# **Principles of Marketing 2e**

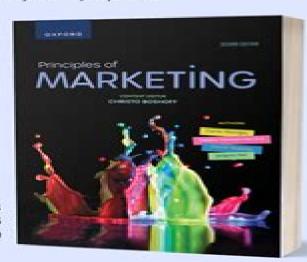
Content editor: Christo Boshoff
Contributors: Debbie Human-van Eck, Daniel Maduku, Corné Meintjes and Jacques Nel

Principles of Marketing 2e is a streamlined textbook which covers the basic concepts of marketing in a practical manner. Students are encouraged to develop real marketing skills with the aid of useful tools in the textbook and online.

The new edition expands on the South African focus with local examples and case studies. There is also additional information on the South African consumer, ethical practices in marketing, and an emphasis on communicating customer value.

 QR codes link the theoretical aspects to articles and studies to enhance the learning experience.

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will consist of questions which will require detailed answers There will be a choice and candidates will be required to answer four questions from this section 1 Stakeholders in Commercial Organisations a Meaning of stakeholder types Internal shareholder employee and employer meaning of each and External stakeholders supplier creditor government and society meaning of each differences between internal and external stakeholders b Expectations of employers owners and managers employees creditors and suppliers government and society from a commercial organization 2 Marketing and Sales a Marketing Meaning and objectives of marketing Difference between marketing and sales b Product and service Meaning and difference between a product and a service with examples c Pricing Meaning and objectives d Advertising and Sales promotion Advertising meaning importance of advertising merits and demerits difference between advertising and publicity Advertising Agency meaning and functions only Social advertising media Concept and examples only Sales promotion meaning and techniques difference between advertising and sales promotion e Consumer Protection Consumer Protection Act 2019 features of the Act rights of a consumer Consumer exploitation meaning and types Importance of consumer awareness f E commerce Introduction and benefits over traditional methods of transactions E tailing E advertising E marketing and E security meaning only ERP and its modules brief concept Central Bank of India Manager Scale II Recruitment Exam Book (English Edition) - 10 Practice Tests (1000 Solved MCQ) EduGorilla Prep Experts, 2023-10-01 Best Selling Book in English Edition for Central Bank of India Manager Scale II Exam with objective type questions as per the latest syllabus Compare your performance with other students using Smart Answer Sheets in EduGorilla's Central Bank of India Manager Scale II Practice Kit Central Bank of India Manager Scale II Exam Preparation Kit comes with 10 Practice Tests with the best quality content Increase your chances of selection by 16X Central Bank of India Manager Scale II Exam Prep Kit comes with well structured and 100% detailed solutions for all the questions Clear exam with good grades using thoroughly Researched Content by experts Goyal's ISC Commerce Question Bank with Model Test Papers for Class 12 Semester 2 Examination 2022 Goyal Brothers Prakashan, 2022-01-01 Goyal s ISC Commerce Question Bank with Model Test Papers for Class 12 Semester 2 Examination 2022 CISCE's Modified Assessment Plan for Academic Year 2021 22 Reduced and Bifurcated Syllabus for Semester 2 Examination Chapterwise Summary and Important Points Chapterwise Question Bank has all varieties of expected Questions with answers for Semester 2 Examination to be held in March April 2022 Specimen Question Paper Solved for Semester 2 Examination issued by CISCE 5 Model Test Papers based on the latest specimen question paper issued by CISCE for Semester 2 Examination to be held in March April 2022 Goyal Brothers Prakashan

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