

evolutiv
CONSULTANTS NETWORKSimSALES Retail
Business
Simulation

START

PROFILE



Iei decizii reale,
fără teama de a greși.



Personalizăm simularea
pe profilul, nevoile și
obiectivele companiei tale.



Gândirea strategică conduce
la decizii și rezultate
mai performante.

Oferiți-le consultanților voștri de vânzări și supervizorilor lor o experiență hands-on prin care:

- + să stăpânească cei 5 pași ai procesului de vânzare
- + să identifice factorul special de succes pentru fiecare pas din procesul de vânzare
- + să gestioneze, în întregul proces de vânzare, "evenimente" neașteptate, cu încredere și competență
- + să stăpânească abilități de comunicare care duc la succesul în vânzări
- + să înțeleagă mai bine procesele pentru a sprijini instruirea la locul de muncă

Obiectivul general al simulării

Performanța în vânzări!

Obiectivul specific

Participanții vor concura pentru "eficiența comercială maximă".

Cum

Participanții vor fi împărțiți în echipe și vor intra în rolul de oameni de vânzări în companii aflate în concurență.

Simsales Management For Students Text

JL Elias



Simsales Management For Students Text:

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