



# MANIFEST RATIONALITY

A PRAGMATIC THEORY OF ARGUMENT

RALPH H. JOHNSON

# Manifest Rationality A Pragmatic Theory Of Argument

**R.C. Pinto**



## **Manifest Rationality A Pragmatic Theory Of Argument:**

**Manifest Rationality** Ralph H. Johnson, 2012-11-12 This book works through some of the theoretical issues that have been accumulating in informal logic over the past 20 years At the same time it defines a core position in the theory of argument in which those issues can be further explored The underlying concern that motivates this work is the health of practice of argumentation as an important cultural artifact A further concern is for logic as a discipline Argumentative and dialectical in nature this book presupposes some awareness of the theory of argument in recent history and some familiarity with the positions that have been advanced It will be of interest to academics researchers and advanced undergraduate and graduate students in the disciplines of logic rhetoric linguistics speech communication English composition and psychology

**A Systematic Theory of Argumentation** Frans H. van Eemeren, Robert Grootendorst, Rob Grootendorst, 2004 In this book two of the leading figures in argumentation theory present a view of argumentation as a means of resolving differences of opinion by testing the acceptability of the disputed positions Their model of a critical discussion serves as a theoretical tool for analyzing evaluating and producing argumentative discourse This is a major contribution to the study of argumentation and will be of particular value to professionals and graduate students in speech communication informal logic rhetoric critical thinking linguistics and philosophy

**Groundwork in the Theory of Argumentation** J. Anthony Blair, 2011-10-20 J Anthony Blair is a prominent international figure in argumentation studies He is among the originators of informal logic an author of textbooks on the informal logic approach to argument analysis and evaluation and on critical thinking and a founder and editor of the journal Informal Logic Blair is widely recognized among the leaders in the field for contributing formative ideas to the argumentation literature of the last few decades This selection of key works provides insights into the history of the field of argumentation theory and various related disciplines It illuminates the central debates and presents core ideas in four main areas Critical Thinking Informal Logic Argument Theory and Logic Dialectic and Rhetoric

Argumentation Theory: A Pragma-Dialectical Perspective Frans H. van Eemeren, 2018-07-27 The book offers a compact but comprehensive introductory overview of the crucial components of argumentation theory In presenting this overview argumentation is consistently approached from a pragma dialectical perspective by viewing it pragmatically as a goal directed communicative activity and dialectically as part of a regulated critical exchange aimed at resolving a difference of opinion As a result the book also systematically explains how the constitutive parts of the pragma dialectical theory of argumentation which are discussed in a number of separate publications hang together The following crucial topics are discussed 1 argumentation theory as a discipline 2 the meta theoretical principles of pragma dialectics 3 the model of a critical discussion aimed at resolving a difference of opinion 4 fallacies as violations of a code of conduct for reasonable argumentative discourse 5 descriptive research of argumentative reality 6 analysis as theoretically motivated reconstruction 7 strategic manoeuvring aimed at combining achieving effectiveness with maintaining reasonableness 8 the

