

Lessons for managers in competitive industries



Renaissance Of American Steel Lessons For Managers In Competitive Industries

Frank Giarratani, Geoffrey J. D. Hewings, Philip McCann

Renaissance Of American Steel Lessons For Managers In Competitive Industries:

The Renaissance of American Steel Roger Sheridan Ahlbrandt, R. J. Fruehan, Frank Giarratani, 2023 This study aims to provide an understanding of how the American steel industry once thought to be dying has transformed itself into a world The Renaissance of American Steel Roger S. Ahlbrandt, Richard J. Fruehan, Frank Giarratani, 1996-11-07 By the end of the 1980s the once mighty U S steel industry seemed on its last legs More than a quarter of a million jobs had been lost and communities like Pittsburgh and Bethlehem were devastated Yet today the industry again stands as a world class competitor In The Renaissance of American Steel Roger Ahlbrandt Richard Fruehan and Frank Giarratani illuminate the forces behind this remarkable comeback drawing valuable lessons for managers not only in the steel business but in any business now battling the global marketplace Citing evidence from a wide range of companies in the U S the U K and Japan and clearly explaining the basics of steel production the authors show how the industry's rebirth resulted both from the downsizing of big companies and the rise of minimills capturing markets from the larger companies They describe how large traditional firms including U S Steel British Steel and Nippon Steel recognized that they had to reduce the scope of their operations and reorganize to become more competitive U S Steel CEO Tom Graham for instance closed plants and refocused the firm's resources on the market for flat rolled products The book also examines how minimills such as Nucor Birmingham Steel Oregon Steel Tokyo Steel and Co Steel Sheerness have redefined the industry's structure and competitive dynamics Nucor in particular has emerged as the leader among the minimills the largest electric furnace based steel company in the U S with annual sales exceeding 3 billion The reader learns how CEO Ken Iverson recognizing the opportunities to be seized if Nucor moved beyond traditional products such as steel joists and rebar created the most innovative steel mill in the world with a consistent record of investing in new technologies to lower operating costs and to move into sophisticated value added products Throughout the book the authors offer sharp insights into the steel industry in the U S and abroad but more important they highlight the lessons to be learned for managers in all industries The authors conclude for instance that success for both large and small steel producers depends on a critical interplay of factors that touch on leadership new technologies and decentralized management Effective leaders the authors find don't micromanage they set a goal for the company and communicate it broadly to gain employees commitment High performing companies aggressively seek technical know how even if it means purchasing it from foreign competitors or securing joint agreements And finally successful companies decentralize empowering employees far down in the organization to handle daily decisionmaking This in depth analysis of a radically changed industry speaks volumes about the value of flexibility in business It is an essential resource for any manager working in today s global economy Big Steel Daniel Madar, 2010-01-01 Steel is the mainstay of the world s major industries World steel production has grown dramatically as countries industrialize and add their own steel producing capacity China's prodigious expansion of steel output increases the industry's natural vulnerability to oversupply and volatile

prices Big Steel explores how the integrated steel industry is adapting to trade and international competition These arise from the industry's diffusion beyond its historical core in North America and Europe To show how this occurred Big Steel applies Paul Krugman's Nobel Prize winning explanation of industrial location and trade The industry's technology and economic structure and the pricing strategies available produce fateful competition and incentives to consolidate internationally Examining the industry's survival options including close co operation with its primary customers the automakers this book anticipates a cosmopolitan future It is a straightforward account of a complicated process and the development of a new phase in the global steel business Handbook of Industry Studies and Economic Geography Frank Giarratani, Geoffrey J. D. Hewings, Philip McCann, 2013-12-27 This unique Handbook examines the impacts on and responses to economic geography explicitly from the perspective of the behaviour mechanics systems and experiences of different firms in various types of industries The industry studies approach all Manufacturing Advantage Eileen Appelbaum, 2000 Much of the hoopla surrounding quality circles teams and high performance work systems has been based on anecdotes and very thin evidence It has not been established that those employee involvement strategies amount to anything more than another series of management fads or ruses designed to get more out of workers without giving them anything in return This revelatory book written by some of the skeptics lays some of the suspicion to rest Based on their visits to 44 plants and surveys of more than 4 000 employees Eileen Appelbaum Thomas Bailey Peter Berg and Arne L Kalleberg concluded that companies are indeed more successful when managers share knowledge and power with workers and when workers assume increased responsibility and discretion The study of steel apparel and medical electronics and imaging plants revealed much In self directed teams workers were able to eliminate bottlenecks and coordinate the work process In task forces created to improve quality they communicated with individuals outside their own work groups and were able to solve problems Expensive equipment in steel mills operated with fewer interruptions turnaround and labor costs were cut in apparel factories and costly inventories of components and medical equipment were reduced And what did the employees think The worker survey showed that jobs in participatory work systems often provide more challenging tasks and more opportunities for creativity Employees in apparel had higher hourly earnings those in steel had both higher hourly earnings and higher job satisfaction Workers in more participatory settings were no more likely than others to report heavy workloads or excessive demands on their time They were however less likely to report involuntary overtime or conflict with co workers and were more likely to be satisfied with their surroundings Manufacturing Advantage provides the best assessment available of the effectiveness of high performance work systems Freestanding chapters near the end of the book provide full documentation of research data without interrupting the narrative flow **Student Turns Professor** Craig P. Boulton, 2001-08-23 The book is a collection of nine papers on disparate topics in finance and economics Topics range from the development of a supply and demand model for common stocks to the centuries old conflict between mercantilism and liberal trade regimes

