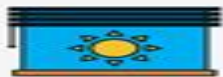




# Checklist

## for Getting Your House Ready To Sell

### Make It Inviting



- ☐ Open blinds or curtains to let the light in



- ☐ Check lightbulbs and replace as needed



- ☐ Take down personal photos or items



- ☐ Declutter throughout



- ☐ Give every room a clear purpose

### Show It's Cared For



- ☐ Clean your vents and baseboards



- ☐ Vacuum, mop, or sweep floors



- ☐ Fix anything that's broken



- ☐ Organize countertops, cabinets, and closets



- ☐ Touch up any scuffs on the walls

### Boost Curb Appeal



- ☐ Power wash outdoor surfaces



- ☐ Clean the windows (inside and out)



- ☐ Tidy up the landscaping



- ☐ Freshen up your entry



- ☐ Sweep patios, decks, and walkways

If you want specific advice to help your house stand out in our local market, let's connect.

# Save Thousands When You Buy Or Sell Your Home

**Lien Bich Luu,Ai-Quang Tonthat**



## **Save Thousands When You Buy Or Sell Your Home:**

**Sell Your Home and Save Thousands on the Commission** Robert Irwin, 2004-04-28 Pay a lower commission and keep more of your money Most homeowners assume that everyone pays the same six percent on Realtor commissions But in fact some people pay much less and some people pay much more And with today's overheated housing market it seems like most homes practically sell themselves Is it really worth paying a Realtor tens of thousands of dollars to find a buyer for a home that's in high demand There are actually many ways to lower the commission you pay all it takes is knowledge of the selling process and basic negotiating skills In this helpful comprehensive guide Robert Irwin teaches you everything you need to know to get a better deal He presents a detailed precise explanation of how the commission system works and proven strategies and tactics for keeping more of your equity You'll learn how to lower and even eliminate the commission by taking advantage of such little known options as Using a discount agent Negotiating for rebates or reduced rates Offering flat fees or cash bonuses Basing commissions on speed of sale and other factors Creating your own listing agreement Paying for services rendered rather than percentage Finding a buyer yourself and paying only for the closing Six percent doesn't sound like much But for many homeowners six percent is a fortune better spent on something else In a booming real estate market it pays to consider the alternatives and you'll find them all in this handy helpful guide [How to Save Thousands of Dollars](#)

[on Your Home Mortgage](#) Randy Johnson, 2002-08-08 Find The Home Mortgage That's Right For You Finding the right mortgage can be complex confusing and frustrating But that doesn't mean you have to settle for anything other than the terms you want This indispensable and newly updated second edition of *How to Save Thousands of Dollars on Your Home Mortgage* spells out everything mortgage hunters need to know in clear and accessible terms It covers more loan alternatives than any other book and examines the importance of discount points It offers complete details on virtually every mortgage option currently available what advantages each option offers how to choose the right one for your needs and how to save money in the process New information in this edition will help you use the Internet to find a home and get a mortgage examine automated underwriting models and conforming loan limits and weigh new shopping strategies Easy to read charts and graphs helpful sample forms and numerous examples will help you understand First time buyers programs APR buy downs reverse mortgages accelerated payoffs and zero point loans Refinancing strategies Closing costs lender fees and other expenses How to dispute credit report errors and fix credit problems How to use the Internet for loan analysis *The Bare Bones Guide To Buying & Selling Your Home* David Workman, 2009-08-03 Buying and selling real estate is complicated and time consuming Reading a big thick book about all the in's and out's can be just as tough Now you don't have to Straight answers and everything you need to know to quickly and painlessly fly through the transaction are here without all the fluff How can I find a good agent How will I know if my home is priced right What's involved with a building inspection and why should I have one What's a Buyer's Agency Agreement Do I need one What about staging a house What is that exactly What

safeguards do I have if I change my mind and don't want to buy or sell the house after all The answers to these questions and more are right inside Is this book for first time buyers Yes How about seasoned buyers and sellers who have done this twelve times in the past twelve years Absolutely It's for everybody who needs to know what it takes to buy or sell property painlessly and profitably **How to Buy and Sell (Just About) Everything** Jeff Wuorio, 2010-06-15 How to Buy Sell Just About