conventionalization of argumentative practices 9 prototypical argumentative patterns 10 pragma dialectics amidst other approaches Argumentation Theory A Pragma Dialectical Perspective is clearly written and makes argumentation theory understandable to all scholars and advanced students interested in argumentation research **Argument, Inference and Dialectic** R.C. Pinto, 2013-03-14 Chapters 1-12 of this volume contain the papers on informal logic and argumentation that I've published and/or read at conferences over the last 17 years These papers are reproduced here pretty much unchanged from their first appearance it is my intention that their appearance here constitute a record of my positions and arguments at the time of their original publication or delivery I've made minor changes in format in the style of references etc for the sake of consistency I've also corrected typographical errors and the like The only extensive changes in wording occur in the last few pages of Chapter 7 and were made only to enable the reader to see more clearly what I was getting at in my first attempt to write about the notion of coherence Chapter 13 was written expressly for this volume It looks retrospectively at the contents of the first 12 chapters and attempts to highlight the unifying themes that run through them It also revisits the ideas about dialectic that occupied my first in light of later developments in my thinking but also re-paper reworking them emphasizing themes about which I've tended to remain silent in the last few years **Reasonableness and Effectiveness in Argumentative Discourse** Frans H. van Eemeren, 2015-08-27 This volume presents 50 contributions on the themes of reasonableness and effectiveness and their connections which are central issues in argumentation theory It discusses van Eemeren's views on the study of argumentation the approach to argumentation adopted in pragma dialectics pragma dialectical perspectives on the dialectical and pragmatic dimensions of argumentative discourse the notion of strategic maneuvering the pragma dialectical method of analyzing argumentative discourse the treatment of fallacies as violations of rules for critical discussion pragma dialectical views on context the role of logic verbal indicators of argumentative moves and argument schemes and the process of writing and rewriting argumentative texts The pragma dialectical quantitative approach to empirical research on argumentative discourse is illustrated by reporting on selected illustrative experimental studies as well as qualitative studies of historical cases **Anyone Who Has a View** F.H. van Eemeren, J. Anthony Blair, Charles A. Willard, A. Francisca Snoeck Henkemans, 2012-12-06 This volume of the Argumentation Library contains a collection of twenty-six theoretical contributions to the study of argumentation Together they provide an overview of recent developments in the theory of argumentation which does justice to the theoretical variety in the field In *Anyone Who Has a View* the subject of argumentation is approached from different angles Both the formal and informal logical approaches and the rhetorical and communicative approaches are represented in various ways We are convinced that the collection of essays as a whole will be of interest not only to those engaged directly in the study of argumentation but also to scholars from a variety of disciplines who are interested in the recent developments in this field The book opens with an essay by the informal logician Robert C. Pinto For all the differences between them James B. Freeman Harvey Siegel Ralph H. Johnson Hans

V Hansen and J Anthony Blair are also prominent members of that movement. Some informal logicians either eschew or simply do not use formal methods in their approach to argumentation while others such as David Hitchcock use both formal and informal methods. Erik C W Krabbe is a logician who proudly defends a formal dialectical approach to argumentation. Daniel H Cohen, Frans H van Eemeren, Peter Houtlosser, Fred J Kauffeld, C Scott Jacobs, Christian Kock, Christian Plantin, Sorin Stati, Chris Reed, Douglas N.

**Making Arguments** Edmond H. Weiss, Steven M. Weiss, 2012-04-24

**Making Arguments** Reason in Context offers a new approach to the teaching of argumentation and debate. Nearly all argumentation courses and textbooks tilt toward one of two extremes. Critical thinking informal logic in which the laws of reasoning are universal and not affected by audience or context. Public speaking in which adaptation to the audience and winning assent trumps logic and reasoning. At the first extreme are texts that stress flaws in arguments and how to discern them. Their focus tends to be on the logic making deductive inferences and avoiding deductive mistakes or other errors of inference and or the recognition of fallacies, deficient or fake arguments. They also deal with the messy ambiguities of language. Generally this approach omits the concept of an audience. And it does not explain how spotting the flaws in reasoning or improving one's reasoning translates into the ability to make an effective argument. Further it is not clear how to address audiences whose grasp of logic is shaky. At the other extreme are books, especially public speaking textbooks, that err in the opposite direction. They are fixated on audience. As a result their advice about how to argue is grounded in audience adaptation. In fact the process of reasoning is nearly subordinated to such secondary considerations as style, delivery and organization. And again the connection between critical thinking logic and audience is rarely examined. In **Making Arguments** we propose to consider argument at the nexus of invention and judgment, the two endpoints from which logic and public speaking examine argumentation respectively. By looking at the stuff that comes between an argument's design and its delivery we hope to enrich the understanding and the study of argument as both a theoretical and applied discipline. In particular we want to answer some questions that are seldom addressed in print. What is the starting point for argumentation? When do we even need to argue? When should one embrace and when should one avoid arguing? Why does the same argument work in one place and fail in another? Are most audiences capable of understanding a complex argument? With what authority can one make an argument absent expertise in the field in which the argument takes place? Are there substantive differences between oral and written argument? What does it mean to present an argument? Can someone control the argumentative situation context to the benefit of his/her position? How can argument educate and improve the arguer? Can we learn the truth by arguing? This book addresses the whole advocacy process as a series of concatenated intellectual decisions affecting how arguments are created, ordered, rendered and produced with judgment as the overarching concern.

