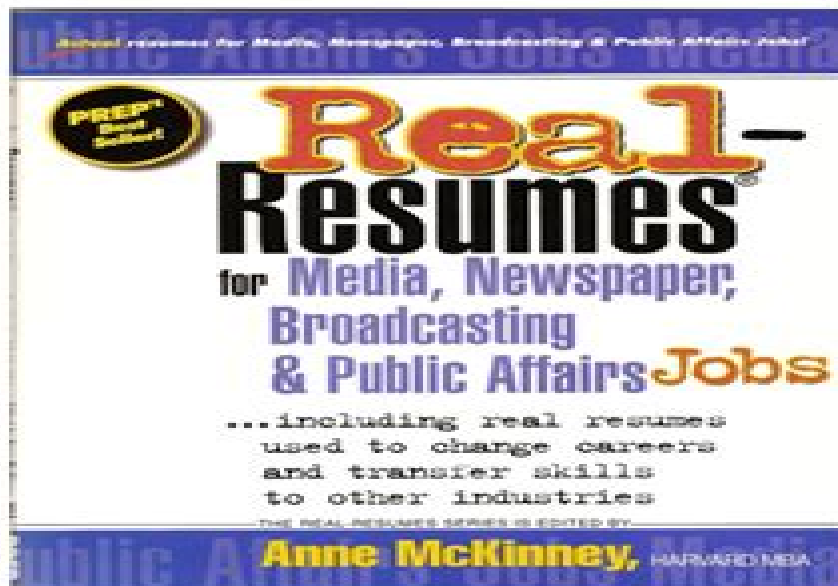


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**Anne McKinney**



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*Real KSAs--knowledge, Skills & Abilities--for Government Jobs* Anne McKinney,2003 Getting a federal government job can be a difficult experience because of the unusual and often complex paperwork Many federal jobs require KSAs which stands for Knowledge Skills and Abilities This book shows how to write up KSAs in order to present your qualifications and talents in the most effective manner

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Readers will see samples of real business plans used by real organizations to sell a business to public companies Readers will also see samples of documents paperwork and financial statements used by real companies to obtain equity financing and bank loans A valuable section of the book is the section which shows marketing tools and business resumes used to attract new customers and increase profitability The author holds an MBA from the Harvard Business School

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Office & Secretarial Jobs Anne McKinney,2004 Those who seek jobs in the office support field will find this book to be a valuable resource Office managers administrative assistants executive aides and other office support personnel have a lot of common when they create a resume and this book shows resumes and cover letters of individuals who want to find work ranging from office management to clerical No matter what industry or type of work medical manufacturing nonprofit and other environments this book will provide a competitive edge to those who seek employment which involves admin support executive support clerical and secretarial responsibilities For those who seek federal employment theres a special section in the book showing how to create federal resumes and government applications **Real-resumes for Retailing, Modeling,**

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