

# Reimagine Business Models

Navigating your company in today's new reality



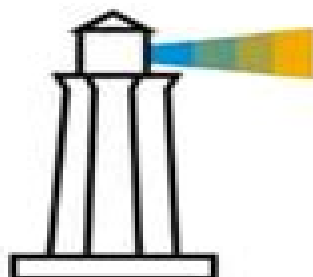
## BUSINESS MODELS DRIVEN BY DIGITAL TECHNOLOGIES

Digital is impacting every industry. Companies need to redefine customer experience and rethink what they do, how they do it, and who they do it for. Business model innovation must be at the core of every CEO's agenda to thrive in the digital world, and the organization needs to align on a clearly defined goal and strategy.

A Business Model is defined by the following characteristics:

- Value proposition and how it is delivered to the target customers.
- Innovative ways to make money and maximize shareholder value.
- Core competencies and assets needed to create competitive advantage.
- Strategic suppliers and partnerships critical to a successful business.
- External market forces and regulations that could impact the business.

We studied the most prevalent and effective approaches used by digital leaders and found **six innovative digital business models** that are making a difference.



- 01 | Outcome based models
- 02 | Expansion into new industries and markets
- 03 | Digitization of products and services
- 04 | Competing as an ecosystem
- 05 | Shared economy
- 06 | Digital platform

# Reimagine A New Business Model For The New Century

**Martin Reeves, Kevin Whitaker**



## **Reimagine A New Business Model For The New Century:**

*The Retail Revival* Doug Stephens, 2013-03-11 Traditional retail is becoming increasingly volatile and challenged as a business model Brick and mortar has shifted to online while online is shifting into pop up storefronts Virtual stores in subway platforms and airports are offering new levels of convenience for harried commuters High Street and Main Street are becoming the stuff of nostalgia The Big Box is losing ground to new models that attract consumers through their most trusted assistant the smartphone What's next What's the future for you a retailer who is witnessing a tsunami of change and not knowing if this means grasping ahold of new opportunity or being swept away The Retail Revival answers these questions by looking into the not so distant retail past and by looking forward into a future that will continue to redefine retail and its enormous effect on society and our economies Massive demographic and economic shifts as well as historic levels of technological and media disruption are turning this once predictable industry where average was king into a sea of turbulent change leaving consumer behavior permanently altered Doug Stephens internationally renowned consumer futurist examines the key seismic shifts in the market that have even companies like Walmart and Procter Professor Golden Gate University Co Author Gen BuY How Tweens Teens and Twenty Somethings are Revolutionizing Retail Doug Stephens doesn't just tell you why retail is in the doldrums he tells you why retail is a major signpost for the larger troubles of our culture and provides a compelling inspiring vision for a future of retail and business and society Eric Garland author of Future Inc How Businesses Can Anticipate and Profit from What's Next *Practical Frameworks for New-Age Digitalization Business Strategy* Tee, Poh Kiong, Song, Bee Lian, Ho, Ree Chan, 2025-07-02 In today's digital landscape businesses must adopt forward thinking strategies to remain competitive New age digitalization implements advanced technologies and integrates them into every aspect of business operations to drive innovation agility and customer centric value Practical frameworks like digital transformation plans data driven decision making and platform based systems become essential tools for organizations navigating this shift These frameworks provide structured approaches for leveraging emerging technologies while aligning digital initiatives with strategic business goals Further research may present new strategies for effective sustainability and scalability Practical Frameworks for New Age Digitalization Business Strategy explores digitalization and sustainability practices and their impact on businesses in terms of marketing and management strategies for market demand and sustainable growth It examines new approaches to market adaptability in the age of digitalization and sustainability This book covers topics such as cloud computing data privacy and management studies and is a useful resource for business owners computer engineers managers academicians researchers and data scientists [Reimagine Finance](#) Tariq Munir, 2025-10-13 Reinvent the future of finance leadership An imperative to lead in the Digital Age Reimagine Finance A CFO's Playbook to Leading in the Age of Data and AI by Tariq Munir empowers today's finance leaders to navigate the rapidly evolving digital landscape with confidence and clarity As the finance function faces increasing demands for strategic

