

TRATEGIC MARKETING PROBLEMS

CASES AND COMMENTS



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only to advance the theoretical underpinnings of today s most important international marketing issues but also to provide insights for how the field of scholarship and practice of international marketing might develop in the future The authors top scholars from around the world provide useful theoretical insights designed to stimulate contemplation and discussion and to provide guidelines for future research on international marketing The volume includes coverage of topics in four main areas Part I looks at global branding while Part II examines issues of marketing strategy on a world stage Part III offers chapters on cultural issues and the book closes with a more detailed look at marketing at the bottom of the pyramid in Part IV Scholars and students in marketing and international business will find much of value in this comprehensive volume

Green Advertising and the Reluctant Consumer Kim Sheehan, Lucy Atkinson, 2016-01-08 This edited collection presents cutting edge research into the topic of green messages and subsequent consumer responses The research studies draw on a rich tradition of communication psychological and sociological theories that examine consumer responses in a nuanced way At the same time the studies present important implications for advertising practitioners and academics alike Written by communications scholars from North America Europe and Asia the studies encompass a range of research techniques including experiments surveys content analyses and depth interviews The book provides important insights into current practice as well as directions for future research This book was originally published as a special issue of the Journal of Advertising The Advanced Dictionary of Marketing Scott Dacko, 2008 This advanced dictionary of marketing focuses on leading edge terminology for use by people who are serious about the theory and practice of marketing With over 1 000 entries ranging in length and depth it is the ideal reference guide for researchers directors managers and anyone studying marketing for a professional or academic qualification

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