**Controversy and Confrontation** Frans H. van Eemeren, Bart Garssen, 2008-12-17

The essays that are collected in **Controversy and Confrontation** provide a closer insight into the relationship between controversy and confrontation that deepens our understanding of the functioning of

argumentative discourse in managing differences of opinion. Their authors stem from two backgrounds. First, the controversy scholars Dascal, Marras Euli, Regner, Ferreira, and Lessl discuss historical controversies in science both from a theoretical and an empirical perspective. Saim concentrates on a historical controversy. Fritz provides a historical perspective on controversies by analyzing communication principles. Second, the argumentation scholars Johnson, van Laar, van Eemeren, Garssen, and Meuffels address theoretical or empirical aspects of argumentative confrontation. Aakhus and Vasilyeva examine argumentative discourse from the perspective of conversation analysis. Jackson analyzes argumentative confrontation in a recent debate between scientists and politicians. Last but not least, two contributors, Kutrovitz and Zemlin, make an attempt to bridge the study of historical controversy and the study of argumentation.

*Pondering on Problems of Argumentation* Frans H. van Eemeren, Bart Garssen, 2009-02-11. *Pondering on Problems of Argumentation* is a collection of twenty essays brought together for anyone who is interested in theoretical issues in the study of argumentation. This collection of papers gives the reader an insightful and balanced view of the kind of theoretical issues argumentation theorists are currently concerned with. Because most of the perspectives on argumentation that are en vogue are represented, this volume provides a multidisciplinary and even interdisciplinary outlook on the current state of affairs in argumentation theory. Some of the contributions in *Pondering on Problems of Argumentation* deal with problems of argumentation that have been recognized as theoretical issues for a considerable time, like the problems of fallaciousness and identifying argumentation structures. Other contributions discuss issues that have become a focus of attention only recently or regained their prominence, such as the relationship between dialectic and rhetoric and the strategic use of the argumentative technique of dissociation. In five separate sections, papers are included dealing with argumentative strategies, problems of norms of reasonableness and fallaciousness, types of argument and argument schemes, the structure of argumentation and rules for advocacy and discussion.

**Arguments about Arguments** Maurice A. Finocchiaro, 2005-07-25. This book brings together essays by one of the pre-eminent scholars of informal logic.

**The Argument of Mathematics** Andrew Aberdein, Ian J. Dove, 2013-07-01. Written by experts in the field, this volume presents a comprehensive investigation into the relationship between argumentation theory and the philosophy of mathematical practice. Argumentation theory studies reasoning and argument and especially those aspects not addressed or not addressed well by formal deduction. The philosophy of mathematical practice diverges from mainstream philosophy of mathematics in the emphasis it places on what the majority of working mathematicians actually do rather than on mathematical foundations. The book begins by first challenging the assumption that there is no role for informal logic in mathematics. Next, it details the usefulness of argumentation theory in the understanding of mathematical practice, offering an impressively diverse set of examples covering the history of mathematics, mathematics education, and perhaps surprisingly, formal proof verification. From there, the book demonstrates that mathematics also offers a valuable testbed for argumentation theory. Coverage concludes by defending attention to

mathematical argumentation as the basis for new perspectives on the philosophy of mathematics      **Considering**  
**Pragma-Dialectics** Peter Houtlosser, Agnes van Rees, 2014-04-04 Considering Pragma Dialectics honors the monumental contributions of one of the foremost international figures in current argumentation scholarship Frans van Eemeren The volume presents the research efforts of his colleagues and addresses how their work relates to the pragma dialectical theory of argumentation with which van Eemeren's name is so intimately connected This tribute serves to highlight the varied approaches to the study of argumentation and is destined to inspire researchers to advance scholarship in the field far into the future Replete with contributions from highly esteemed academics in argumentation study chapters in this volume address such topics as Pragma dialectic versus epistemic theories of arguing and arguments Pragma dialectics and self advocacy in physician patient interactions The pragma dialectical analysis of the ad hominem family Rhetoric dialectic and the functions of argument and The semantics of reasonableness As an exceptional volume and a fitting tribute this work will be of interest to all argumentation scholars considering the astute insights and scholarly legacy of Frans van Eemeren