involvement beyond traditional roles this book provides CFOs with battle tested strategies to redesign and co create the digital operating model lead transformation and turn finance into a strategic growth catalyst while fostering a culture of innovation Drawing from years of research interviews with senior leaders and real world case studies this book is a comprehensive guide to equip CFOs with the tools and mindset needed to transform siloed structures into an interconnected data driven network The book demonstrates how digital capabilities like cloud computing data democratisation artificial intelligence process mining and the Internet of Things reshape the finance business and the competitive landscape Throughout it offers actionable strategies and playbooks to help finance leaders rearchitect their operating model and orchestrate a successful reimagining of the finance function Inside the book Discover how digital ecosystems comprising cloud computing big data analytics and AI are revolutionising finance operations Learn strategies to build a digital operating model that enables a seamless flow of data collaboration and innovation Explore a comprehensive CFO s Playbook to lead orchestrate and co create a business focused human centric digital transformation Master the key elements of building digital talent and a culture of transformation Build strategies to lead with responsible and ethical AI and digital practices Reimagine Finance is a must read for CFOs finance leaders and anyone involved in transformation who seeks to master the art and science of leadership in the digital era This is not another theoretical book it is a practical guide for leaders to succeed in the digital age and position themselves as strategic partners in their organisations driving growth and innovation

**Human + Machine, Updated and Expanded** Paul R. Daugherty,H. James Wilson,2024-09-10 AI including generative AI is radically transforming business Are you ready Accenture technology leaders Paul Daugherty and Jim Wilson provide crucial insights and advice to help you meet the challenge Look around you Artificial intelligence is no longer just a futuristic notion It s here right now in software that senses what we need supply chains that think in real time and now generative AI that is radically reshaping work and productivity Twenty first century pioneer companies are already using AI to innovate and grow fast The bottom line is this Businesses that understand how to harness AI can surge ahead Those that neglect it will fall behind Which side are you on In this updated and expanded edition of Human Machine including a new chapter on gen AI Accenture technology leaders Paul Daugherty and Jim Wilson show that the essence of the AI paradigm shift is the transformation of all business processes within an organization whether related to breakthrough innovation everyday customer service or personal productivity habits As humans and smart machines collaborate ever more closely work processes become more fluid and adaptive enabling companies to change them on the fly or completely reimagine them Based on the authors experience and research with fifteen hundred organizations the book reveals how companies are using the new rules of AI to leap ahead on innovation and profitability and what you can do to achieve similar results It describes six entirely new types of hybrid human machine roles that every company must develop and it includes a leader s guide with the five crucial principles required to become an AI fueled business Human Machine provides the missing and much needed

management playbook for success in the new age of AI      **The Future of Think Tanks and Policy Advice Around the World** James McGann, 2021-01-15 At a moment when both think tanks and experts are being questioned significant policy and technology disruptions have called into question the value and efficacy of policy advice Within that context Dr McGann launched this book to examine the future of think tanks and policy advice around the world with a series of authoritative reflections written by the presidents of some of the leading think tanks in every region of the world The book explores the challenges think tanks face today in an information rich and highly competitive operating environment that includes the impact of technology big data and artificial intelligence competition from advocacy groups and public relations firms increased polarization of politics and major changes in how think tanks are funded      **Work Reimagined** Rafael Navarro, 2024-12-04 Reimagining the Workplace A Journey into AI Driven Transformations Welcome to a brave new world where artificial intelligence reshapes the very fabric of work as we know it Dive into the transformative power of AI and discover how it is revolutionizing industries redefining roles and opening new avenues of opportunity This compelling read offers a thorough exploration of artificial intelligence from its fascinating history to its groundbreaking future poised to change your understanding of work forever Uncover the fascinating realm of AI and its integration into our daily professional lives From machine learning marvels to natural language processing each development holds the potential to propel businesses into new heights of success Understand the synergy between humans and machines as well as how this collaboration enhances productivity and innovation What is the secret to thriving in an AI driven world Learn about the skillsets and strategies crucial for navigating this rapid change This book provides actionable insights for fostering an AI friendly organizational culture and developing leaders ready to steer this exciting digital transformation With chapters dedicated to ethical concerns legal implications and strategies for seamless AI implementation get prepared to tackle the challenges that lie ahead Empower yourself with knowledge and turn potential obstacles into opportunities with this essential guide Whether you re a business leader an innovator or simply curious about the AI era this book offers invaluable resources to ensure a future where technology and humanity coalesce harmoniously Discover how to embrace the AI revolution with confidence and leverage its transformative power for a future brimming with possibilities      *Mastering Disruption* Ganesh Krishnan, 2025-01-30 The need for this book is driven by the rapid pace of change and innovation in the business world Traditional business models and strategies that may have worked in the past are no longer as effective and new technologies and emerging trends are constantly disrupting the industry To stay ahead of the curve and remain competitive in the modern business world it is critical to gain a deep understanding of new business models and strategies that can help businesses succeed Not only businesses but also working professionals need to stay up to date with the latest trends and best practices in management and business and to adapt to the rapidly changing landscape of the industry The book provides new insights knowledge and a framework to help readers navigate the changes likely to come at a much faster pace thanks to disruptive

