



# **Real Estate Investors Survival Guide**

**Jeff Leighton** 

#### **Real Estate Investors Survival Guide:**

The Real Estate Investor Survival Guide Jeff Leighton, 2019-01-28 LEARN How to Avoid The Top 25 Common Mistakes Real Estate Investors Make If you want to have success as a real estate investor and avoid the top mistakes that most new real estate investors make then this guide is for you Do you struggle with making decisions as a new real estate investor We d all like to be perfect and make tons of money However many real estate beginners get sucked into the excitement of the business and they ignore some fundamental principles of real estate investing As a result they make some of the most critical mistakes that could easily have been avoided when buying and selling homes. The real estate investing world while simple carries many risks and just one deal could potentially sink you ask me how I know The solution is simple Don't make these common mistakes when getting started as a real estate investor Now the great thing about the business is that each deal you do you learn a ton and get savvier and savvier However I wrote this guide to help jumpstart your business so that you can avoid going through what I went through RIGHT NOW Decide That You Will Not Make The Same 25 Mistakes That I Made It's not that hard to avoid the mistakes I made All you have to do is review this guide and make sure you don't do the same thing In the book Real Estate Investor Survival Guide you will discover from a six figure real estate investor the most common mistakes you must avoid to be successful in this business Whereas many books give you generic information about finding the worst house in the best neighborhood or other obvious advice in this book you ll learn real life stories of what happened to me and the lessons I learned and how you can avoid making the same mistake In short you ll get a crash course in avoiding real estate investing mistakes that took me almost ten years to develop and how not to make those same mistakes The Real Estate Investor Survival Guide teaches you how to identify and avoid the most common mistakes in the business You will learn The 3 types of people you should never partner with as a real estate investor Why you need to move FAST when you get a good lead How to keep things simple and easy for the seller when negotiating Why you need to start small when it comes to the fix and flip business How to know if it s a good real estate deal or not A simple 3 step process for selling your property for top dollar once it s fixed up And much more You don't have to make the same mistakes I did You can overcome these house flipping mistakes by referencing this guide and by using the resources mentioned in it and learning from my own stories Do You Want To Know More Download and avoid making these mistakes today Scroll to the top of the page and select the buy button The Real Estate Investor's Survival Guide Stuart M. Saft, 1992-02-25 The author prepares the real estate investor for downturns in the market survival and even prosperity during this period Divided into four sections it provides an understanding of real estate cycles discusses the nature of problems that owners of real estate are faced with and techniques for dealing with them examines the actions that can be taken by the owners in an attempt to minimize the effects of the downturn what purchasers must consider and the protection they need before purchasing distressed property The Smart Investor's Survival Guide Charles Carlson, 2002-03-26 For today s shell shocked individual investors financial

expert Charles B Carlson offers hands on advice on how to survive and thrive in a wildly fluctuating market The economic recession of the past year followed by the tragedy of September 11 sent a ripple of panic through investors in 2001 The market shed trillions of dollars in wealth and hundreds of thousands of individual investors suffered substantial financial losses The volatility we experienced last year was more than a fluke argues investment expert Charles B Carlson With the ongoing changes in the economy including changes in corporate reporting laws instant availability of financial information and the ability to buy and sell stocks with the touch of a keystroke volatility is here to stay But volatility isn t necessarily a bad thing In fact Carlson argues if you know how to weather today stormy markets investing in them can be very profitable In The Smart Investor's Survival Guide Carlson shows investors how to make volatility work to their advantage First he argues it is critical that investors match their investment style growth value buy and hold to the kinds of stocks they pick For long term investors Carlson recommends that a portion of their portfolio be invested in what he calls the calm eye of the storm easy hold stocks that have consistent steady growth and very low volatility Even in the terrible market downturn of 2000 when the Nasdag lost 39 percent of its value and stocks like Lucent and Cisco saw their share price drop by 80 percent or more a number of investment sectors actually gained in value The Dow Jones index minus its technology stocks broke even In other words even in the worst markets not every stock or sector goes down Through what he calls the nine essential laws of successful investing in a volatile market Carlson reveals How to diversify the portfolios across stock sectors and investment vehicles The critical importance of matching one s investment style value growth buy and hold to the kinds of stocks one invests in The importance of easy hold no brainer stocks in a portfolio stocks that will grow 10 to 12 percent a year with minimal volatility Written by one of the most trusted names in the financial community The Smart Investor's Survival Guide shows investors how to master today s turbulent markets and profit from them **Real Estate Finance and** Investment Manual Jack Cummings, 2010-12-21 Updated and revised to include ten years of new developments in real estate investment Real Estate Finance and Investment Manual Ninth Edition is the definitive guide to financing for all real estate investors Understand all the financing options learn how to choose an appropriate strategy read about insider techniques and get hands on experience with case studies and helpful checklists The Real Estate Agent's Guide to FSBOs John MALOOF, 2007-10-24 This invaluable resource provides you with tools and techniques to make big money by prospecting For Sale By Owner properties According to the National Association of Realtors 86% of new real estate agents don't make it past their first year. The majority give up due to frustration and the overwhelming start up costs involved in the industry However there is an untapped resource that will help agents take their careers to new heights the For Sale By Owner FSBO listing Author John Maloof has built a stellar career by farming FSBOs He made six figures his first year as a real estate agent using his prospecting plan Now in The Real Estate Agent's Guide to FSBOs he shows other agents how they can do the same Using these proven techniques agents will learn how to find FSBOs approach a prospect make a listing

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