*Rhetoric and Argumentation in the Beginning of the XX Century* Henrique Jales Ribeiro, 2009-12-01 This book is the edition of the Proceedings of the International Colloquium Rhetoric and Argumentation in the Beginning of the XXIst Century which was held at the Faculty of Letters of the University of Coimbra in October 24 2008 and was organized by Henrique Jales Ribeiro Joaquim Neves Vicente and Rui Alexandre Gracia The main purpose of the Colloquium was to commemorate the publication in 1958 of the books *La nouvelle rhétorique* *Traité de l'argumentation* and *The Uses of Arguments* by respectively C Perelman L Olbrechts Tyteca and S Toulmin But another important goal was to take stock of the state of rhetoric and argumentation theory at the beginning of a new century It was a unique event without parallel in Portugal and worldwide considering its theme and its aims which gathered some of the World's most renowned rhetoric and argumentation theorists Alan Gross Douglas Walton Erik Krabbe Frans van Eemeren F Snoeck Henkemans Guy Haarscher John Anthony Blair Marianne Doury Oswald Ducrot Ruth Amossy The book includes a variety of very important contributions to rhetoric and argumentation theory ranging from those that naturally fall within the subject matter to the areas of philosophy linguistics communication theory education theory and law theory The art as it was called in the Medieval curricula is no longer a discipline amongst others and has become according to the view of some specialists and largely owing to Perelman and Toulmin influences a new paradigm of rationality for our age which auspiciously encompasses all fields of knowledge and culture The book is divided into five parts I Historical and philosophical studies on the influences of Perelman and Toulmin II Studies in argumentation theory III Linguistic approaches to argumentation theory IV Rhetoric and communication theory education theory approaches to argumentation and V Law theory approaches to argumentation      *Inside Arguments*  
Henrique Jales Ribeiro, 2012-04-25 This volume includes a collection of eighteen essays that provide a decisive input to the study of logic and argumentation theory by some of the finest specialists in these areas covering the main schools of thought

and contemporary trends at the beginning of the 21st century In these essays the authors clarify the status of what we currently call ambiguously and problematically logic and argumentation theory and discuss the no less controversial issue of the relationship between these two concepts when applied to the study of argumentation and its problems At the same time they take stock of the most recent developments of argumentation theory considered as an ongoing research subject It is the first time in the last few decades that a work this comprehensive and up to date on such matters has been published This volume is an essential tool for all of those interested in the study of the relations between logic and argumentation particularly at the university level It provides not only an introduction to these subjects but also the necessary framework for further specialised research development in the future

**Corporate Argumentation in Takeover Bids** Rudi Palmieri, 2014-11-15 This volume systematically investigates the role of argumentation in takeover bids The announcement of these financial proposals triggers an argumentative situation in which both the economic desirability and the social acceptability of the deal become argumentative issues for different classes of stakeholders shareholders employees customers etc The study focuses on the strategic maneuvers that corporate directors deploy in order to persuade their audiences while complying with precise regulatory requirements designed to allow shareholders to make reasonable decisions A conceptual reframing of takeovers as an argumentative context brings to light the different argumentative situations of friendly and hostile bids The argumentative strategies that corporate directors adopt in the two situations are identified and analyzed on the basis of a corpus of takeover documents referring to offers launched in the UK market between 2006 and 2010 The argumentative reconstruction focuses in particular on the inferential configuration of arguments which is accomplished by means of the Argumentum Model of Topics AMT This kind of analysis enables capturing the inherently argumentative processes through which information becomes a relevant starting point for investment decisions

**Place and Time in Argumentation** Christopher W Tindale, 2022-11-12 This book introduces the principles of place and time by discussing the main roles they play in argumentation unpacking the multifarious meanings of spatiality and temporality Definitions of kairos are explored to yield suggestions as to how this concept and that of place can operate in argumentation The chapters explore various related concepts such as the role of different arguments in different places and how some places are not intended for argument argumentation time and temporality visual argumentation the effect of the passage of time on argument evaluation and the image as a site of discursive production This collection is of interest to students and researchers in argumentation studies rhetoric reasoning and philosophy Previously published in *Argumentation* Volume 34 issue 1 March 2020