Everything The Ultimate Buyer's Guide for Daily Life Don't make another purchase before you buy this ultimate buyer's guide With more than 550 how to solutions these pages are packed with savvy strategies for choosing and locating and unloading and liquidating both everyday items and once in a lifetime splurges with special emphasis on how to find bargains and broker great deals The clear and friendly information in How To Buy Sell Just About Everything makes any buying or selling decision easy from selecting baby gear to saving for college from hawking lemonade to selling your company Browse these pages to discover how to Buy a House Sell a Car Buy Happiness Sell Your Old Computer Buy Mutual Funds Hire a Butler Choose a Diamond Ring Purchase a Tent Get Breast Implants Negotiate a Better Credit Card Rate Buy a Hot Dog Stand Sell Your Baseball Collection Outfit a Nursery Book a Cheap Safari and much much more Written and designed in the same easy to use format as its predecessors How To Do Just About Everything and How to Fix Just About Everything this invaluable collection includes concise instructions helpful tips and comparison charts everything you need to understand product features prevent problems and guarantee smart purchasing decisions This is the only book you need to make the most of your money **Buying and Selling a Home For Canadians For Dummies** Tony Ioannou, Heather Ball, 2010-05-13

Whether you're new at the home buying or selling game in Canada or whether you've played it before most of us dread the onslaught of flashy fast talking real estate agents and property managers Well help has arrived This revised edition of Buying and Selling a Home For Canadians For Dummies prepares you to get what you need and want when buying a new home or selling the one you're in Everything from arranging your finances and hiring an agent to researching neighbourhoods and assessing home values is presented in a clear and humorous way to help you get the most out of the process Important information to help you Market your home and sell for the highest possible price Negotiate the best price and terms of sale Find the right new neighbourhood with reasonable prices and the type of housing to suit you and your family Decide whether or not to hire an agent and tips on how to choose a good one Select the best mortgage and understand tax considerations Updated in the 2nd Edition Examining zero percent down payments lines of credit and other alternatives to conventional mortgages Using the Net New useful sites and what to watch out for Buying condominiums An expanded chapter full of useful information on what you need to know before you buy Selling your home on your own Expanded online resources and tips Fixing up your home to sell Tips from the designers on how to make your home as sellable as possible *How to Sell Your Home Without a Broker* Bill Carey, Chantal Howell Carey, Suzanne Kiffmann, 2004-09-02 Invaluable advice tips and guidelines for selling your home the affordable way yourself With the high commissions being charged in today's housing

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Home Buying Kit For Dummies Eric Tyson,Ray Brown,Raymond Brown,2012-03-06 Provides advice for first time home buyers on financing working with a real estate agent appraisals negotiations closing procedures and related matters

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Determine the best time to sell Get your property ready for inspection Set the right price Choose between an auction or private treaty sale

**Buying Your Home** Lien Bich Luu,Ai-Quang Tonthat,2021-09-05 Many young people aspire to own their own home but face a myriad of challenges such as high property prices the need to raise a large deposit and difficulties of getting a mortgage The process of buying a property is also stressful fraught with complexity and uncertainty and a mistake can prove very costly This book therefore provides a much needed step by step guide to help those seeking to buy a property for the first time Packed with helpful and practical tips this book gives a complete overview of the house buying process including finance legal and property aspects The authors discuss a wide range of topics including creating the right mindset the pros and cons of home ownership how to choose a suitable property how to save for a deposit how to negotiate for a better price how to get a mortgage the steps in the house buying process how to ensure that mortgage payments can always be met The book is written by experienced property buyers who have bought multiple properties who have worked as a mortgage adviser and financial planner and who understand personal finance It will be essential reading for undergraduate students in the field of accounting and finance and will also appeal to the general public particularly those seeking to buy a property for the first time After reading the book readers will be able to map out a plan to buy their first property with greater confidence and make a better and more informed decision that will bring financial rewards

