

AMERICAN FILM MARKET
PRESENTS



THE PRODUCER'S BUSINESS HANDBOOK

third edition

John J. Lee, Jr.
Anne Marie Gillen

the ROADMAP FOR THE BALANCED FILM PRODUCER



Producers Business Handbook

Anne Marie Gillen, John J. Lee Jr



Producers Business Handbook:

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provides a model for making a successful business of independent filmmaking It will give you a comprehensive understanding of the business of entertainment and supply you with the information and tools you ll need to successfully engage all related aspects of global production and exploitation The handbook also provides a global orientation to the relationships that the most successful producers have with the various participants in the motion picture industry This includes how producers direct their relationships with domestic and foreign studios agencies attorneys talent completion guarantors banks and private investors It provides a thorough orientation to operating production development and single purpose production companies from solicitation of literary properties through direct rights sales and the management of global distribution relationships Also presented is an in depth discussion of the team roles needed to operate these companies as well as how to attach and direct them For those outside of the US this book also includes information about how to produce successful films without government funding This edition has been updated to include comprehensive information on the internal greenlighting process government financing and determining actual cost of money It includes new simplified project evaluation tools expediting funding and distribution Together with its companion CD ROM which contains valuable forms and spreadsheets tutorials and samples this handbook presents both instruction and worksheet support to independent producers at all levels of experience

The Producer's Business Handbook, 3rd Edition John Lee,2012 This book is the bible for independent film producers on how to set up finance and run a successful and ongoing film development production company or single picture film

Music Business Handbook and Career Guide David Baskerville,Tim Baskerville,2019-01-15 The Twelfth Edition of this powerhouse best selling text maintains its tradition as the most comprehensive up to date guide to the music industry in all of its diversity Readers new to the music business and seasoned professionals alike will find David and Tim Baskerville s handbook the go to source regardless of their specialty within the music field Music Business Handbook and Career Guide is ideal for introductory courses such as Introduction to the Music Business Music and Media and other survey courses as well as more specialized courses such as the record industry music careers artist management and more The fully updated Twelfth Edition includes a comprehensive discussion of the streaming revolution and its impact on all parts of the value chain including composers performing artists publishers and labels The book also analyzes shifts in the competing platforms of consumption ranging from fast shrinking physical formats and broadcasting to downloads and subscription services This edition offers more vignettes than ever illustrating how individuals in different industry roles advanced their careers as well as how they ve adjusted to the intertwining influences of technology law and culture

Film Business Tom Jeffrey,Damien Parer,2006 A detailed resource for novice filmmakers the helpful strategies presented here include building a business plan selecting and analyzing scripts and creating deal making tactics With amusing anecdotes and valuable advice from various industry experts this handbook provides the necessary tools to succeed in different film production situations and environments both financially and artistically

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