**Argument Dialectics: The Place of Reasons in Logic** Hubert Marraud, 2025-06-12 This book is a systematic exposition of Argument Dialectics AD Despite its name argument dialectics is a logical approach to argumentation theory AD stands out among theories of argument because of three unusual features it is reasons based holistic and particularistic This implies that AD conceives of logic as a theory of the dialectical construction of reasons not as



a theory of inferences Consequently contrary to other logical approaches AD focuses on the study of inter argumentative relations especially those of opposition and weighing The book makes an extensive use of the theory of reasons a branch of metaethics that has been a very valuable quarry of intuitions and concepts for the elaboration of a reason based theory of argument The oppositions generalism particularism and atomism holism proposed by Jonathan Dancy which play a central role in the book and in the development of AD have been adapted from the theory of reasons and the same can be said of the distinction between different statuses of reasons that AD associates with different kinds of counterarguments Conceiving of the theory of argument in terms of reasons has the effect of situating the paradigm of argumentation in practical argumentation reasoning about what to do rather than in theoretical argumentation about what to believe as inference based theories do Hence this book is of interest to argumentation theorists communication theorists epistemologists linguists moral philosophers and philosophers of law Computational Models of Argument F. Toni, S. Polberg, R. Booth, 2022-09-29

Argumentation has traditionally been studied across a number of fields notably philosophy cognitive science linguistics and jurisprudence The study of computational models of argumentation is a more recent endeavor bringing together researchers from traditional fields and computer science and engineering within a rich interdisciplinary matrix Computational models of argumentation have been identified and used since the 1980s and more recently an important role for argumentation in leading to principled decisions has emerged in several settings This book presents the proceedings of COMMA 2022 the 9th International Conference on Computational Models of Argument held in Cardiff Wales United Kingdom during 14-16 September 2022 The book contains 27 regular papers and 16 demo papers from a total of 75 submissions as well as 3 invited talks from Prof Paul Dunne University of Liverpool Prof Iryna Gurevych TU Darmstadt and Prof Antonis Kakas University of Cyprus which reflect the diverse nature of the field Papers are a mix of theoretical and practical contributions theoretical contributions include new formal models the study of formal or computational properties of models design for implemented systems and experimental research practical papers include applications to law machine learning and explainability Abstract and structured accounts of argumentation are covered as are relations between different accounts Many papers focus on the evaluation of arguments or their conclusions given a body of arguments with a continuation of a recent trend to study gradual or probabilistic notions of evaluation The book offers an overview of recent and current research and will be of interest to all those working with computational models of argumentation *The Pragmatics of Cogent Argumentation in British and American Political Debates* Waleed Ridha Hammoodi Al-Juwaid, 2019-03-05 Since the time of Aristotle various approaches have been offered to tackle what makes language stronger Some approaches have focused on rhetoric while others have given attention to logic Still others have concentrated on dialectics This book takes into account a full fledged comprehensive model of analysis that brings these three perspectives together Throughout it investigates the presence of pragmatic criteria and the utilization of pragmatic strategies that make language stronger in the context of argumentation

Cogent argumentation is a pragmatic communicative interactional process that goes through stages and is regarded as a communicative exchange of arguments. The cogency of these arguments is attained according to the availability of pragmatic criteria and the utilization of pragmatic strategies and determined throughout the whole process of argumentation. The book will be of interest to anyone interested in the fields of pragmatics, communication and politics and will widen their understanding of the pragmatic structure and criteria which constitute cogent argumentation.

## Reviewing **Manifest Rationality A Pragmatic Theory Of Argument**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is truly astonishing. Within the pages of "**Manifest Rationality A Pragmatic Theory Of Argument**," an enthralling opus penned by a very acclaimed wordsmith, readers embark on an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve to the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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### **Manifest Rationality A Pragmatic Theory Of Argument Introduction**

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