



JAMES WILLIAM

Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales,improving buying experience and elevating company profile with target market.Circulate among potential customers or travel by foot.

CONTACT ME

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📍 123Anywhere,Los Angeles,USA

EXPERIENCE

Target & Beyond,Inc | San Francisco CA

SENIOR SALES ASSOCIATE

2017-2018

Arrange buying parties and solicit sponsorship of such parties to sell merchandise; Contact customers to persuade them to purchase merchandise or services. Circulate among potential customers or travel by foot, truck, automobile, or bicycle to deliver or sell merchandise or services; Direct and coordinate activities involving sales of manufactured products, services, commodities, real estate or other subjects of sale.

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EDUCATION

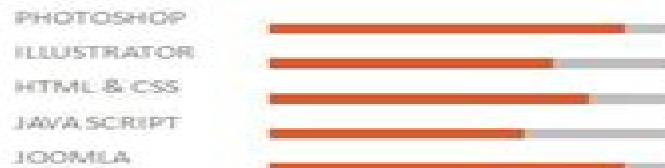
RIVER BROOK UNIVERSITY | Chicago, IL

ARTS IN HISTORY , BACHELOR

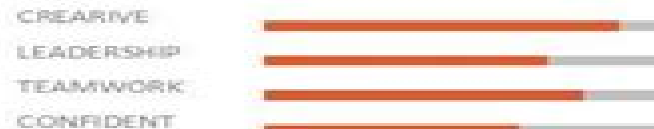
2014-2015

Maintained organized presentable merchandise to drive continuous sales,Organized racks and shelves to maintain store visual appeal, engage customers and promote merchandise.Evaluated inventory and delivery needs, optimizing strategies to meet customer demands, Analyzed and processed returns, assisting customers with finding alternative merchandise to meet needs.

SKILLS



PROFESSIONAL



Resumes For Job Hunters

McGraw Hill



Resumes For Job Hunters:

The Ferguson Guide to Resumes and Job Hunting Skills Maurene J. Hinds, 2005 Presents a guide to preparing a resume and conducting a job search including information on looking beyond classified ads creating a resume writing cover letters and interviewing for positions

The Vault Guide to Resumes and Job-hunting Skills Maurene J. Hinds, 2016 Provides insight and advice for all the essential elements of the job hunting process from organizing and perfecting your resume to the ins and outs of submitting it to employers to preparing for an interview and answering tough questions

The Smart Woman's Guide to Resumes and Job Hunting Julie Adair King, Betsy Sheldon, 1997 Master the job search game whether you're climbing the corporate ladder switching careers or re-entering the workforce after years at home This latest edition gathers the most up to date information tips secrets and advice on resume writing job seeking interviewing and salary negotiations and features updated sample resumes

Resumes for First-Time Job Hunters, Third edition McGraw Hill, 2005-04-21 Create a strong impressive resume that will lead you to the right job To stand out among the hundreds of job seekers applying for any position you have to have a resume that hits the target every time Resumes for First Time Job Hunters offers Nearly 100 sample resumes and 20 cover letters A variety of eye catching resume formats Tips on highlighting your strengths and using active vocabulary Work sheets for gathering personal information And much more

Job Search Steven Mostyn, 2018-01-15 Looking for a job does not have to be frustrating All you need are the right job hunting techniques Job Search Fundamentals of Effective Job Hunting Resumes and Interviews will help you develop those skills In Job Search you will be given step by step instructions on writing a resume that stands out and building a search optimized profile that shows up on the top of potential employers lists You'll learn how to interview more effectively and get the job You'll get search tips on navigating top job boards and social media sites such as LinkedIn Facebook Indeed and CareerBuilder As a bonus a directory is included a list of over 500 websites that you can use to find your next job Job Search has 18 years of firsthand experience behind it As a recruiter interacting with many Fortune 500 hiring managers I've learned what employers are looking for This book shares those insider insights with you

