

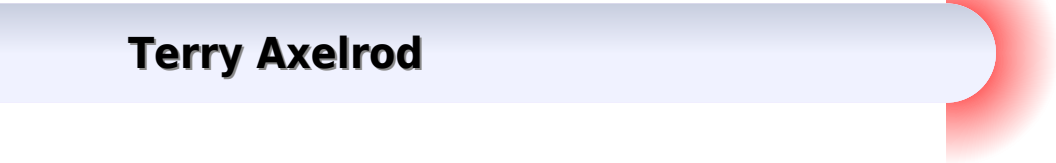
RAISING MORE MONEY THE POINT OF ENTRY HANDBOOK



TERRY AXELROD

Raising More Money The Point Of Entry Handbook Hardcover By Axelrod Terry

Terry Axelrod



Raising More Money The Point Of Entry Handbook Hardcover By Axelrod Terry:

The Point of Entry Handbook Terry Axelrod, 2005 Terry Axelrod's book offers a deeper insight into the design of the Point of Entry a cornerstone of the Raising More Money Model Included are concrete examples forms and timelines as well as a complete review of the Raising More Money Model **Raising More Money** Terry Axelrod, 2004 Raising More Money is an organization based in Seattle that coaches nonprofits on a system for raising sustainable funding from individual donors Axelrod the group's founder here lays out the rules of engagement for the Ask Event a one hour gathering of a large group of people that focuses on an organization's mission in order to generate multiple year pledges for operational funding The goal is to get away from the hand to mouth burnout generating reality of most nonprofits which often focus on a single year's financial goals at the expense of long term survival Axelrod's guide puts the event into a larger fund raising context explains how to prepare for and hold an Ask Event and shows how to sustain the cycle **Raising More Money** , 2001

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