

Reading People

Jo-Ellan Dimitrius, Wendy Patrick Mazzarella

Reading People:

Reading People Jo-Ellan Dimitrius, Wendy Patrick Mazzarella, 2008-09-02 NEW YORK TIMES BESTSELLER Your eyes will be opened as mine have been by these tips from America's leading people readers Chris Matthews How can you hear between the lines to detect a lie When is intuition the best guide to making important decisions What are the tell tale signs of romantic attraction Jo Ellan Dimitrius America's leading behavioral expert shows us how to spot the critical clues to a person s integrity work habits and sexual interests and to interpret these signs with accuracy and precision In this phenomenal guide now revised and updated Dimitrius shows us how to read a person like a book By decoding the hidden messages in appearance tone of voice facial expression and personal habits she applies the secrets of her extraordinary courtroom success to the everyday situations we all face at work at home and in relationships New material includes How to read people in the age of terror what to watch for during air travel and trips abroad and vital information regarding student behaviors in the Columbine High School and Virginia Tech shootings What to look for on the Internet how to decipher behavioral patterns found in and altered by e mail text and instant messaging and on sites like MySpace Facts on body language and health how chronic illnesses such as Asperger syndrome and Parkinson's disease influence the way people are perceived and essential tips on how to counter these misperceptions Fascinating new case studies how body reading techniques impacted jury selection and verdicts in major trial battles including the Enron case Whether your focus is friendship or marriage career or family romance or professional success Reading People gives you the skills you need to make sound swift decisions and reap the benefits of razor sharp insight How to Read People Rikroses Books and E-books, Do you want to learn how to read people like a book and understand their true intentions emotions and personality Do you want to master the art of decoding body language facial expressions and speech patterns Do you want to avoid being manipulated deceived or misled by others How to Read People The Techniques and Tools for Decoding Emotions Motivations and Personality is a comprehensive guide that will teach you everything you need to know about analyzing people and their behavior By reading this book you will not only learn how to read people but also how to connect with them influence them and communicate with them effectively You will be able to build rapport trust and respect with anyone you meet and enhance your personal and professional relationships You will also be able to protect yourself from the negative influences of toxic people and avoid falling prey to their schemes This is a must read for anyone who wants to improve their social skills understand human behavior and gain an edge in any situation Whatever your profession this book will help you achieve your goals and succeed in life Reading People: Harness the Power Of Personality, Body Language, Influence & Persuasion To Transform Your Work, Relationships, Boost Your Confidence & Read People! Darcy Carter, 2020-08-28 The Secrets Of Reading People Have Been Unleashed In This Book What if you could walk into a room and know what others are thinking Have you ever wondered why some people seem to get everything they ask for and how people tend to be drawn to them This kind of skill is not only

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