

Sales Management Simulation: Participant's Manual

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Sales Management Simulation Participants Manual 5e **Sales Management Concepts and Cases** Day, 1996-12-01

Catalog of Copyright Entries. Third Series Library of Congress. Copyright Office, 1971

Marketing Information Guide, 1969

National Union Catalog, 1973 Includes entries for maps and atlases

Sales Management Douglas J. Dalrymple, William L. Cron, Thomas E. DeCarlo, 2004 Through seven editions, *Sales Management* has provided readers with a comprehensive practical approach to sales management. This book places special emphasis on current issues of managing strategic account relationships, team development, diversity in the work force, sales force automation, and ethical issues.

Transportation Management Simulation Ronald W. Boling, 1963

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