

Making the Software Business Case



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Making the Software Business Case Donald J. Reifer, 2001-09-05 Just the understanding and insights you will pick up about how people encounter and cope with combinations of technical social political and economic opportunities and challenges make the book a joy to read and worth much more than the price of it alone Barry Boehm from the Foreword This practical handbook shows you how to build an effective business case when you need to justify and persuade management to accept software change or improvement Based on real world scenarios the book covers the most common situations in which business case analyses are required and explains specific techniques that have proved successful in practice Drawing on years of experience in winning the battle of the budget the author shows you how to use commonly accepted engineering economic arguments to make your numbers sing to management The book provides examples of successful business cases along the way tables tools facts figures and metrics guide you through the entire analytic process Writing in a concise and witty style the author makes this valuable guidance accessible to every software engineer manager and IT professional Highlights include How and where business case analyses fit into the software and IT life cycle process Explanations of the most common tools for business case analysis such as present value return on investment break even and cost benefit calculation Tying the business process to the software development life cycle Packaging the business case for management consumption Frameworks and guidelines for justifying IT productivity quality and delivery cycle improvement strategies Case studies for applying appropriate decision situations to software process improvement Strategic guidelines for various business case analyses With this book in hand you will find the facts examples hard data and case studies needed for preparing your own winning business cases in today s complex software environment Software Management Donald J. Reifer, 2006-08-30 This Seventh Edition of Donald Reifer s popular bestselling tutorial summarizes what software project managers need to know to be successful on the job The text provides pointers and approaches to deal with the issues challenges and experiences that shape their thoughts and performance To accomplish its goals the volume explores recent advances in dissimilar fields such as management theory acquisition management globalization knowledge management licensing motivation theory process improvement organization dynamics subcontract management and technology transfer Software Management provides software managers at all levels of the organization with the information they need to know to develop their software engineering management strategies for now and the future The book provides insight into management tools and techniques that work in practice It also provides sufficient instructional materials to serve as a text for a course in software management This new edition achieves a balance between theory and practical experience Reifer systematically addresses the skills knowledge and abilities that software managers at any level of experience need to have to practice their profession effectively This book contains original articles by leaders in the software management field written specifically for this tutorial as well as a collection of applicable reprints About forty percent of the material in this edition has

been produced specifically for the tutorial Contents Introduction Life Cycle Models Process Improvement Project Management Planning Fundamentals Software Estimating Organizing for Success Staffing Essentials Direction Advice Visibility and Control Software Risk Management Metrics and Measurement Acquisition Management Emerging Management Topics The challenges faced by software project managers are the gap between what the customers can envision and the reality on the ground and how to deal with the risks associated with this gap in delivering a product that meets requirements on time and schedule at the target costs This tutorial hits the mark by providing project managers practitioners and educators with source materials on how project managers can effectively deal with this risk Dr Kenneth E Nidiffer Systems Software Consortium Inc The volume has evolved into a solid set of foundation works for anyone trying to practice software management in a world that is increasingly dependent on software release quality timeliness and productivity Walker Royce Vice President IBM Software Services Rational Software Change Management Donald J. Reifer, 2011-12-22 Why is it so difficult to change organizations What does it really take to make process improvement yield measurable results For more than 30 years Donald Riefer has been guiding software teams through the technical organizational and people issues that must be managed in order to make meaningful process changes and better products This practical guide draws from his extensive experience featuring 11 case studies spanning the public and private sectors and even academia Each case study illuminates the original conditions describes options and recommendations details reactions outcomes and lessons learned and provides essential references and resources Eleven case studies provide insightful empirical data from real world organizations Provides a broad view across organizational settings and factors such as personnel and technical environments including cloud Agile and open source options Illuminates the hard won lessons tradeoffs and impacts with advice on how to engineer successful sustainable changes yourself **CMMI Survival Guide** Suzanne Garcia, Richard Turner, 2007 The Software Engineering Institute s Capability Maturity Model Integration CMMI provides best practices that span a product s life cycle from conception through delivery and maintenance Employing real life examples and practical advice authors Garcia and Turner tap their extensive experience working with diverse organizations to help readers survey the CMMI territory *Software Maintenance Success Recipes* Donald J. Reifer, 2016-04-19 *Software Maintenance Success Recipes* identifies actionable formulas for success based on in depth analysis of more than 200 real world maintenance projects It details the set of factors that are usually present when effective software maintenance teams do their work and instructs on the methods required to achieve success Donald J Reifer an award winner for his contributions to the field of software engineering provides step by step guidance on how to structure the job to complete all of the work related to the task **Software for People** Alexander Maedche, Achim Botzenhardt, Ludwig Neer, 2012-09-15 The highly competitive and globalized software market is creating pressure on software companies Given the current boundary conditions it is critical to continuously increase time to market and reduce development costs In parallel driven by private life