One essay goes to great length in critiquing the conventional notion that inflation solely derives from monetary policy using the past 30 years as an illustrative example Throughout the text the author continually attempts to merge the world of finance with that of economics while coupling both with historical experience. The author additionally brings his own long standing practical experience in the financial markets to point out where academic wisdom doesn't quite mesh with market realities The collective contents in conjunction with other work resulted in the author being elected to Beta Gamma Sigma the business school equivalent of Phi Beta Kappa Since the author is first and foremost a pragmatic investor his perspective on financial and economic theory is generally focused on their practical application which was the genesis behind the approach taken in writing this book s contents **Power Failure** Diana Dillaway, 2009-12-04 At the turn of the 20th century Buffalo NY was one of the world's great industrial cities In 1901 it played host to the prestigious Pan American Exhibition which attracted millions of visitors to the city its thriving downtown area was graced by buildings and mansions designed by some of the country's best architects the city was the third largest producer of steel and with the largest inland port was a hub of commerce at the end of the Erie Canal Today due to financial distress and decades of mismanagement the city has been put under the supervision of a financial control board Population drain and an inability to attract new business have brought the city to the brink of financial collapse The question on everyone s lips is What went wrong Community development expert and Buffalo native Diana Dillaway analyzes the history of planning and decision making in Buffalo that led to the current malaise A member of the Wendt family whose great grandfather founded one of Buffalo's oldest manufacturing businesses Dillaway has used her access to the city s most powerful political economic and community leaders to reconstruct the factors that created the city as it exists today She examines the most divisive debates of the past including strategies for downtown and neighborhood development planning for a rapid transit system and battles over the location of a proposed university campus and a professional football stadium A consistent theme is the protection of the status quo and turf battles among the WASP business and financial elite ethnic Catholic communities centered on neighborhood parish life and the Democratic machine with its entrenched patronage system She finds that the only people interested in change were African Americans whose efforts were consistently thwarted by a multi term mayor who diverted community development funds for his own pet projects At a time when Buffalo is trying to build a brighter future Dillaway s insights revelations and prescriptions for change comprise urgent reading for community leaders and citizens alike Power Failure speaks to issues of leadership and power facing every city and local government today Regionalisation of Globalised Innovation Ulrich Hilpert, 2003-10-23 While processes of innovation are increasingly realised globally they can also take a highly regionalised expression In this book the global networks that link regions are set against the local aspects of innovation With contributions from international experts this book examines local Islands of Innovation where research and industrial expe The Carter Presidency Gary M. Fink, Hugh Davis Graham, 1998 After the Nixon and Ford administrations liberal

Democrats hoped Jimmy Carter's election in 1976 would restore the New Deal agenda in the White House Instead during four tumultuous years in office Carter endorsed many of the fiscal and economic policies later espoused by his Republican successor Ronald Reagan But Carter also backed most New Deal social programs and however reluctantly pursued a traditional containment foreign policy In this book more than a dozen eminent scholars provide a balanced overview of key elements of Carter's presidency examining the significance of his administration within the context of evolving American policy choices after World War II They seek not only to understand the troubled Carter presidency but also to identify the changes that precipitated and accompanied the demise of the New Deal order By the time Carter took office many Americans had become disenchanted with big government and welfare spending and his presidency is viewed in these pages as a transitional administration As this volume demonstrates Carter's dilemma emerged from his effort to steer a course between traditional expectations of federal government and new political and economic realities While most of the contributors agree that his administration may be justly criticized for failing to find that course they generally conclude that Carter was more successful than his critics acknowledge These thirteen original essays cover such topics as the economy trade and industrial policies welfare reform energy environment civil rights feminism and foreign policy They offer thoughtful assessments of Carter's performance focusing on policy both as cause and effect of the post industrial transformation of American society that shadowed his administration A final essay shows how Carter's public spirited post presidential career has made him one of America's greatest ex presidents Grounded on research conducted at the Carter Library The Carter Presidency is an incisive reassessment of an isolated Democratic administration from the vantage point of twenty years It is a milestone in the historical appraisal of that administration inviting us to take a new look at Jimmy Carter and see what his presidency represented for a dramatically changing America The International Law of Economic Warfare Teoman M. Hagemeyer-Witzleb, 2021-07-14 Since the prohibition of the threat or use of force and the resurgence of economic nationalism economic warfare has become an increasingly important substitute for actual hostilities between states Its manifestations range from medieval sieges to modern day trade wars Despite its long history economic warfare remains an elusive term foreign to international law This book seeks to identify those portions of international law that are applicable to economic warfare What is the status quo of regulation Is there a jus ad bellum oeconomicum A jus in bello oeconomico After putting forward its own definition of economic warfare the book reviews historical case studies reflecting the three main branches of international economic law trade investment and currency to identify pertinent legal boundaries While the case studies reveal that numerous rules of international economic law regulate specific measures of economic warfare it remains to be seen whether analogously to the prohibition of the threat or use of force these selective limitations have the potential to coalesce into a general prohibition of economic warfare in the future

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