POOR RICHARD'S

WEB SITE MARKETING MAKEOVER

Improve Your Message and Turn Visitors into Buyers



By Marcia Yudkin

Author of Internet Marketing for Less Than \$500/Year

Bret Ridgway, Frank Deardurff

Poor Richard's Web Site Marketing Makeover Marcia Yudkin, 2001 For individuals organizations and companies on a do it yourself budget as well as Web designers and Web marketers this book delves into the details that make or break a Web site It shows how to transform a site that just sits at its URL into a site that generates more interest and more orders Topics covered include gathering leads marketing copy content as bait and graphics and layout 50 Biggest Website Mistakes Bret Ridgway, Frank Deardurff, 2011-08-01 50 Biggest Website Mistakes is for you if You want to improve the appearance of your website You want your website to convert more visitors into buyers You want to get visitors to stay longer on your site You want to have a better understanding of what your webmaster should be doing for you and You want to learn some of the trick of the trace that will set your site apart from your competition. This book was written to help people get more success out of their website and online business The information comes from the combined efforts of Frank Deardurff III and Bret Ridgway who together have well over 25 years of online marketing experience and have an established presence in the online marketing community You ll find that the information contained in the book can quickly become your Checklist for your online business either for yourself or your marketing assistant **Death of a Website** Dwainia Grey, 2017-12-27 This book is for Empowerpreneurs and all entrepreneurs that want to start making money with their website If you want to turn your website into a 24 7 money making machine this book is for you Want to know Why are you not getting the results you want with your website Why your website is not working Why are you not making a lot of sales if any You are the victim and the killer You re responsible for the Death of Your Website But don't despair it can be revived and this book will show you how You will know what mistakes you are making and how to fix them right away Each mistake comes with an evaluation to see where you rank and action steps to improve your website and website marketing Tighten up your sales funnel Showcase your products and services to entice potential buyers Learn how to build a website based on your objective preferred client and brand How to use content to turn visitors into buyers How to evaluate improve and update your website to reach maximum profit In this book you will find the 7 killer mistakes business owners make with their website No Objective Motive No Strategy No Alibi Bad Design and Branding The Crime Scene Bad or Not Content The Victim No Sales The Suspects Not Marketing Driving Traffic The Evidence No Optimization Maintenance and Metrics Life Support If you are making any of these mistakes you will find the actions you need to take immediately to fix your website Buy this book if you are ready to turn your website into a 24 7 online store

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