experiences with mobile computing devices the World Wide Web and software based services peoples general expectations with regards to software are growing They expect software that is simple and joyful to use In the light of the changes that have taken place in recent years software companies need to fundamentally reconsider the way they develop and deliver software to their customers This book introduces fundamentals trends and best practices in the software industry from a threefold perspective which equally takes into account design management and development of software It demonstrates how cross functional integration can be leveraged by software companies to successfully build software for people Professionals from business and academia give an overview on state of the art knowledge and report on key insights from their real life experience They provide guidance and hands on recommendation on how to create winning products This combined perspective fosters the transfer of knowledge between research and practice and offers a high practical value for both sides The book targets both practitioners and academics looking for successfully building software in the future It is directed at Managing Directors of software companies Software Project Managers Product Managers and Designers Software Developers as well as academics and students in the area of Software and Information Systems Engineering Human Computer Interaction HCI and Innovation Management Advances in Computers Marvin Zelkowitz,2006-04-25 This volume of Advances in Computers is number 66 in the series that began back in 1960 This series presents the ever changing landscape in the continuing evolution of the development of the computer and the field of information processing Each year three volumes are produced presenting approximately 20 chapters that describe the latest technology in the use of computers today Volume 66 subtitled Quality software development is concerned about the current need to create quality software It describes the current emphasis in techniques for creating such software and in methods to demonstrate that the software indeed meets the expectations of the designers and purchasers of that software In depth surveys and tutorials on software development approaches Well known authors and researchers in the field Extensive bibliographies with most chapters All chapters focus on software development issues Discussion of high end computing applications a topic generally not understood by most software professionals *Making the Business Case for EHS Programs* , **CMMI Distilled** Dennis M. Ahern,Aaron Clouse,Richard Turner,2004 This edition is especially appropriate for executives and managers who need to understand why process improvement is valuable why CMMI is a tool of choice and how to maximize the return on their efforts and investments **Project Requirements: A Guide to Best Practices** Ralph R. Young,2006-03-01 Project Requirements A Guide to Best Practices gives project managers tools they can assimilate and apply easily to improve project success rates reduce development costs reduce rework and accelerate time to market Based on experience and best practices this valuable reference will help you Clarify real requirements before you initiate project work Improve management of project requirements Save time and effort Manage to your schedule Improve the quality of deliverables Increase customer satisfaction and drive repeat business Project Requirements A Guide to Best Practices provides project

managers with a direct practical strategy to overcome requirements challenges and manage requirements successfully

Software Process Modeling Silvia T. Acuna, Natalia Juristo, 2006-01-27 Software Process Modeling brings together experts to discuss relevant results in software process modeling and expresses their personal view of this field This book focuses on new aspects of software process modeling Specifically it deals with socio technological aspects process modeling for new development types open source software dependability applications etc and organization change management The computer audience is placing growing demands on the software industry today Consumers are looking for more complex products that are at the same time easier to use Software developer organizations are expected to produce higher quality products and deliver them to the public faster In so doing however globally distributed development teams have to cope with understaffing and changing technologies The challenges for the software industry are apparently mounting Over the years a variety of software process models have been designed to structure describe and prescribe the software systems construction process Most recently software process modeling is increasingly dealing with new challenges raised by the tests that the software industry has to stand Software Process Modeling is designed for a professional audience of researchers and practitioners in industry The book is also suitable for graduate level students in computer science **The Strategic Role of**

