Value proposition

Who your customers are and what you will offer

BUSINESS MODEL

Value capture

How the proposition and delivery align to return value back to the business

Value delivery

How you will organize the business to deliver on the proposition

Models Of Value

John Nolt

Models Of Value:

Assessing Feasibility with Value-laden Models Simon Hollnaicher, 2025-01-31 In this Open Access book the author investigates the value dimension of Integrated Assessment Models and their application to questions of feasibility Integrated models provide a quantified representation of the interaction between the socio economic system with the climate and serve as a pivotal tool at the intersection of climate science policymakers and society This book critically examines how IAMs approach the concept of feasibility It unpacks the value assumptions embedded within integrated modeling critiques the implicit normativity of these models and proposes principles for responsibly managing value judgments in scientific advice Arguing for a thick conception of feasibility one that integrates key normative dimensions it highlights the gap between conceptual discussions of feasibility and the scientific practices that inform feasibility assessments Addressed to both philosophers and integrated modelers this book sheds light on the implicit values shaping our collective visions for the future

Corporate Governance and Sustainable Value Creation Models Shantha Indrajith Hikkaduwa Liyanage, 2025-03-06 The contemporary issue of the Anglo American corporate vale model is short termism That is the model operates in the interest of shareholders overlooking or at a cost of non shareholder stakeholders interests including society and environment The eye opening evidence is the 2008 09 global financial crisis In these circumstances this book examines how three Anglo American corporate governance jurisdictions the United Kingdom South Africa and India have recently modified their corporate value models for creating long term sustainable value. The examination continues with the Anglo American corporate value models of two emerging countries also Finally the Continental European corporate German model is also analyzed The comparative analysis is useful for revisiting not only the Anglo Saxon Models in common law countries but also Continental European Models in civil law countries This book is appropriate for scholars academics students and policy makers who are interested in corporate governance models around the world Proceedings of 4th International Conference on Mathematical Modeling and Computational Science Souvik Pal, Álvaro Rocha, 2025-06-13 This book aims to capture the interest of researchers and professionals in information technology computer science and mathematics It covers fundamental and advanced concepts related to intelligent computing paradigms data sciences graph theory and mathematical modeling In high performance computing the need for intelligent adaptive computing mechanisms and the integration of mathematical modeling in computational algorithms is becoming increasingly significant Serving as a valuable resource for industry professionals this book also supports beginners in gaining insights into enhanced computing paradigms and mathematical concepts from foundational to advanced levels Our objective is to provide a platform for researchers engineers academicians and industry experts worldwide to share their findings on emerging trends The authors believe this book not only presents innovative ideas but also fosters engaging discussions and inspires new perspectives New Global Ict-Based Business Models Peter Lindgren, 2022-09-01 The New Global Business model NEWGIBM book describes the

background theory references case studies results and learning imparted by the NEWGIBM project whichis supported by ICT to a research group during the period from 2005 2011 The book is a result of the efforts and the collaborative work between SMEs consultancies and researchers across various lines of business competences and research domains The book commences with a theoretical discussion of the business model and its innovationliterature and explains how this was a collaborative study by researchers from three Danish Universities The book continues by describing analyzing and showing how NEWGIBM was implemented in SMEs in different industrial companies networks Based on this effort the researchers try to describe and analyze the current context experience of NEWGIBM and finally the emerging scenarios of NEWGIBM The NEWGIBM book serves as a part of the final evaluation and documentation of the NEWGIBM project and is supported by results from the following projects M commerce Global Innovation Global Ebusiness M commerce The Blue Ocean project International Center for Innovation and Women in Business NEFFICS which provided information about the innovating business models funded by Ministry of Science and Innovation Denmark Ministry of Economics Denmark EU Social Fund EU KASK program and EU 7 Framework program Internet of Things This book adds new knowledge to the global business models based on ICT Objects, Components, Models and Patterns Manuel Oriol, Bertrand Meyer, 2009-06-29 This book constitutes the thoroughly refereed proceedings of the 47th International Conference on Objects Components Models and Patterns TOOLS EUROPE 2009 held in Zurich Switzerland in June July 2009 TOOLS has played a major role in the spread of object oriented and component technologies It has now broadened its scope beyond the original topics of object technology and component based development to encompass all modern practical approaches to software development At the same time TOOLS has kept its traditional spirit of technical excellence its acclaimed focus on practicality its well proven combination of theory and applications and its reliance on the best experts from academia and industry The 17 regular papers and two short papers presented in this book together with two invited papers were carefully reviewed and selected from 67 submissions The topics covered in this volume are reflection and aspects models theory components monitoring and systems generation

Present Value Models and Investment Analysis Lindon J. Robison, Peter J. Barry, 1998 Present Value Models and Investment Analysis is a comprehensive treatment of the foundations of present value analysis and its many applications It establishes the basic principles and procedures for using present value models and demonstrates how present value models can enhance long term decision making value durable assets determine investment utilization strategies account for risks and understand liquidity relationships over time It also assists students and professionals in applying consistently present value models and investment analysis in a wide range of applications including business decisions research valuations project analysis management of natural resources financial analysis and others It is designed for advanced undergraduate students graduate students and professionals who have introductory experience with present value concepts economics and finance Approaching Business Models from an Economic Perspective Wei Wei, Wuxiang Zhu, Guiping Lin, 2012-08-09 Approaching

