COMPLETELY REVISED AND UPDATED

PRODUCING, FINANCING DISTRIBUTION

A Comprehensive Legal and Business Guide SECOND EDITION

> PAUL A. BAUMGARTEN DONALD C. FARBER MARK FLEISCHER

Producing Financing Distributing Film

Adam P. Davies, Nicol Wistreich

Producing Financing Distributing Film:

Producing, Financing and Distributing Film Paul A. Baumgarten, Mark Fleischer, 1992 Limelight The original edition of this book long out of print was published almost 20 years ago The decades since then have brought enormous changes to the business side of moviemaking requiring that the new edition be totally rewritten This is then a brand new book and one that has been most eagerly awaited In it three experts in entertainment law carefully explain the complex procedures involved in bringing a film to the screen from acquiring rights and financing to negotiating workable agreements with artists and craftspeople to distributing and exhibiting the finished motion picture Clear concise and above all authoritative this book cuts a pathway through a jungle and is an essential reference for the teacher of film the independent producer the would be filmmaker and anyone interested in the business of making movies **Producing, Financing, and Distributing Film** Paul A. Baumgarten, Donald C. Farber, 1973 The Feature Film Distribution Deal John W. Cones, 1997 John W Cones whose real goal is to stimulate a long term film industry reform movement shows how the financial control of the film industry in the hands of the major studios and distributors actually translates into creative control of the industry Cones discusses the pros and cons of the debate relating to the industry s so called net profit problem and the way in which the distribution deal plays an integral part in that problem He then breaks down five major film finance distribution scenarios explaining various distribution deals and suggesting ways of negotiating distribution Critically examining the specific terms of the distribution deal itself Cones covers gross receipts exclusions distributor fees and distribution expenses He also investigates the various forms of interest issues of production costs matters of creative control and general contractual provisions For handy reference Cones includes an extensive checklist for negotiating any feature film distribution deal The list deals with distribution fees distribution expenses interest production costs creative control issues general contractual provisions distributor commitments and the limits of negotiating His nine appendixes present a Motion Picture Industry Overview Profit Participation Audit Firms ADI Top 50 Market Rankings an AFMA Member List 1992 1993 a Production Financing Distribution Agreement a Negative Pickup Distribution Agreement a Distribution Rights Acquisition Agreement a Distribution Agreement Rent a Distributor Deal and a Foreign Distribution Agreement Cones wrote this book for independent producers executive and associate producers and their representatives directors actors screenwriters members of talent guilds distributors and entertainment antitrust and securities attorneys Securities issuers and dealers investment bankers and money finders investors and financiers of every sort also will be interested In addition Cones suggests and hopes that the book will interest Congress their research staff government regulators at the Internal Revenue Service the Securities and Exchange Commission the Federal Trade Commission and law enforcement officials such as the Los Angeles District Attorney and the U S Justice Department **Dictionary of Film Finance and Distribution** John W. Cones, 2013 This dictionary is an aid to anyone involved in seeking to finance a feature film project especially independents It covers terms used in film production

and distribution marketing accounting insurance securities corporate structures and general financial arenas All of the principal forms of feature film finance are covered including studio distributors production companies lending institutions co financing pre sales grants foreign and passive investor financing involving the sale of a security Strategies of the Major Hollywood Film Studios (1929-2024) Guy Di Piazza, 2025-02-21 Surveying the strategies employed by film studios to market and produce their most successful films between 1929 and present day this book incorporates multilayered comprehensive analysis on the media industry and how it works Author and business strategist Guy Di Piazza draws on over 25 years of experience and provides insights into the corporate business market and production strategies of the leading motion picture companies through a 95 year history Investigating the initiatives employed particularly for the most successful or premium films allows Guy to evaluate the commercial and creative strategies of the major film studios during four distinct historical periods The golden age of Hollywood 1929 1949 Hollywood in decline and in transition 1950 1966 The new American cinema 1967 1976 and The era of media giants 1977 2024 With extensive business strategy analysis this book assesses the film industry from a commercial and economic perspective to bring better understanding to readers as to how the major studios have evolved over time and what that means for today s digitally connected world Ideal for researchers and advanced students studying film business and the media industry as well as professionals in the film business 43 Ways to Finance Your Feature Film John W. Cones, 1998 On film finance

