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Raising Capital for Your Business: Through the Use of Private Placement Offerings, Direct Public Offerings And Small Corporate Offerings

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Raising Capital For Your Business By Using Private Placement Offerings Direct Public Offerings

L Cohen



Raising Capital For Your Business By Using Private Placement Offerings Direct Public Offerings:

How to Get the Financing for Your New Small Business Sharon Fullen, 2006-01-12 This new book will provide you with a road map to securing the financing The book goes into traditional financing methods and assists the reader in setting up proper financial statements and a proper business plan It details the differences between debt and equity financing and how and why to use each Valuation techniques are explained for determining what your business is truly worth However the book's real strength is in explaining alternative and creative methods of financing such as SBA financing investor angels IPOs limited public offerings and venture capital Essential resources for finding the detailed information you need are included throughout Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president's garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed This Atlantic Publishing eBook was professionally written edited fact checked proofed and designed The print version of this book is 316 pages and you receive exactly the same content Over the years our books have won dozens of book awards for content cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing We are proud of the high quality of our books and hope you will enjoy this eBook version

Raising Capital For Dummies Joseph W. Bartlett, Peter Economy, 2011-04-27 While raising capital has never been easy it has become a lot more difficult over the past few years The dot com debacle has made investors skittish especially when it comes to financing early stage start ups As a result more and more entrepreneurs are being forced to compete harder and harder for a spot around the money well At the end of the day all most have to show for their efforts are tattered Rolodexes and battered egos What they need is the competitive edge that comes with having a friend in the business an advisor who'll cut through the mumbo jumbo and tell them in plain English how to get the money they need What they need is *Raising Capital For Dummies* Whether you're just starting your business and need a little seed capital to launch your first product or you're looking for a little help expanding an established business into a new market this friendly guide helps you get the financing you need to realize your dreams You'll discover how to Tap personal sources of financing as well as family and friends Approach customers and vendors for financing Hook up with commercial lenders Find angel investors Get an SBA loan Raise cash through private equity offerings Woo and win investment bankers and venture capitalists Venture capital guru Joseph Bartlett explains in plain English the capital raising strategies and techniques used by some of today's most successful businesses including tried and true methods for Assessing your financial needs and creating a solid financial plan Researching sources of financing and making first contact Finding contacting and convincing angels Getting your

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