

QUALITATIVE MARKETING RESEARCH



Qualitative Marketing Research

Russell W. Belk



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Qualitative Marketing Research Johanna Moisander, Anu Valtonen, 2006-05-11 Aimed at both graduate and undergraduate students majoring in business administration and in other fields of social sciences Qualitative Marketing Research unpacks the emerging cultural approach in the field of marketing and consumer research and provides an interesting and informed study for anyone interested in cultural approaches to economic and social theory The book also provides insights for MBA students and other business professionals who work in the field of marketing advertising media planning and qualitative market research offering methodological resources for keeping professional skills up to date and help with designing and conducting relevant and skillful market research which is sensitive to the cultural dynamics of the marketplace behaviour

Qualitative Marketing Research David Carson, Audrey Gilmore, Chad Perry, Kjell Gronhaug, 2001-02-01 As the importance of marketing to business grows and as new concepts and applications of marketing emerge and evolve so too does the need for up to date market intelligence This book recognizes that the contribution which qualitative research can make to market understanding and insight is immense and that statistical information flows are never enough but need to be compounded by market intelligence gained through qualitative methods Qualitative Marketing Research clearly explains the use and importance of qualitative methods clarifying the theories behind the methodology and providing concrete examples and exercises which illustrate its application to Management Studies and Marketing This book is intended for all students of marketing who are required to complete their studies with a dissertation or research project Marketing Research

Methods Mercedes Esteban-Bravo, Jose M. Vidal-Sanz, 2021-01-28 Covering both quantitative and qualitative methods this book examines the breadth of modern market research methods for upper level students across business schools and social science faculties Modern and trending topics including social networks machine learning big data and artificial intelligence are addressed and real world examples and case studies illustrate the application of the methods This text examines potential problems such as researcher bias and discusses effective solutions in the preparation of research reports and papers and oral presentations Assuming no prior knowledge of statistics or econometrics discrete chapters offer a clear introduction to both opening up the quantitative methods to all students Each chapter contains rigorous academic theory including a synthesis of the recent literature as well as key historical references applied contextualization and recent research results making it an excellent resource for practitioners Online resources include extensive chapter bibliographies lecture slides an instructor guide and extra extension material and questions *Qualitative Consumer and Marketing Research* Russell Belk, Eileen

Fischer, Robert V Kozinets, 2012-12-14 How is qualitative marketing and consumer research conducted today What is rigorous research in this field What are the new cutting edge techniques Written for students scholars and marketing research practitioners this book takes readers through the basics to an advanced understanding of the latest developments in qualitative marketing and consumer research The book offers readers a practical guide to planning conducting analyzing and

presenting research using both time tested and new methods skills and technologies With hands on exercises that researchers can practice and apply the book leads readers step by step through developing qualitative researching skills using illustrations drawn from the best of recent and classic research Whatever your background this book will help you become a better researcher and help your research come alive for others **Qualitative Market Research** Hy

Mariampolski,2001-08-21 This text guides the reader through a research project from the perspective of both user and practitioner It meets the needs of several audiences by creating common ground in the applied practice of qualitative research ***Qualitative Marketing Research*** Dominika Maison,2018-09-24 This is a perfect guide to understanding the core principles of qualitative marketing research It presents qualitative marketing research in the broader context of marketing and managerial decisions consumer psychology and contemporary knowledge about unconscious and automatic processes Different types of qualitative marketing research methods are examined from the classic focus group interview FGI and individual in depth interview IDI to more cutting edge methods such as ethnography or bulletin boards which enable marketing researchers to discover and understand real consumer motivations needs values and attitudes With numerous international case studies including PepsiCo Unilever Danone Nestle Aviva and Citibank the book is uniquely practical in its approach It is vital reading for advanced undergraduate and postgraduate students of marketing research consumer behaviour and consumer psychology **Qualitative Marketing Research** Rajagopal,2019-01-31 This book discusses qualitative research modeling and new approaches of qualitative data collection interpretation of results reporting and deriving managerial implications Qualitative research manages the fundamental challenge in interpreting the complexities associated with consumer behavior particularly in large diversified marketplace and guides managers towards understanding consumers This book discusses qualitative research modeling and new approaches of qualitative data collection interpretation of results reporting and deriving managerial implications Discussions in the book present new insights on conducting and applying qualitative market research and emphasizes on the application of qualitative research in consumer centric companies The book argues that companies need to consider a broader perspective of marketing research to support marketing decisions derived by understanding consumer behavior using qualitative research methodology **Marketing Research** Bonita Kolb,2008-04-18 Essential to any student of the discipline this textbook offers a comprehensive applied approach to understanding and designing market research Balancing the fundamental quantitative methodologies and theoretical structures with practical applications of qualitative techniques this book is ideal for the novice researcher and for those more familiar with the discipline With an emphasis on both critical thinking and hands on application the textbook contains several real life case studies useful learning features such as key terms definitions and discussion topics and is supported by a companion website **Interviewing Groups and Individuals in Qualitative Market Research** Joanna Chrzanowska,2002-07-18 Anyone using practising or teaching qualitative research will find in this series a treasure house of