technology Read this book to position yourself for success in a rapidly changing world and stay ahead of the curve **The GPS Paradigm** Nitin Potdar, 2021-04-07 In this era of the fourth industrial revolution a monumental disruption led by the fusion of physical digital and biological domains is pushing organisations towards a new normal of inorganic growth Nitin unfolds a refreshing and practical framework for steering corporate mergers acquisitions and joint ventures going forward The business challenges are lucidly explained and the strategies to avoid failures are well articulated A must read for everyone in business and profession PR Ramesh Former Chairman Deloitte India The GPS Paradigm is a robust practical dependable and immensely energising master algorithm for achieving measurable and sustainable business success in a post COVID world thriving on disruptive innovation Shailesh Haribhakti Chartered Accountant Like Richard Bach s Jonathan Livingston Seagull Nitin deeply believes in the dictum Look with your understanding find out what you already know and you ll see the way to fly Dive deep into the treasures of this book and soar high Emanuele Sacerdote Founder SOULSIDE For the young turks of the business world a deep study of the GPS Paradigm is an absolute must if they wish to further their unicorn aspirations in an environment of perpetual uncertainty Vishwas Mahajan Entrepreneur and Ex Global Trustee TIE org A novel way of assessing possible acquisition targets Out of box thinking tops the traditional metrics Rare insights from an insider Daksesh Parikh Executive Editor Business India Nitin Potdar s GPS Paradigm is a seminal contribution to the futurist and experimentalist literature in law and finance It is a definitive solution framework for steering successful M As and JVs in a world of perpetual disruption whether triggered by constant technological breakthroughs or transient biological invasions like the Covid 19 pandemic Robert B Ahdieh Dean Texas A M University School of Law **Reimagining Chinese**

**Diasporas in a Transnational World** Shibao Guo, 2023-09-06 Reimagining Chinese Diasporas in a Transnational World examines the changing nature of the Chinese diasporas in a transnational world and its concomitant implications for Chinese diaspora studies internationally With a shifting paradigm of transnationalism and transnational migration new patterns of Chinese mobilities have emerged that can be characterised as multiple and circular rather than unidirectional or final This book illustrates how the analytical constructs of hypermobility hyperdiversity and hyperconnectivity aid in the understanding of contemporary Chinese transnational diasporas The book offers new research findings and theorisation and contributes to the existing Chinese diasporas literature and the interdisciplinary fields of ethnic migration and mobility studies It stimulates further research and scholarly work on the Chinese diasporas in the age of transnational migration This book will be a great resource for academics researchers and advanced students of sociology ethnic studies international politics and migration studies The chapters in this book were originally published as a special issue of the Journal of Ethnic and Migration Studies

Build a Future-Proof Business Model : How to Adapt to Market Shifts and Stay Relevant Silas Mary, 2025-02-13 Markets are constantly evolving and businesses that fail to adapt get left behind This book reveals the key principles of creating a business model that thrives in changing economic conditions Learn how to identify trends before they happen pivot your