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**Inside Real Estate** Peter O'Malley,2017-05-23 The real world of modern real estate exposed Inside Real Estate is a down to earth consumer guide for anyone navigating the property market in the digital age Written by industry veteran Peter O Malley this book exposes the truth about modern real estate and shows you how to work the market to optimize your financial benefit Forget what you ve seen or heard the media s hype surrounding real estate doesn t accurately reflect the reality on the ground With the rise of digital platforms foreign buyers and property booms and busts the agent s role is changing amidst a rapidly evolving field media spin benefits agents more than consumers but this book offers step by step guidance on silencing the noise and working with reality Exposing common practices and blowing myths wide open this book shows you what the property market is today and how to take advantage of it to buy sell or invest in your best financial interest Cut through the hype and learn the truth behind the myths Understand the agent s new and changing role in a disrupted industry Learn the tips traps and tactics that could sink or save your investment Deal with rising and falling markets as a buyer or seller The industry s digital disruption is not going away and certain aspects of the market have been permanently changed as a result The good news is that property is still a smart financial move and it is possible to come out ahead regardless of the market s behaviour but first you need to separate spin from reality Inside Real Estate takes you behind the curtain to help you navigate the

market with clear eyes and a solid understanding of the real world market      **Sell My House Fast** Sell My House Fast Andy Kolodgie,2022-05-03 If you re thinking I need to sell my house fast you ve found the right book Working with a cash home buyer like Sell My House Fast will allow you to sell your house for cash to an authoritative we buy houses company in your region If you re looking to get cash for your house <https://www.sellmyhousefast.com>      **Kiss Your Money Hello!** Bill Hines,2023-04-19 It s here Your guide to a financially independent life no more money stress This book is a complete modern comprehensive guide to your personal finance life It s the key to never having to go to a job you detest to living every day on your own terms Why this book Right now you may be browsing a few personal finance books in a library bookstore or even online Why this one Is it worth a couple of dollars and hours of your time Here s why I ve read the others Almost every book was someone telling their own personal rags to riches tale That s admirable but the likelihood that it s even close to you and your personal situation is quite remote What worked for them will probably not work for you Everyone is different every situation is unique Some assume their readers all want to be mega rich In my experience most people just want to be happy without money stress and have a good fun comfortable life That said if you want to be rich I ll show you how to do that too So get to the point Bill why this one Because this book is based on my experience as a financial counselor investment advisor and financial planner This book is a user manual for your money No matter who you are there is plenty for you We cover FIRE Financial Independence Retire Early This book is the way to financial peace to relieving the number one stressor in our lives and relationships It s the guide to living every day on your own terms and never having to go to a job you no longer love of never having to miss those important life events because work I ll keep it short and simple just the way your personal finances should be The first word of the title is no coincidence KISS also means Keep It Simple Silly Maybe I ll even make you laugh once or twice Your household is a mini business only you measure success in happy not some corporate financial metric I m not going to guilt trip you about buying a latte I m going to convince you that doing the right things now getting over the hump in a short period means buying all the lattes and new cars you want with cash not credit for the rest of your life Those lattes will taste so much better and you ll enjoy the ride more in a car you own not the bank You ll watch the former car payment money grow like weeds in your investment accounts Can you trust me Yes you can I ve helped countless people and I want you to do well I want you to be happy and enjoy this one life we get as far as we know This book is for you This is generational knowledge for your kids and parents Who am I When I was a kid I was a huge superhero fan I d sit in the corner luncheonette and read comic books on my way home from school until the owner would throw me out I didn t have the money to buy them my parents didn t have the money to give me I d peek out from my bedroom at night and see my mother stressing out over a kitchen table full of bills writing out checks and stuffing them in envelopes Kiss your money goodbye I heard more than once hence my title I watched my father come home from work exhausted especially as he got older I didn t want to be the superhero who could fly be invisible shoot lasers out of my eyes or swing from building to building on spider

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