

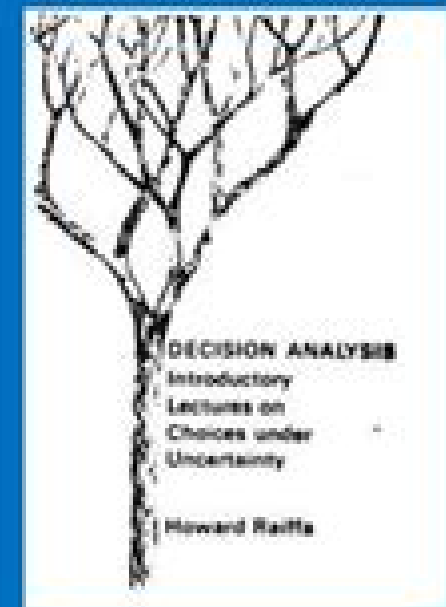
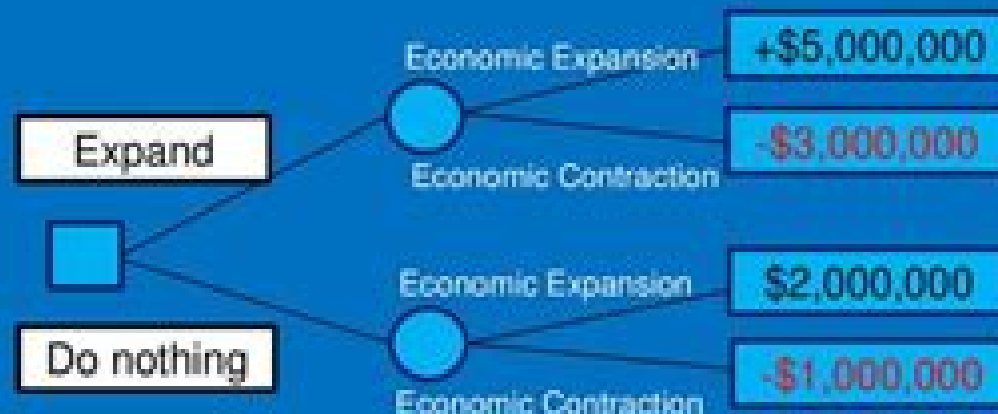
Howard Raiffa

A pioneer in decision analysis

When teaching statistics, Raiffa learned that more is needed to support decision making in practice

This led to Decision Analysis (1968)

- How to structure decision problems
- Use of subjective probabilities
- Decision trees



Raiffa Decision Analysis

Howard Raiffa



Raiffa Decision Analysis:

Decision Analysis Howard Raiffa, 1968 Monographic compilation of introductory lectures on decision making analysis under uncertainty covers analysis of basic problems uncertain payoffs and biased measurements use of judgmental probability samples and statistical analysis risk sharing and group decisions etc and some further perspectives Annotated bibliography pp 298 to 300 and diagrams

Analysis for Decision Making Howard Raiffa, 1974

Decision Making David E. Bell, Howard Raiffa, Amos Tversky, 1988-10-28 A compilation of different approaches normative descriptive and prescriptive develops this integrated analysis of decision making that emphasizes the contributions of various disciplinary interests

Multiple Criteria Decision Analysis: State of the Art Surveys Salvatore Greco, 2006-01-20 Multiple Criteria Decision Analysis State of the Art Surveys provides survey articles and references of the seminal or state of the art research on MCDA The material covered ranges from the foundations of MCDA over various MCDA methodologies outranking methods multiattribute utility and value theories non classical approaches to multiobjective mathematical programming MCDA applications and software This vast amount of material is organized in 8 parts with a total of 25 chapters More than 2000 references are listed

Memoir Howard Raiffa, 2011 Dr Howard Raiffa is the Frank P Ramsey Professor Emeritus of Managerial Economics a joint chair held by the Business School and the Kennedy School of Government at Harvard University He is an influential Bayesian decision theorist and a pioneer in the field of decision science He works in statistical decision theory game theory behavioral decision theory risk analysis and negotiation analysis This fascinating autobiography traces Dr Raiffa's life from his childhood through a prestigious academic career