Software Customization Matthias Bertram, 2016-06-30 Matthias Bertram aims to develop a deeper understanding of software customization and its strategic role for software product management Drawing on the conceptual foundation of the resource based view of the firm such as resources capabilities and dynamic capabilities the author conducts two qualitative investigations the first within vendor and customer firms to develop an in depth understanding of the value of software customization as well as the vendor resources and capabilities necessary to successfully provide software customization and the second on the vendor s dynamic capabilities necessary to generate temporary competitive advantage from software customization in product management activities *Software War Stories* Donald J. Reifer, 2013-10-14 A comprehensive

practical book on software management that dispels real world issues through relevant case studies Software managers inevitably will meet obstacles while trying to deliver quality products and provide value to customers often with tight time restrictions The result *Software War Stories* This book provides readers with practical advice on how to handle the many issues that can arise as a software project unfolds It utilizes case studies that focus on what can be done to establish and meet reasonable expectations as they occur in government industrial and academic settings The book also offers important discussions on both traditional and agile methods as well as lean development concepts *Software War Stories* Covers the basics of management as applied to situations ranging from agile projects to large IT projects with infrastructure problems Includes coverage of topics ranging from planning estimating and organizing to risk and opportunity management Uses twelve case studies to communicate lessons learned by the author in practice Offers end of chapter exercises sample solutions and a blog for providing updates and answers to readers questions *Software War Stories* Case Studies in Software

Management mentors practitioners software engineers students and more providing relevant situational examples encountered when managing software projects and organizations Managing Technical Debt Philippe Kruchten,Ipek Ozkaya,2019-04-15 This is an incredibly wise and useful book The authors have considerable real world experience in delivering quality systems that matter and their expertise shines through in these pages Here you will learn what technical debt is what is it not how to manage it and how to pay it down in responsible ways This is a book I wish I had when I was just beginning my career The authors present a myriad of case studies born from years of experience and offer a multitude of actionable insights for how to apply it to your project Grady Booch IBM Fellow Master Best Practices for Managing Technical Debt to Promote Software Quality and Productivity As software systems mature earlier design or code decisions made in the context of budget or schedule constraints increasingly impede evolution and innovation This phenomenon is called technical debt and practical solutions exist In Managing Technical Debt three leading experts introduce integrated empirically developed principles and practices that any software professional can use to gain control of technical debt in any software system Using real life examples the authors explain the forms of technical debt that afflict software intensive systems their root causes and their impacts They introduce proven approaches for identifying and assessing specific sources of technical debt limiting new debt and paying off debt over time They describe how to establish managing technical debt as a core software engineering practice in your organization Discover how technical debt damages manageability quality productivity and morale and what you can do about it Clarify root causes of debt including the linked roles of business goals source code architecture testing and infrastructure Identify technical debt items and analyze their costs so you can prioritize action Choose the right solution for each technical debt item eliminate reduce or mitigate Integrate software engineering practices that minimize new debt Managing Technical Debt will be a valuable resource for every software professional who wants to accelerate innovation in existing systems or build new systems that will be easier to maintain and evolve **Computational**

Science and Its Applications - ICCSA 2006 Marina L. Gavrilova,2006 **The ROI from Software Quality** Khaled El Emam,2005-06-09 The ROI from Software Quality provides the tools needed for software engineers and project managers to calculate how much they should invest in quality what benefits the investment will reap and just how quickly those benefits will be realized This text provides the quantitative models necessary for making real and reasonable calculations and it

