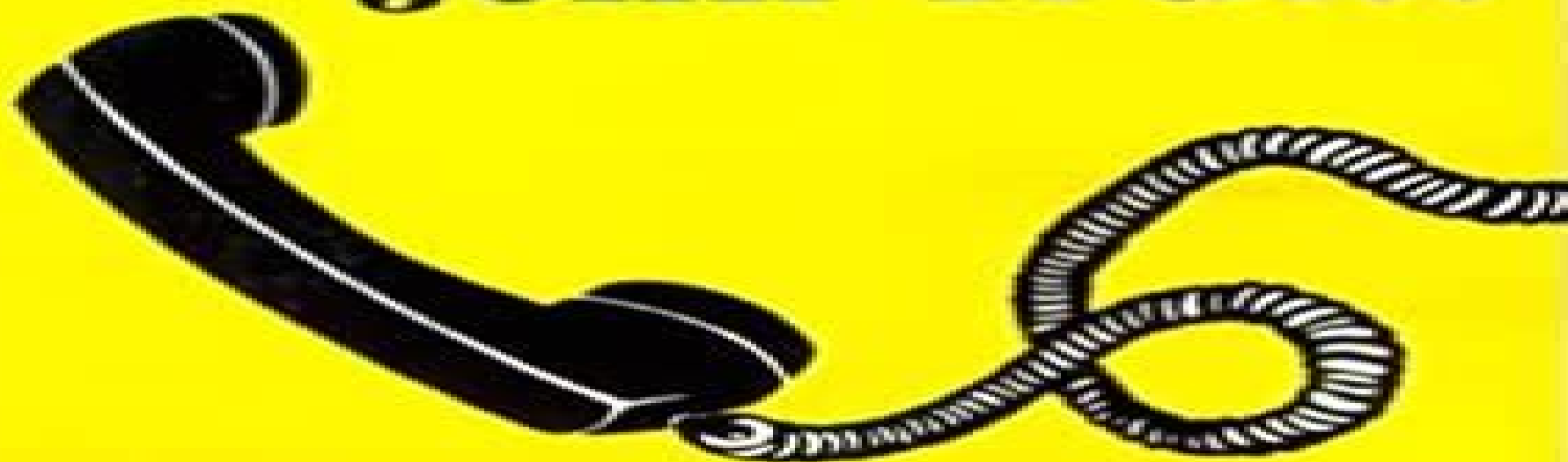


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Carmelo Cennamo,Giovanni B. Dagnino,Feng Zhu,2023-05-09 This state of the art Research Handbook presents a comprehensive overview of the key strategic challenges that firms face when dealing with digital markets platforms and products and services from old strategy questions in need of different solutions to entirely novel issues posed by the new competitive digital context This title contains one or more Open Access chapters **The Psychology of Influence and Persuasion - How to Make People Say Yes Instantly** Silas Mary,2025-02-22

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