

MACHIAVELLI, MARKETING AND MANAGEMENT

Revisited



PHIL HARRIS, ANDREW LOCK
AND PATRICIA REES

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Machiavelli Marketing And Management

M. P. C. M. van Schendelen



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Encyclopedia of Interest Groups, Lobbying and Public Affairs Phil Harris, Alberto Bitonti, Craig S. Fleisher, Anne Skorkjær Binderkrantz, 2022-06-20 The growing need for a concise and comprehensive overview of the world of interest groups lobbying and public affairs called for a compendium of existing research key theories concepts and case studies This project is the first transnational encyclopedia to offer such an interdisciplinary and wide overview of these topics including perspectives on public relations crisis management communication studies as well as political science political marketing and policy studies It is an interdisciplinary work which involved an extraordinary pool of contributors made up of leading scholars and practitioners from all around the globe it is a live and evolving project focused on drawing together grounded international knowledge for our diverse and developing world The 200 entries of the Palgrave Encyclopedia of Interest Groups Lobbying and Public Affairs to be found as a live reference work online here and in two print volumes in 2022 address these research avenues tackling a growing demand for a comprehensive international reference work regarding key global sectors and policymaking structures looking beyond the traditional markets of Europe and North America to incorporate practice and research from Asia Africa Oceania and Latin America This encyclopedia acts as a synthesis of existing research and aims to aid academics students and practitioners navigate their relevant fields around the globe **Machiavelli in Brussels** M. P. C. M. van Schendelen, 2002 Countless interest groups representing governments and civil societies try to lobby the European Union effectively in pursuit of the desired legislation subsidies and more This book describes the everyday practice of lobbying in Brussels drawing on extensive research and the author's personal experience The objective of these interest groups is to influence the EU decision making of which they see themselves as a stakeholder To the existing

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