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Covers the basic principles techniques and tools of marketing including research product development packaging advertising promotion public relations pricing and distribution The Official Price Guide to Kiss Collectibles Ingo Floren, 2004 Written by a leading collector and dealer of collectibles based on the rock band KISS this comprehensive sourcebook contains extensive listings and prices for highly desirable KISS merchandise from around the world 400 photos 8 page full Editor & Publisher ,1922 **Integrated Marketing Communication** Robyn Blakeman, 2014-07-10 Now in color insert its second edition this comprehensive text offers a classroom tested step by step approach to the creative processes and strategies for effective IMC It also details changes in traditional advertising and marketing principles Blakeman covers key areas from marketing plans branding positioning and creative briefs to copywriting design and considerations for each major media format Throughout she explores visual and verbal tactics along with the use of business theory and practices and how these affect the development of the creative message This user friendly introduction walks students through the varied strands of IMC including advertising PR direct marketing and sales promotion in a concise and logical fashion Several new chapters address the latest additions to the mix Internet social mobile and alternative media plus guerrilla marketing The text builds students skills in developing a creative idea employing the correct message and placing it appropriately and will continue to serve as a handy reference to using the most effective communications approaches throughout their careers

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