Engineers aimed to bring together professors researchers scholars and industrial pioneers from all over the world ICCAE

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Managing Public-Private Strategic Alliances T. K. Das,2014-01-01 *Managing Public Private Strategic Alliances* is a volume in the book series *Research in Strategic Alliances* that focuses on providing a robust and comprehensive forum for new scholarship in the field of strategic alliances In particular the books in the series cover new views of interdisciplinary theoretical frameworks and models significant practical problems of alliance organization and management and emerging areas of inquiry The series also includes comprehensive empirical studies of selected segments of business economic industrial government and non profit activities with wide prevalence of strategic alliances Through the ongoing release of focused topical titles this book series seeks to disseminate theoretical insights and practical management information that should enable interested professionals to gain a rigorous and comprehensive understanding of the field of strategic alliances *Managing Public Private Strategic Alliances* contains contributions by leading scholars in the field of strategic alliance research The chapters in this volume cover a number of significant topics that speak to the critical issues in managing strategic alliances involving public private enterprises in various industries and countries The topics cover both the broader issues such as contracting and bundling public sector infrastructure and services formation of innovation alliances and alliance portfolios and competing institutional logics in public private alliances and the more focused problems of trust building sustainability oriented co innovation and organizational justice in multipartner alliances The chapters include empirical as well as conceptual treatments of the selected topics and collectively present a wide ranging review of the noteworthy research perspectives on managing public private strategic alliances **Putting Partnerships to Work** Michael Warner,Rory Sullivan,2017-10-24 This text shares practical experiences in establishing and implementing partnerships for development between business government and civil society The focus is on the oil gas and mining industries who increasingly operate in regions characterized by poor communities and fragile environments

International Business in the 21st Century Bruce D. Keillor,Vijay R. Kannan,2011-05-04 This comprehensive three

volume set covers every aspect of international business operations and offers a detailed discussion of important issues looming on the horizon. Covering an array of topics critical to today's business leader, *International Business in the 21st Century* is comprised of three volumes. The first volume, *Are You Ready? Preparing for International Operations*, covers issues related to establishing an international business, including assessing your export readiness and finding financing. Volume two, *Going Global: Implementing International Business Operations*, is about actually getting your business up and running. Volume three, *Staying on Top: Crucial Issues for International Business in the 21st Century*, discusses the many things that impact anyone doing business in the international arena, from cultural differences to the challenges of international threats and terrorism. Bridging the gap between the business world and the academic world, the set provides a comprehensive breakdown of the specific topic areas associated with firm preparedness, improving efficiencies, and the often overlooked areas of operational risk. With this set in hand, business leaders will better understand how to get involved and how to stay ahead of the curve in international markets.

Introduction to Management Colin Combe, 2014. This brand new textbook equips the next generation of managers with the skills to succeed in a global business environment. Skillsets help students improve both their academic work and their employability; a truly international range of case studies broadens their horizons, and practitioner insights show them how skills are used in the real world.

Risk Management in Public-Private Partnerships Mohammad Heydari, Kin Keung Lai, Zhou Xiaohu, 2020-12-28. Public Private Partnership (PPP) is a channel through which the public sector can seek alternative funding and expertise from the private sector to procure public infrastructure. Governments around the world are increasingly turning to Public Private Partnerships to deliver essential goods and services. Unfortunately, PPPs like any other public procurement can be at risk of corruption. This book begins by looking at the basics of PPP and the challenges of the PPP process. It then conceptualizes the vulnerability of various stages of Public Private Partnership models and corruption risk against the backdrop of contract theory, principal agent theory, and transaction cost economics. The book also discusses potential control mechanisms. The book also stresses the importance of good governance for PPP. It outlines principles and procedures of project risk management (PRM) developed by a working party of the Association of Project Managers. Finally, the book concludes by proposing strategies and solutions to overcome the limitations and challenges of the current approach toward PPP.

Management of Interorganizational Relationships Antoinette Weibel, 2006.

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Economics and Law of Artificial Intelligence Georgios I. Zekos,2021-01-11 This book presents a comprehensive analysis of the alterations and problems caused by new technologies in all fields of the global digital economy The impact of artificial intelligence AI not only on law but also on economics is examined In the first part the economics of AI are explored including topics such as e globalization and digital economy corporate governance risk management and risk development followed by a quantitative econometric analysis which utilizes regressions stipulating the scale of the impact In the second part the author presents the law of AI covering topics such as the law of electronic technology legal issues AI and intellectual property rights and legalizing AI Case studies from different countries are presented as well as a specific analysis of international law and common law This book is a must read for scholars and students of law economics and business as well as policy makers and practitioners interested in a better understanding of legal and economic aspects and issues of AI and how to deal with them

Alliance Brand Mark Darby,2006-07-11 As pressure continues to build on organisations to achieve more with less partnering offers tremendous promise as a strategic solution However up to 70% of such initiatives fail to meet their objectives In this book alliance expert Mark Darby argues that in the age of the extended enterprise firms must display a positive reputation and hard results from their alliances in order to attract the best partners and stand out from the growing crowd of potential allies Building on this he introduces the Alliance Brand concept explores its critical success factors and shows in detail how to apply it in your organisation Darby s straightforward advice and comprehensive maps and tools will guide you on the journey to fulfilling the promise of partnering The results are higher revenues and reduced alliance failure rates along with lower costs and fewer risks Alliance brands also have more satisfied staff and partners and a transparent audit friendly process to satisfy increasing governance concerns This leads to sustainable alliance success and ultimately partner of choice status in your chosen industries and markets That s a compelling return on investment That s an Alliance Brand

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