strategy when necessary and build a resilient business that remains competitive for years to come By future proofing your business you ll ensure long term sustainability reduce risks and capitalize on emerging opportunities Whether you re launching a startup or running an established company this book provides a strategic playbook for staying relevant and successful in a fast moving world Reimagine Pharma Marketing Subba Rao Chaganti,2023-06-01 The empowered patients new age technologies such as artificial intelligence AI machine learning ML big data analytics real world data and evidence blockchain electronic health records EHRs digital therapeutics cloud computing and innovative marketing frameworks like design thinking customer journey mapping omnichannel closed loop marketing personalization and agile ways of working are transforming the way healthcare is delivered affecting the pharmaceutical industry Additionally big tech companies such as Amazon Alphabet Apple and Microsoft are disrupting by offering non pharmacological solutions with innovative digital technologies to provide a seamless customer experience in the patient journey The recent COVID 19 pandemic added rocket fuel to the digital transformation of the pharmaceutical industry changing the entire model of care and ingraining telemedicine in the healthcare ecosystem Digital Transformation has become inevitable and imminent Therefore pharma must reimagine its entire strategy and embrace digital transformation to succeed in this rapidly changing marketing environment that is becoming increasingly complex Reimagine Pharma Marketing Make It Future Proof introduces all these technology frameworks Additionally the book presents one hundred and two case studies showing how some of the leading pharmaceutical companies are applying the new age technologies and marketing frameworks effectively It can be your single source guidebook unraveling the future so you can manage it Contents 1 Reimagine Everything Reimagine Every Element of Pharmaceutical Marketing Mix 2 Reimagine the Technology How Pharma Can Harness the Power of New and Emerging Technologies 3 Reimagine Stakeholder Engagement Winning with New Rules of Engagement 4 The Future of Pharma A Look into the Crystal Ball Epilogue You re Gonna Need a Bigger Boat **Winning the '20s** Martin Reeves,Kevin Whitaker,2021-05-10 Over the past decade businesses have faced relentless change on multiple dimensions and the list of the world s largest companies has changed enormously The keys to success are likely to be just as different for the new decade Winning the 20s analyzes the new competitive environment that businesses face and outlines what will it take to win in the 2020s To stay ahead of the trends that are reshaping business leaders need to rethink existing assumptions and retool their companies Both traditional incumbents and younger digital giants will face very different but equally critical challenges in the 2020s and would do well to learn from each other s strengths This book discusses the new dimensions of competition that will affect corporate strategy in the next decade and how leaders can reinvent their organizations to be better suited for the new environment The companies that succeed in the 2020s will look very different than they do today they will have evolved their businesses to harness new technologies and reshaped their external relationships organizations and approaches accordingly Winning the 20s will help business professionals as well as academics and students with an

interest in strategy and leadership answer this critical question for the start of this decade How should you prepare your company to avoid being left behind and emerge as a winner in a rapidly evolving business landscape     **The Cambridge Handbook of Labor and Democracy** Angela B. Cornell, Mark Barenberg, 2022-01-20 Social scientists and legal scholars from different disciplines and perspectives explore the intersection of labor and democracy     **Education Reimagined** Jonas Christoffersen, 2023-07-23 Education Reimagined unravels a groundbreaking teaching methodology tailored for vocational education The book's focus is to harmonize theory with practice forging a cohesive enriching learning experience It meticulously expounds on the principles of Practical Primacy Learning Methodology enabling teachers to effectively bridge the gap between academic knowledge and real world applicability This work aims to revolutionize how vocational subjects are taught propelling students towards becoming proficient industry ready professionals But the vision expands beyond IT This methodology is adaptable and promises to enhance the learning outcomes across a wide spectrum of vocational fields Education Reimagined is not just a book it's an invitation to participate in shaping the future of vocational education

**World Trade and Investment Law Reimagined** Alvaro Santos, Chantal Thomas, David Trubek, 2019-06-28 World trade and investment law is in crisis new and progressive ideas are needed Rules that facilitated globalization and supported global economic growth are being challenged A system of global governance that once seemed secure is now at risk as the United States ignores the rules while developing countries struggle to escape restrictions Some want to tear global institutions and agreements down while others try desperately to maintain the status quo Rejecting both options a group of trade and investment law experts from 10 countries South and North have joined hands to propose ideas for a new world trade and investment law that would maintain global growth while distributing costs and benefits more fairly Paying special attention to those who have suffered from trade dislocation and to restrictions that have hampered innovative growth strategies in developing countries they outline a progressive trade and investment law agenda in World Trade and Investment Law Reimagined     **Beyond Digital** Paul Leinwand, Mahadeva Matt Mani, 2022-01-04 Two world renowned strategists detail the seven leadership imperatives for transforming companies in the new digital era Digital transformation is critical But winning in today's world requires more than digitization It requires understanding that the nature of competitive advantage has shifted and that being digital is not enough In Beyond Digital Paul Leinwand and Matt Mani from Strategy PwC's global strategy consulting business take readers inside twelve companies and how they have navigated through this monumental shift from Philips's reinvention from a broad conglomerate to a focused health technology player to Cleveland Clinic's engagement with its broader ecosystem to improve and expand its leading patient care to more locations around the world to Microsoft's overhaul of its global commercial business to drive customer outcomes Other case studies include Adobe Citigroup Eli Lilly Hitachi Honeywell Inditex Komatsu STC Pay and Titan Building on a major new body of research the authors identify the seven imperatives that leaders must follow as the digital age continues to evolve Reimagine your