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authors introduces a newly developed practical data monetization roadmap that can be used by digital project teams incubators and digital factories to better frame their offers and to apply the principles of value based pricing They present options in digital pricing models and practical guidelines on how to deploy them Readers will learn The various monetization and value creation models for data enabled offers The 8 steps of the data monetization framework The best practices in designing differentiated data enabled offers The value based pricing of data and options in digital pricing models Business model implications of switching from ownership to consumption model E-Government ICT Professionalism and Competences Service Science Antonino Mazzeo, Roberto Bellini, Gianmario Motta, 2008-07-17 This book constitutes the refereed proceedings of Industry Oriented Conferences held at IFIP 20th World Computer Congress in September 2008 The IFIP series publishes state of the art results in the sciences and technologies of information and communication The scope of the series includes foundations of computer science software theory and practice education computer applications in technology communication systems systems modeling and optimization information systems computers and society computer systems technology security and protection in information processing systems artificial intelligence and human computer interaction Proceedings and post proceedings of refereed international conferences in computer science and interdisciplinary fields are featured These results often precede journal publication and represent the most current research The principal aim of the IFIP series is to encourage education and the dissemination and exchange of information about all aspects of Social Media: The Good, the Bad, and the Ugly Yogesh K. Dwivedi, Matti Mäntymäki, M.N. computing Ravishankar, Marijn Janssen, Marc Clement, Emma L. Slade, Nripendra P. Rana, Salah Al-Sharhan, Antonis C. Simintiras, 2016-08-22 This book constitutes the refereed conference proceedings of the 15th IFIP WG 6 11 Conference on e Business e Services and e Society I3E 2016 held in Swansea UK in September 2016 The 47 full and 17 short papers presented were carefully reviewed and selected from 90 submissions They are organized in the following topical sections social media strategy and digital business digital marketing and customer relationship management adoption and diffusion information sharing on social media impression trust and risk management data acquisition management and analytics e government and civic engagement e society and online communities **Understanding and Managing Model Risk** Massimo Morini, 2011-10-20 A guide to the validation and risk management of quantitative models used for pricing and hedging Whereas the majority of quantitative finance books focus on mathematics and risk management books focus on regulatory aspects this book addresses the elements missed by this literature the risks of the models themselves This book starts from regulatory issues but translates them into practical suggestions to reduce the likelihood of model losses basing model risk and validation on market experience and on a wide range of real world examples with a high level of detail and precise operative indications Digital Business Models for Industry 4.0 Carlo Bagnoli, Andrea Albarelli, Stefano Biazzo, Gianluca Biotto, Giuseppe Roberto Marseglia, Maurizio Massaro, Matilde Messina, Antonella Muraro, Luca

Troiano, 2022-05-20 Technological advancements are contributing to shape future business models and the industrial scenario Companies face the challenge of having to adapt to the frequently shifting technology landscape Therefore organizations must exploit technological advances to thrive in the digital revolution This book presents and discusses emerging digital business models in the Industry 4 0 These models are illustrated with real case studies and include data driven platform smart factory and servitization among others. The book introduces a detailed classification to help organizations to redesign their current business models and discusses how to gain unique competitive advantages The book includes not only theoretical concepts to understand the context of digital transformation but also an assessment framework to enable and support innovation in organizations and create new revenue streams The book will be of interest to students and professionals alike who want to understand the core of the Industry 40 Advanced Information Systems Engineering Pascal van Eck, Jaap Gordijn, Roel J. Wieringa, 2009-05-25 This book constitutes the refereed proceedings of the 21st International Conference on Advanced Information Systems Engineering CAiSE 2009 held in Amsterdam The Netherlands on June 8 12 2009 The 36 papers presented in this book together with 6 keynote papers were carefully reviewed and selected from 230 submissions The topics covered are model driven engineering conceptual modeling quality and data integration goal oriented requirements engineering requirements and architecture service orientation Web service orchestration value driven modeling workflow business process modeling and requirements engineering **Communication Yearbook 3** Dan Nimmo, 1979-01-01 **Incomparable Values** John Nolt, 2022-02-10 People tend to rank values of all kinds linearly from good to bad but there is little reason to think that this is reasonable or correct This book argues to the contrary that values are often partially ordered and hence frequently incomparable Proceeding logically from a small set of axioms John Nolt examines the great variety of partially ordered value structures exposing fallacies that arise from overlooking them He reveals various ways in which incomparability is obscured using linear indices to summarize partially ordered data relying on an inadequately defined concept of parity or conflating incomparability with vagueness Incomparability can enrich and clarify a range of topics including the paradoxes of Derek Parfit rational decision theory and the infinite values of theology Finally Nolt shows how to generalize many of the concepts introduced earlier explores the intricate depths of certain noteworthy partially ordered value structures and argues for the finitude of value Incomparable Values will be of interest to scholars and advanced students working in ethics value theory rational decision theory and logic

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