



Real Salesmen Drive Company Cars

Jim Keil



Real Salesmen Drive Company Cars:

Real Salesmen Drive Company Cars Jim Keil,1987-01-01 REAL SALESMEN DRIVE COMPANY CARS is a wry look at the finer points of salesmanship as seen by Maine salesman writer Jim Keil REAL SALESMEN appeals to everyone from entrepreneurs to advertising executives It s a good humored motivator for virtually any sales force It s a warm friendly gift for even the loftiest corporate chieftain And because of its gentle insight into life both on off the road it appeals to anyone who enjoys a good laugh Among its helpful tips REAL SALESMEN suggests a variety of cut rate deceptions for winning over sales prospects Like tanning your left arm only to convince prospects of your road experience Take a quick look at what business writers local folks have to say about REAL SALESMEN Then think about all the readers you know who d enjoy this book A whimsical collection of stories about life on the road PORTLAND PRESS HERALD Give Jim Keil s Sales Aptitude Exam to your sales force to separate the men from the boys or the women from the girls or the women from the men or whatever Sales Marketing Management Full of chuckles Reading this little book could brighten your next sales pitch Greater Portland

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National Wholesale Grocers' Association of the United States Special Bulletin ,1924 **Class & Industrial Marketing** ,1927 *Commercial Car Journal and Operation & Maintenance* ,1929 **Driving at Work 2008: Special Report** , *Advertising Fortnightly* ,1925 **Manufactured Milk Products Journal** ,1927 **Gas Age** ,1919 Includes summaries of proceedings and addresses of annual meetings of various gas associations L C set includes an index to these proceedings 1884 1902 issued as a supplement to Progressive age Feb 15 1910 *Under the Bonnet* Brian Cunningham,2021-05-24 These days a nice original Vauxhall Viva costs an arm and a leg but back in the 1970s 100 bought you a good little runner with the rust bald tyres and dodgy MOT thrown in for free All you needed was someone who knew how to fix it when it broke down Brian Cunningham is that someone or at least he used to be Under the Bonnet is the totally true story of being a car mechanic in the old days when fixing a car was one thing but keeping it fixed was something else entirely These are the tales

of a bygone age full of secret scams chaotic characters and cars almost bursting with personality some tales may be taller than others **The Gas Age** ,1919

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