company's place in the world Embrace and create value via ecosystems Build a system of privileged insights with your customers Make your organization outcome oriented Invert the focus of your leadership team Reinvent the social contract with your people Disrupt your own leadership approach Together these seven imperatives comprise a playbook for how leaders can define a bolder purpose and transform their organizations [Ballston Spa REIMAGINED](#) Hauprich,2021-05-15 What was originally conceived as the Ballston Spa Living 2020 Community Yearbook has been expanded to include bonus content about life as it was unfolding in an upstate New York village against the unprecedented backdrop of a coronavirus pandemic True to its reimagined title the literary keepsake showcases a treasure trove of stories and photos that celebrate the indomitable Spirit of Ballston Spa as villagers transitioned to the masked social distancing era Innovative plans for fostering renewed vitality future growth and prosperity in the settlement that dates back to 1771 are also found within these covers Lest we forget the way we were a special commemorative album additionally includes images of smiling faces interacting at close range with friends neighbors and tourists at popular multigenerational events in the revitalized downtown before COVID heralded the debut of a New Normal To learn more about this Legacies Unlimited heritage preservation project visit [BallstonSpaLiving.com](http://BallstonSpaLiving.com) [Reimagining Zen in a Secular Age](#) André van der Braak,2020-08-03 In [Reimagining Zen in a Secular Age](#) Andr van der Braak offers an account of the exciting but also problematic encounter between enchanted Japanese Zen Buddhism and secular Western modernity over the past century using Charles Taylor's magnum opus [A Secular Age](#) as an interpretative lens As the tenuous compromises of various forms of Zen modernism are breaking down today new imaginings of Zen are urgently needed that go beyond both a Romantic mystical Zen and a secular mindfulness Zen As a Zen scholar practitioner Andr van der Braak shows that the Zen philosophy of the 13th century Zen master Dogen offers much resources for new hermeneutical embodied non instrumental and communal approaches to contemporary Zen theory and practice in the West [Sustainable Business Model Innovation](#) David Young,Martin Reeves,2023-10-24 Reimagining business models is a tall order for any management team and especially so in today's business landscape of continual disruptive change Having examined hundreds of businesses over the course of their research the BCG Henderson Institute has developed a systematic approach for reimagining business models for economic and social sustainability creating new modes of differentiation and advantage embedding societal value into products and services managing new performance measures and reshaping business ecosystems to support these initiatives This book explores the why what and how of sustainable business model innovation SBMI a new method by which corporations can optimize for both business and social value using their core businesses to deliver the financial returns expected by their owners and in tandem to help society meet its most significant challenges It details the SBMI innovation cycle linking to value creation and scaled transformation and expands the application of SBMI to sustainable business ecosystems and corporate lead sustainability alliances Sustainable Business Model Innovation offers inspiration and guidance to create more competitive

and sustainable companies Your company s future our environment and society depend on doing so     The 10X Leader: Breaking the Rules of Conventional Leadership Pawan Verma,2024-08-20 DEAR LEADER THE WORLD AROUND YOU HAS CHANGED HAVE YOU Leadership expert Pawan Verma introduces you to a new kind of leader the 10X leader the one who looks at leadership as a responsibility to make the world a better place to live Equipped with a larger purpose and a future oriented mindset this 10X leader harnesses the power of ideas and networks to transform businesses and societies and above all our lives and experiences Verma presents a new approach termed AGILE Alive and Adaptive Grit Innovation Learning and Excellence that suggests how to deal with the volatility uncertainty complexities and ambiguities of the VUCA world and create order out of chaos It also emphasizes some of the fundamental human values love joy peace and hope that are highly celebrated but rarely utilized at workplace This book is carefully designed to help contemporary leaders get rid of the Industrial Age mindset and cultivate new beliefs and practices relevant to our times It offers a refreshing perspective that has a huge potential of transforming lives and societies Verma s message to the leader in you is clear Don t think outside the box Do away with the box itself

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