MANAGING FOR RESULTS

Effective Resource Allocation
for Public Libraries

Sandra Nelson
Ellen Altman
Diane Mayo

for the
Public Library
Association

Managing For Results Effective Resource Allocation For Public Library

Diane Mayo,Jeanne Goodrich

Managing For Results Effective Resource Allocation For Public Library:

Managing for Results Ellen Altman,Diane Mayo,Sandra Nelson,1999-12-01 Using the Planning for Results planning process as the springboard the Public Library Association has developed a new tool to enable librarians to allocate and reallocate to help the library achieve its goals and meet community needs **Managing Facilities for Results** Cheryl Bryan,2007-03-19 Carving out new service areas within existing space forgoing massive additions or expensive new buildings offers a cost effective solution for budget conscious libraries Building from the proven Results Series model this volume dovetails with the basics outlined in The New Planning for Results A Streamlined Approach This new hands on workbook in the Results Series guides library directors staff and boards through the process to Prioritize new services that need space Make plans and identify an appropriate location Present the case to funding authorities Conduct a gap analysis Find resources to reallocate and see what new items are needed Identify building professionals to assist with alterations It s supplemented with 23 workforms to support the information and collection process Three toolkits provide technical assistance on calculating square footage assessing the message and complying with the Americans with Disabilities Act ADA requirements With examples ranging from small to large small public libraries the process is equally valuable for school special and academic librarians who are faced with similar space repurposing challenges Any library can embrace these practical proven techniques for addressing community needs by creating a blueprint that prioritizes services and creates the space for them within their existing facility **Implementing for Results** Sandra Nelson,2009 For nearly two decades the Public Library Association s Results Series has been the definitive resource for practical everyday management After the time and effort spent developing your strategic plan take the next step with this must have book **The American Public Library Handbook** Guy A. Marco,2011-11-29 A detailed reference work that documents every aspect of the American public library experience through topical entries statistics biographies and profiles The American Public Library Handbook is the first reference work to focus on all aspects of the American public library experience providing a topical perspective through comprehensive essays and biographical information on important public librarians Based upon the author s own notes and extensive experience as well as library periodicals library reference books monographs textbooks Internet sources and correspondence with individual libraries this book comprises nearly 1 000 entries addressing all aspects of public library service Each topical essay considers terminology of the area covered its historical context and current concerns and issues Biographies highlight the philosophical perspective of the individuals covered while entries on specific libraries present timely data and interesting facts about each facility This unique handbook also offers up to date statistics historical highlights and information about programs and events of individual libraries **Introduction to Public Librarianship, Third Edition** Kathleen de la Pena McCook,Jenny S. Bossaller,Felton Thomas Jr.,2018-12-18 Put simply there is no text about public librarianship more rigorous or comprehensive than McCook s survey Now the REFORMA Lifetime Achievement Award

winning author has teamed up with noted public library scholar and advocate Bossaller to update and expand her work to incorporate the field s renewed emphasis on outcomes and transformation This essential tool Library Journal remains the definitive handbook on this branch of the profession It covers every aspect of the public library from its earliest history through its current incarnation on the cutting edge of the information environment including statistics standards planning evaluations and results legal issues funding and politics organization administration and staffing all aspects of library technology from structure and infrastructure to websites and makerspaces adult services youth services and children s services associations state library agencies and other professional organizations global perspectives on public libraries andadvocacy outreach and human rights Exhaustively researched and expansive in its scope this benchmark text continues to serve both LIS students and working professionals **Managing for Results** Jeanette Larson,2003 Managing for Results provides tools that help library managers make decisions and justify decisions regarding allocation and re allocation of resources to get the best results for the available resources **Creating Policies for Results** Sandra Nelson,June Garcia,2003-06-12 Covering governance and organizational structure management policies and services relating to customers circulation information and groups this comprehensive how to addresses each major library area Follow these guidelines to create sound and legally defensible policies customize policies appropriate to your library s specific mission customers and size using proven work forms serve customers more effectively by updating clarifying and communicating new and revised policies address needs of a changing customer base create guidance and contingency plans for emergencies and add details and enforcement procedures for as many situations as possible Page 4 of cover *Staffing for Results* Diane Mayo,Jeanne Goodrich,2002-05-27 Keys to success Design your project Basic numeric analysis Basic process analysis Beyond the basics Act on what you learn Instructions and workforms *Outstanding Library Service to Children* Rosanne Cerny,Penny Markey,Amanda Williams,2006-07-17 This book is a companion to Competencies for librarians serving children in public libraries 1999 Introd **Strategic Marketing in Library and Information Science** Linda S Katz,2013-03-07 Combine marketing and strategic planning techniques to make your library more successful With cutting edge research studies as well as theoretical chapters that have not been seen before in the marketing literature for LIS this book examines the current and quite limited state of marketing by LIS practitioners and institutions It provides you with examples of how marketing can be made more widely applicable within LIS and illustrates some of the usefulness of marketing in special LIS settings and contexts The book explains how and why managers should combine marketing strategy with strategic planning and demonstrates the means by which LIS could move toward a more full fledged use of marketingrelationship marketing and social marketing in particular In order to be a more effective tool Strategic Marketing in Library and Information Science is divided into two sections The Basis and Context for Marketing theoretical information and The Application of Marketing practical applications that you can put to use in your institution Chapters cover existing literature on marketing in LISwhat it

