which enabled IKEA to decrease the prices by 2 to 3% over the decade to the year 2010 during its international expansion.

#### 2.1 PRODUCTS AND SERVICES

The major products and services of IKEA are ready to assemble furniture, home accessories and kitchen appliances. It is well-known for its modern design for different types of furniture and appliances and its manufacturing and interior designing is related with the environment friendly simplicity.

#### 2.2 MAIN CUSTOMERS

The targeted market of IKEA primarily covers cost-conscious people who prefer to purchase furniture and home appliances on affordable prices (IKEA, 2018).

# 3.0 THEORETICAL PERSPECTIVES - CIRCULAR ECONOMY - CONCEPTS AND OPERATIONS

It is very important to understand the theoretical perspective of any concept. Theoretical perspective is a significant part of the strategic methods that can be applied to manage different situations in external and internal environment of organization. It includes many assumptions about any specific concept. These assumptions answer the associated questions to attain final results. The theoretical perspective of circular economy and its characteristics are given below:

#### 3.1 CONCEPTS AND CHARACTERISTICS OF CIRCULAR ECONOMY

Circular economy is a new and innovative concept that has gained global popularity among modern businesses. Circular economy is the concept which is regenerative and restorative by design and purposes to keep the materials, products and components at maximum value and utility at all the times. It makes differences between biological and technical cycles. This model seeks to decouple the international economic development from fixed resource consumption. If an organization adopts circular economy in its operations, it will be able to address resource related threats for economies and business and to produce growth, generate jobs and eliminate environmental effects (ACCA, 2016).

**R Sandford** 

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