Handbook of Decision Analysis Gregory S. Parnell, Terry A. Bresnick, Eric R. Johnson, Steven N. Tani, Eric Specking, 2025-04-24 Qualitative and quantitative techniques to apply decision analysis to real world decision problems supported by sound mathematics best practices soft skills and more With substantive illustrations based on the authors personal experiences throughout Handbook of Decision Analysis describes the philosophy knowledge science and art of decision analysis Key insights from decision analysis applications and behavioral decision analysis research are presented and numerous decision analysis textbooks technical books and research papers are referenced for comprehensive coverage This book does not introduce new decision analysis mathematical theory but rather ensures the reader can understand and use the most common mathematics and best practices allowing them to apply rigorous decision analysis with confidence The material is supported by examples and solution steps using Microsoft Excel and includes many challenging real world problems Given the increase in the availability of data due to the development of products that deliver huge amounts of data and the development of data science techniques and academic programs a new theme of this Second Edition is the use of decision analysis techniques with big data and data analytics Written by a team of highly qualified professionals and academics Handbook of Decision Analysis includes information on Behavioral decision making insights decision framing opportunities collaboration with stakeholders

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Multiple Criteria Decision Analysis Salvatore Greco, Matthias Ehrgott, José Rui Figueira, 2016-02-18 In two volumes this new edition presents the state of the art in Multiple Criteria Decision Analysis MCDA Reflecting the explosive growth in the field seen during the last several years the editors not only present surveys of the foundations of MCDA but look as well at many new areas and new applications Individual chapter authors are among the most prestigious names in MCDA research and combined their chapters bring the field completely up to date Part I of the book considers the history and current state of MCDA with surveys that cover the early history of MCDA and an overview that discusses the pre theoretical assumptions of MCDA Part II then presents the foundations of MCDA with individual chapters that provide a very exhaustive review of preference modeling along with a chapter devoted to the axiomatic basis of the different models that multiple criteria preferences Part III looks at outranking methods with three chapters that consider the ELECTRE methods PROMETHEE methods and a look at the rich literature of other outranking methods Part IV on Multiattribute Utility and Value Theories MAUT presents chapters on the fundamentals of this approach the very well known UTA methods the Analytic Hierarchy Process AHP and its more recent extension the Analytic Network Process ANP as well as a chapter on MACBETH Measuring Attractiveness by a Categorical Based Evaluation Technique Part V looks at Non Classical MCDA Approaches with chapters on risk and uncertainty in MCDA the decision rule approach to MCDA the fuzzy integral approach the verbal decision methods and a tentative assessment of the role of fuzzy sets in decision analysis Part VI on Multiobjective Optimization contains chapters on recent developments of vector and set optimization the state of the art in continuous multiobjective programming multiobjective combinatorial optimization fuzzy multicriteria optimization a review of the field of goal programming interactive methods for solving multiobjective optimization problems and relationships between MCDA and evolutionary multiobjective optimization EMO Part VII on Applications selects some of the most significant areas including contributions of MCDA in finance energy planning problems telecommunication network planning and design sustainable development and portfolio analysis Finally Part VIII on MCDM software presents well known MCDA software packages

Readings in Decision Analysis S. French, 2020-11-26 Provides an introduction to decision analysis This book is based upon a number of papers and articles taken from the Operational Research Society's journal and other

publications However the book is not simply a collection of reprints Professor French has provided extensive notes and commentary to weave the extracts into a coherent whole Although techniques are presented the main thrust is to convey the purpose of decision analysis and the interpretation that should be placed upon its output vital topics but ones seldom discussed in introductory texts The writing is aimed at the non technical reader

Portfolio Decision Analysis Ahti Salo, Jeffrey Keisler, Alec Morton, 2011-08-12 Portfolio Decision Analysis Improved Methods for Resource Allocation provides an extensive up to date coverage of decision analytic methods which help firms and public organizations allocate resources to lumpy investment opportunities while explicitly recognizing relevant financial and non financial evaluation criteria and the presence of alternative investment opportunities In particular it discusses the evolution of these methods presents new methodological advances and illustrates their use across several application domains The book offers a many faceted treatment of portfolio decision analysis PDA Among other things it i synthesizes the state of play in PDA ii describes novel methodologies iii fosters the deployment of these methodologies and iv contributes to the strengthening of research on PDA Portfolio problems are widely regarded as the single most important application context of decision analysis and with its extensive and unique coverage of these problems this book is a much needed addition to the literature The book also presents innovative treatments of new methodological approaches and their uses in applications The intended audience consists of practitioners and researchers who wish to gain a good understanding of portfolio decision analysis and insights into how PDA methods can be leveraged in different application contexts The book can also be employed in courses at the post graduate level

Managerial Decision Analysis Danny Samson, 1992-05-19 This text focuses on how decision analysis can be used to support the managerial decision process It supports professors and students in the classroom with extensive case studies and problem sets and with Arborist software and documentation

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