Modernizing Legacy Systems Robert C. Seacord,Daniel Plakosh,Grace A. Lewis,2003 Most organizations rely on complex enterprise information systems EISs to codify their business practices and collect process and analyze business data These EISs are large heterogeneous distributed constantly evolving dynamic long lived and mission critical In other words they are a complicated system of systems As features are added to an EIS new technologies and components are selected and integrated In many ways these information systems are to an enterprise what a brain is to the higher species a complex poorly understood mass upon which the organism relies for its very existence To optimize business value these large complex

systems must be modernized but where does one begin This book uses an extensive real world case study based on the modernization of a thirty year old retail system to show how modernizing legacy systems can deliver significant business value to any organization Extreme Programming and Agile Methods - XP/Agile Universe 2002 Don Wells,Lauris Williams,2003-08-02 The second XP Universe and rst Agile Universe brought together many p pple interested in building software in a new way Held in Chicago August 4 7 2002 it attracted software experts educators and developers Unlike most c ferences the venue was very dynamic Many activities were not even well de ned in advance All discussions were encouraged to be spontaneous Even so there were some written words available and you are holding all of them now We have collected as much material as possible together into this small volume It is just the tip of the iceberg of course A reminder to us of what we learned the people we met and the ideas we expressed The conference papers including research and experience papers are rep duced in these proceedings Forty one 41 papers were submitted Each subm ted paper received three reviews by program committee members The program committee consisted of 40 members Papers submitted by program committee members were refereed separately This ensured that reviewers could provide an honest feedback not seen by the paper submitters In many cases the program committee shepherded authors to signi cantly improve their initial submission prior to completing the version contained in these proceedings In the end the program committee chose 25 papers for publication 60% acceptance Managing Digital Charles Betz,2018 About This Book This book Managing Digital Concepts and Practices is intended to guide a practitioner through the journey of building a digital first viewpoint and the skills needed to thrive in the digital first world As such this book is a bit of an experiment for The Open Group it isn t structured as a traditional standard or guide Instead it is structured to show the key issues and skills needed at each stage of the digital journey starting with the basics of a small digital project eventually building to the concerns of a large enterprise So feel free to digest this book in stages the section Introduction for the student is a good guide The book is intended for both academic and industry training purposes This book seeks to provide guidance for both new entrants into the digital workforce and experienced practitioners seeking to update their understanding on how all the various themes and components of IT management fit together in the new world About The Open Group Press The Open Group Press is an imprint of The Open Group for advancing knowledge of information technology by publishing works from individual authors within The Open Group membership that are relevant to advancing The Open Group mission of Boundaryless Information Flow The key focus of The Open Group Press is to publish high quality monographs as well as introductory technology books intended for the general public and act as a complement to The Open Group Standards Guides and White Papers The views and opinions expressed in this book are those of the author and do not necessarily reflect the consensus position of The Open Group members or staff **Business Process Management** Michael Glykas,2012-09-18 Business Process Management BPM has been in existence for decades It uses complements integrates and extends theories methods and tools from other scientific

disciplines like strategic management information technology managerial accounting operations management etc During this period the main focus themes of researchers and professionals in BPM were business process modeling business process analysis activity based costing business process simulation performance measurement workflow management the link between information technology and BPM for process automation etc More recently the focus moved to subjects like Knowledge Management Enterprise Resource Planning ERP Systems Service Oriented Architectures SOAs Process Intelligence PI and even Social Networks In this collection of papers we present a review of the work and the outcomes achieved in the classic BPM fields as well as a deeper insight on recent advances in BPM We present a review of business process modeling and analysis and we elaborate on issues like business process quality and process performance measurement as well as their link to all other organizational aspects like human resources management strategy information technology being SOA PI or ERP other managerial systems job descriptions etc We also present recent advances to BPR tools with special focus on information technology workflow business process modeling and human resources management tools Other chapters elaborate on the aspect of business process and organizational costing and their relationship to business process analysis organizational change and reorganization In the final chapters we present some new approaches that use fuzzy cognitive maps and a recently developed software tool for scenario creation and simulation in strategic management business process management performance measurement and social networking The audience of this book is quite wide The first chapters can be read by professionals academics and students who want to get some basic insight into the BPM field whereas the remaining present more elaborate and state of the art concepts methodologies and tools for an audience of a more advanced level

Reviewing **Making The Software Business Case Improvement By The Numbers**: Unlocking the Spellbinding Force of Linguistics

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