Investor Financing of Independent Film John W. Cones, 2023-11-03 This book explains how to comply with the federal and states securities regulations when seeking to raise money from private investors for the development production and or distribution of a feature or documentary film Drawing from the experience and expertise of a securities and entertainment attorney who has worked with independent filmmakers for 30 plus years this resource explores securities law compliance in order to help readers comply with the law and avoid criminal and civil liability while successfully raising investor funds for their film projects Readers will gain an understanding of why the securities laws apply to most investor financing transactions what choices need to be made by the filmmaker what information needs to be disclosed to prospective investors how to comply with the SEC s policy regarding financial projections what is the appropriate investment vehicle for various forms of investor financing what limitations are imposed on the use of finders and how to handle the required federal and state notice filings It is an essential resource for any film student taking a film finance course or a production course with a film finance component as well as any independent film producers entertainment securities attorneys and film school instructors who want to be informed about the legal and practical aspects of investor financing of independent films The **Business of Film** Paula Landry, 2018-06-14 The updated second edition of this text introduces readers to the business of film at every stage of the filmmaking lifecycle from planning and production to distribution Authors Paula Landry and Stephen R Greenwald offer a practical hands on guide to the business aspects of this evolving industry exploring development financing

regional global online distribution business models exhibition multi platform delivery marketing film festivals production incentives VR AR accounting and more The book is illustrated throughout with sample financing scenarios and charts graphics and includes detailed case studies from projects of different budgets and markets This new and expanded edition has further been updated to reflect the contemporary media landscape including analysis on major new players and platforms like Netflix Amazon Google and Vimeo shifting trends due to convergence and disruption from new technology as well as the rise of independent distribution and emergent mobile and online formats An eResource also includes downloadable forms and templates PowerPoint slides guizzes and test banks and other additional resources The Insider's <u>Guide to Film Finance</u> Philip Alberstat, 2012-11-12 Financing an independent feature film production is a highly complex process This book demystifies the legal and commercial implications of a film from start to finish It provides a detailed survey of each of the processes and players involved and analyses of the legal and commercial issues faced by all of the participants in a film financing transaction Packed with legal advice and straight forward explanations this is an essential reference for filmmakers worldwide With contributions from leading professionals around the world and an up to date international approach this is an invaluable tool for producers and others involved in the film industry Includes Case studies Sample Recoupment Schedules Alternative Financing Models Glossary of Film Financing and Banking Terms Philip Alberstat is a media finance and production lawyer specialising in film television and broadcasting He has worked on films such as The 51st State Goodbye Mr Steadman Tooth and numerous television programmes and series He is on the editorial board of Entertainment Law Review and is the author of The Independent Producers Guide to Film and TV Contracts 2000 and Law and the Media 2002 Philip is involved in raising finance for film and television productions and negotiating and structuring film and television deals He undertakes corporate and commercial work and handles the intellectual property aspects of broadcasting and finance transactions He has also executive produced numerous film and television productions He won an Emmy Award in 2004 as an Executive Producer of the Film The Incredible Mrs Ritchie Philip joined Osborne Clarke as a partner in February 2002 Prior to that he was Head of Legal and Business Affairs with one of the largest independent TV production companies in the UK He was previously Head of Media at Baker McKenzie and began his career at Olswang He was winner of the Lawyer Hifal Award for Solicitor of the year in 1997 and is listed in Legal Experts in the area of Film Producing and Directing the Short Film and Video David K. Irving, Peter W. Rea, 2012-11-12 Producing Finance Media and Directing the Short Film and Video is the definitive book on the subject for beginning filmmakers and students The book clearly illustrates all of the steps involved in preproduction production postproduction and distribution Its unique two fold approach looks at filmmaking from the perspectives of both producer and director and explains how their separate energies must combine to create a successful short film or video from script to final product This guide offers extensive examples from award winning shorts and includes insightful quotes from the filmmakers themselves describing the problems they