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Experienced market researchers will find the tools to help them critically evaluate their own work Those new to market research will be provided with a complete map of qualitative market research theory and practice including brands and advertising theory and the stimulation to discuss and learn more with tutors and practitioners Qualitative Market Research will be an invaluable resource for academic and professional libraries commercial market researchers as well as essential reading for students in market research marketing and business studies

An Introduction to Qualitative Market Research Mike Imms, Gill Ereaut, 2002-07-18 Anyone using practising or teaching qualitative research will find in this series a treasure house of ideas techniques and issues This is a must have Admap this is one of the best texts on the subject I've come across and I did find some of the content truly inspirational Mick Williamson Creative Director TRBI for in Brief magazine It will be essential reading for anyone involved with qualitative market research David Barr Director General of the Market Research Society An ideal resource for people aiming for a qualitative market research career for academics interested to know more about an important field of application for qualitative research methods or for those who are already engaged in the field and who wish to update their skills and reflect on their practice and profession Nigel Fielding University of Surrey Qualitative Market Research is a landmark publishing event The seven volumes provide for the first time complete coverage of qualitative market research practice written by experienced practitioners for both a commercial and academic audience The set fills two important market gaps it offers commercial practitioners authoritative source texts for training and professional development and provides students and researchers with an account of qualitative research theory and practice in use today Each book cross references others in the series but can also be used as a stand alone resource on a key topic The seven books have been carefully structured so as to be completely accessible in terms of language use of jargon and

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indebted to qualitative methods of research and analysis Walle shows that by merging their strategies in relevant ways both fields grow even more robust and responsive to the needs of business clients and decision makers Written by a noted humanist social scientist with a wide ranging background in competitive intelligence and marketing research this book can be viewed as a breakthrough It is the first book to juxtapose compare and integrate the qualitative methods of marketing research with those of competitive intelligence Among its many important features is a discussion of how to conduct a qualitative audit that assesses the degree to which an organization is able to take full advantage of qualitative analytic techniques Walle reminds us that the qualitative social sciences and humanities have a strong tradition within intelligence one that dates back to World War II Although innovations from the qualitative social sciences and humanities were developed 50 years ago they were allowed to atrophy as the principle researchers of the time re entered civilian life Walle updates and revives them and shows readers how to do it themselves for their own business purposes The book reintroduces the World War II era culture at a distance method that applied qualitative social sciences and humanities to intelligence but updates them in terms of advances that have taken place since then It also provides useful means to merge competitive intelligence and contemporary marketing research in ways that will result in collaboration and mutual understanding Finally Walle provides an appendix that discusses how to recruit and motivate researchers whose training comes out of the humanities but whose contributions to business will prove of exceptional value This is an important new resource for marketing practitioners and graduate level students and their teachers

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Marketing Research: Tools and Techniques Nigel Bradley, 2013-03-07 Balancing theoretical and practical elements of marketing research and showing students how to implement research themselves this book covers the traditional principles and skills involved in marketing research such as primary and secondary research sampling analysis reporting and presentation

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Handbook of Qualitative Research Methods in Marketing Russell W. Belk, 2006 A rare and much needed compilation of some thought provoking papers in the area of qualitative research in marketing this book is a must have for anyone pursuing the discipline of marketing research scholars intent on the pursuit of qualitative inquiry as well as practising professionals looking for innovative approaches to research Global Business Review Belk has compiled an exhaustive collection of contributions from scholars and practitioners throughout North America and Europe This extremely informative volume spans the full array of qualitative research areas Highly recommended S D Clark Choice The Handbook of Qualitative Research Methods in Marketing offers both basic and advanced treatments intended to serve academics students and marketing research professionals The 42 chapters begin with a history of qualitative methods in marketing by Sidney Levy and continue with detailed discussions of current thought and practice in research paradigms such as grounded theory and semiotics research contexts such as advertising and brands data collection methods such as projectives and netnography data analysis methods such as metaphoric and visual analyses presentation topics such as videography and reflexivity applications such as ZMET applied to Broadway plays and depth interviews with executives special issues such as multi sited ethnography and research on sensitive topics Authors include leading scholars and practitioners from North America and Europe They draw on a wealth of experience using well established as well as emerging qualitative research methods The result is a thorough timely and useful Handbook that will educate inspire and serve as standard reference for marketing academics and practitioners alike

Guerrilla Marketing Research Robert J. Kaden, 2006-06-03 Not only is marketing research well within the budget of any company it s also a resource you can ill afford to ignore Guerrilla Marketing Research shows how your business whatever it s size can benefit from conducting focus groups and surveys and reveals how to do it for far less money than you think Illustrated with examples taken from companies of all shapes and sizes this practical and compelling book takes you on a fascinating journey through one of the most misunderstood and under utilized marketing techniques Going through all the various methods of research available Guerrilla Marketing Research also puts you on the

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