has to offer and what it lacks strategic planning that must take place before marketing money is spent the branding process and how it can be helpful in LIS marketing a marketing method for bridging the gap between staffing needs and the current shortage of librarians a way to use relationship marketing techniques to respond to the challenge of marketing electronic resources marketing applications relevant to theological libraries the effective use of social marketing at the Austin History Centera fascinating case study a fresh marketing approach to bridging gaps between cultural history and education the importance of marketing for public libraries **Strategic Marketing in Library and Information Science** Irene Owens,2002 Combine marketing and strategic planning techniques to make your library more successful With cutting edge research studies as well as theoretical chapters that have not been seen before in the marketing literature for LIS this book examines the current and quite limited state of marketing by LIS practitioners and institutions It provides you with examples of how marketing can be made more widely applicable within LIS and illustrates some of the usefulness of marketing in special LIS settings and contexts The book explains how and why managers should combine marketing strategy with strategic planning and demonstrates the means by which LIS could move toward a more full fledged use of marketingrelationship marketing and social marketing in particular In order to be a more effective tool Strategic Marketing in Library and Information Science is divided into two sections The Basis and Context for Marketing theoretical information and The Application of Marketing practical applications that you can put to use in your institution Chapters cover existing literature on marketing in LISwhat it has to offer and what it lacks strategic planning that must take place before marketing money is spent the branding process and how it can be helpful in LIS marketing a marketing method for bridging the gap between staffing needs and the current shortage of librarians a way to use relationship marketing techniques to respond to the challenge of marketing electronic resources marketing applications relevant to theological libraries the effective use of social marketing at the Austin History Centera fascinating case study a fresh marketing approach to bridging gaps between cultural history and education the importance of marketing for public libraries *Encyclopedia of Library and Information Sciences* John D. McDonald,Michael Levine-Clark,2017-03-15 The Encyclopedia of Library and Information Sciences comprising of seven volumes now in its fourth edition compiles the contributions of major researchers and practitioners and explores the cultural institutions of more than 30 countries This major reference presents over 550 entries extensively reviewed for accuracy in seven print volumes or online The new fourth edition which includes 55 new entires and 60 revised entries continues to reflect the growing convergence among the disciplines that influence information and the cultural record with coverage of the latest topics as well as classic articles of historical and theoretical importance Technology for Results Diane Mayo,Public Library Association,2005-05-18 Answering two key questions can enhance the effectiveness of current library technologies and ensure that new investments support the library s mission First what technologies provide the most effective support for the library s service priorities Second what technologies allow administrative functions to be