encountered and how they solved them The companion website contains useful forms and information on grants and financing sources distributors film and video festivals film schools internet sources for short works and professional associations Creative Industries Richard E. Caves, 2002-04-30 Drawing on industrial economics and contract theory Caves explores the organization of creative industries including visual and performing arts movies theater sound recordings and book publishing In each artistic inputs are combined with humdrum inputs But Caves finds the deals bringing these inputs together are inherently problematic **Independent Feature Film Production** Gregory Goodell, 2003-12-31 Original Producing and Directing the Short Film and Video Peter W. Rea, David K. publication and copyright date 1982 Irving, 2015-03-24 Producing and Directing the Short Film and Video Fifth Edition is the definitive book on the subject for the serious film student or beginning filmmaker Its unique two fold approach looks at filmmaking from the perspectives of both the producer and director and clearly explains how their separate roles must work together to create a successful short film or video Through extensive examples from award winning shorts and insightful interviews you will learn about common challenges the filmmakers encountered during each step of filmmaking process from preproduction to production postproduction and distribution and the techniques they used to overcome them In celebrating this book s twentieth anniversary this edition has been updated to include Two all new in depth cases studies of esteemed short films Memory Lane and the Academy Award winning God of Love A revised chapter progression that reinforces the significance of the actor director relationship Interviews with the filmmakers integrated alongside the text as well as new images and behind the scenes coverage of production processes Revamped sections on current financing strategies postproduction workflows and the wide variety of distribution platforms now available to filmmakers A Where are They Now appendix featuring updates on the original filmmakers covered in the first edition An expanded companion website www focalpress com cw rea containing useful forms and information on distributors grants and financing sources film and video festivals film schools internet sources for short works and professional associations The Movie Business Book, Third Edition Jason E. Squire, 2004-06-29 Producers directors screenwriters agents editors financiers distributors and exhibitors talk about the practical and business aspects of making motion pictures Film Finance & Distribution John W. Cones, 1992 Film Finance and Distribution defines those thorny legal and financial terms that often elude novice filmmakers and impede their attempts to secure financing and distribution The entries provide commentary on approaches to film finance and distribution definitions of production and post production technical terms definitions of unique film industry practices and procedures in a variety of areas and an extensive cross referencing of terms Cones offers definitions and advice This dictionary s harrowing journey through the depths of studio creative accounting is both revealing and frightening a must read for all filmmakers Richard F Brophy producer Diversity in Intellectual Property Irene Calboli, Srividhya Ragavan, 2015-05-28 Leading scholars address the interface between intellectual property and diversity with respect to culture religion race and gender The Film

Finance Handbook Adam P. Davies, Nicol Wistreich, 2007 This is a complete guide to film finance around the world from first web short film to mainstream international multi million dollar co production Directing Michael Rabiger, 2014-06-20 Directing Film Techniques and Aesthetics is a comprehensive manual that has inspired tens of thousands of readers worldwide to realize their artistic vision and produce well constructed films Filled with practical advice on every stage of production this is the book you will return to throughout your career Directing covers the methods technologies thought processes and judgments that a director must use throughout the fascinating process of making a film It emphasizes low cost digital technology which allows cutting edge creativity and professionalism on shoestring budgets And recognizing that you learn best by doing the book includes dozens of practical hands on projects and activities to help you master technical and conceptual skills Just as important as surmounting technological hurdles is the conceptual and authorial side of filmmaking This book provides an unusually clear view of the artistic process particularly in working with actors It offers eminently practical tools and exercises to help you develop credible and compelling stories with your cast hone your narrative skills and develop your artistic identity. This book shows you how to surpass mere technical proficiency and become a storyteller with a distinctive voice and style This edition has been streamlined and thoroughly revised for greater ease of use Other updates include current information on digital technology an expanded section on directing actors that cross references thirty exercises new questionnaires to help you pinpoint a film's aesthetic needs and assess where your vocational strengths lie and much more The companion web site includes teaching notes checklists and useful forms and questionnaires http books elsevier com companions 9780240808826 Film - An International Bibliography Malte Hagener, Michael Töteberg, 2016-12-16 Kommentierte Bibliografie Sie gibt Wissenschaftlern Studierenden und Journalisten zuverl ssig Auskunft ber rund 6000 internationale Ver ffentlichungen zum Thema Film und Medien Die vorgestellten Rubriken reichen von Nachschlagewerk ber Filmgeschichte bis hin zu Fernsehen Video Multimedia Producing, Financing, and Distributing Film [by] Paul A. Baumgarten [and] Donald C. Farber Paul A. Baumgarten,1973

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Producing Financing Distributing Film Introduction

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