

Estructura de un Plan de Negocio

Resume el carácter, los objetivos, la identidad y el funcionamiento de tu proyecto.



1

Definición del producto o servicio

Define la necesidad a la que responde, qué problema soluciona y qué novedad aporta respecto a la oferta del mercado.

2

Equipo de trabajo

Elige tus colaboradores y asignales roles y tareas.

3

Análisis de mercado

Comprueba si existe una oportunidad para tu idea, describe a tu clientela potencial y enfoca tu producto a ella.

4

Modelo de negocio

Explica cuál es tu propuesta de valor, el método para generar ingresos y los recursos necesarios para ello.

5

Plan financiero

Una idea de negocio debe ser rentable, en este punto comprueba su viabilidad económica.

6

Análisis de riesgos

Evalúa los riesgos de la empresa, las herramientas que utilizarás para hacerles frente y un plan alternativo.

7

Plan de implementación

Define cómo pondrás en marcha tu negocio, sus tiempos y sus fases para lograr el objetivo final.

Para Redactar El Plan De Negocios

Annelies Wilder-Smith



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