managed more efficiently   **The New Planning for Results** Sandra Nelson,2001 An all in one guide that outlines tested results driven planning process   *Library and Information Science* Michael F. Bemis,2014-03-03 This unique annotated bibliography is a complete up to date guide to sources of information on library science covering recent books monographs periodicals and websites and selected works of historical importance In addition to compiling an invaluable list of sources Bemis digs deeper examining the strengths and weaknesses of key works A boon to researchers and practitioners alike this bibliography Includes coverage of subjects as diverse and vital as the history of librarianship its development as a profession the ethics of information science cataloging reference work and library architecture Encompasses encyclopedias dictionaries directories photographic surveys statistical publications and numerous electronic sources all categorized by subject Offers appendixes detailing leading professional organizations and publishers of library and information science literature This comprehensive bibliography of English language resources on librarianship the only one of its kind will prove invaluable to scholars students and anyone working in the field   **Demonstrating Results** Rhea Joyce Rubin,2006 I became a librarian because of my interest in how reading affects people how it can lead to insights and help people transform their lives library services and materials help them in their efforts to change and grow Outcome measurement can assess how well libraries do that Rhea Joyce Rubin from the Preface Library services and programs that not only meet goals but can also demonstrate these results are more likely to secure repeat funding By evaluating and presenting outcomes libraries can document the positive work they do in a concrete way and gain financial support According to Planning for Results expert Rubin outcome measurement lets libraries evaluate how they affect their users quality of life This latest addition to the PLA sponsored Results Series uses familiar task breakdowns along with key terms in a step by step service oriented format so that readers can master the outcome measurement process as they Enhance library programs using evaluation techniques Use and customize the 14 step by step workforms to address unique needs Gather and interpret statistically accurate data to demonstrate outcomes Measure evaluate and present outcomes to attract funding Applying these concepts in examples and in two running case studies an Internet class for seniors and a teen mother tutoring program brings the model to life The Toolkit includes tips on creating evaluations coding data and selecting a sample By assessing the impact of services in users lives public library directors and program managers demonstrate to funding bodies their accountability and the effectiveness of programs thus positioning their libraries to secure maximum funding   Inherent Strategies in Library Management Masanori Koizumi,2017-03-31 Inherent Strategies in Library Management describes general and specific strategies for libraries based on core library values and does so through concrete research Many strategic management books for libraries introduce concepts of business management to the library world but often neglect traditional library culture and core values This book reexamines management through the lens of libraries themselves rather than relying on strategies borrowed from the business world in an attempt to bring to light the factors and decision making processes behind how librarians have run

their libraries over the past fifty decades In other words their decisions can be regarded as inherent management born naturally from the core foundations considerations and operations of libraries In addition this book investigates the broad influences of business management theories on libraries including a discussion on the advantages and disadvantages of their use Presents management strategies for libraries based on core library values Provides detailed analysis on the effects of business management theories on libraries Lays down the fundamental rules for managing libraries Explains various management analysis methods Bridges the gap between library core values and business efficiency **Libraries in the Information Age** Denise K. Fourie,Nancy E. Loe,2016-05-23 The book Library Media Connection cited as something all librarians need to have on their shelves is now thoroughly revised for today s 21st century library environment Covering both technology and library practices the title has been a go to text for librarians and library school students since 2002 Since the second edition of this must have book was published in late 2009 libraries have undergone profound changes primarily linked to advances in technology We ve seen the debut of RDA the release of new Pew Research library and Internet use data and the establishment of digital repositories community MakerSpaces and community reads programs Of course libraries have also been affected by the expanding use of social media This thoroughly updated title addresses all these changes and more bringing you up to date on the monumental shifts impacting librarianship The book is designed to introduce LIS students to the profession preparing them to enter an exciting and evolving world It clarifies the changing roles and responsibilities of library professionals new paradigms for evaluating information and characteristics and functions of today s library personnel Among other subjects chapters cover preparing materials for use circulation reference services ethics in the information age Internet trends and job search basics References websites and publications at the end of every chapter point to further resources and appendices supply information such as policies the library bill of rights and the Freedom to Read statement

 Winning with Library Leadership Christi A. Olson,Paula M. Singer,2004-06-14 Annotation Success stories and Applications in Action illustrate these leading edge principles Respond faster to customer needs Maintain your focus on the most critical activities Achieve results with new partnering possibilities and resource sharing Generate excitement and inspire staff to accomplish their best work Demonstrate measurable improvement in return on investment ROI *Ency of Library and Inform Sci 2e V4 (Print)* Miriam A. Drake,2003 A revitalized version of the popular classic the Encyclopedia of Library and Information Science Second Edition targets new and dynamic movements in the distribution acquisition and development of print and online media compiling articles from more than 450 information specialists on topics including program planning in the digital era recruitment information management advances in digital technology and encoding intellectual property and hardware software database selection and design competitive intelligence electronic records preservation decision support systems ethical issues in information online library instruction telecommuting and digital library projects

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