Resumes For Dummies Joyce Lain Kennedy, 2007-02-26 Is your job search stalling out after you submit a resume but before you're offered an interview With reinvented recruiting technology unmanageable millions of resumes choking employer databases and government mandates in the name of diversity a gigantic change has occurred in the recruiting world over the past several years and it demands a fresh look at how you write and market your resumes Whether you're entering the job market for the first time changing jobs or changing careers Resumes for Dummies 5th Edition will show you the ropes and rules for a new era in recruiting and job finding With 85% new content added since the previous edition this up to date guide gives you the very latest strategies on how to create and more importantly distribute your resume in today's new job search environment You'll learn Why most generic online resumes fail How to customize resumes for each job opening New quick ways to find the right jobs How to use

meta search engines to your advantage Why both digital and print versions of resumes are still needed How to use resumes interactively The resume basics that still knock em dead How to create resumes for your life s changing phases What to do after you send them your resume With a wealth of sample resumes organized by industry and career field experience level and age and special circumstances along with tips on choosing professional resume help and other valuable resources Resumes for Dummies 5th Edition will help you get noticed in a universe saturated with billions of resumes and more on the way

Real-resumes for Safety and Quality Assurance Jobs Anne McKinney,2005 Job hunters aiming for employment in the safety and quality assurance field will welcome this resource for resume and cover letter preparation The 192 page book gives valuable tips on interviewing but the the meat of the book is the section containing samples of resumes and cover letters used by real people to gain employment related to safety and quality assurance

Resumes for the Over-50 Job Hunter Samuel N. Ray,1993-02-15 Based upon the author s experience as a human resource executive over the past 35 years this is the first resume book to target the 50 plus job hunter Details how to create a successful resume the kind that will best showcase your skills how to overcome discrimination i e parlay experience dress vigor maturity how to maximize networking Features job hunting techniques for the 90 s computer resume preparation programs electronic networks faxes Includes sample resumes designed to fit practically every job category

The Perfect Resume Dan Quillen,2016-10-04 HR Director and author of four job search books Dan Quillen shows readers how to craft an incredible resume that will get job seekers in the door Dan Quillen calls on his expertise as an HR professional and as one who lost and found a job in the toughest economic environment since the Great Depression to help his readers understand the New Economy and how to find work when many cannot The Perfect Resume second edition focuses on that most important tool in the job hunter s quiver the resume Quillen walks his readers through the technical aspects of resume writing but also helps them understand the tricks of the resume writing trade He teaches readers how to write resumes that end up in the hands of hiring managers not screened by gatekeepers and deposited in the recycle bin Topics covered The current economic environment You lost your job what do you do now The importance of a resume The mechanics of resume writing Three types of resumes and their uses Chronological Functional Combination One size doesn t fit all Targeting your resume Your resume template How to handle resume difficulties Gaps in employment Short term employment Lack of experience Section by section resume reviews New Appendix shows 10 different resume samples

The Damn Good Resume Guide, Fifth Edition Yana Parker,Beth Brown,2012-05-22 One of the best selling resume books of all time and a trusted resource for job seekers for nearly three decades this edition of The Damn Good Resume Guide has been completely revised and updated for today s marketplace One of the best selling resume books of all time and a trusted resource for job seekers for nearly three decades this edition of The Damn Good Resume Guide has been completely revised and updated for today s marketplace The Shortest Distance Between You and Your Next Job For hundreds of thousands of job seekers The Damn Good Resume Guide has been

the go to resource for writing and refining their resumes to damn near perfection Filled with savvy advice and written in a straightforward user friendly style The Damn Good Resume Guide will help you zero in on that dream job then craft a winning resume that gets your foot in the door This tried and true best seller has been fully revised and updated for today s job market including Contemporary sample resumes all of which landed interviews with job objectives running the career gamut from line cook to sales manager school principal to software engineer Tips on creating a functional chronological or hybrid resume and advice on choosing which format is best for you What to include and what to leave out of your resume so you get the job you really want Smart ways to deal with gaps in your work history and other less than ideal resume scenarios Instructions for writing cover emails and submitting resumes electronically How to set up and excel at an informational interview Advice for formatting polishing and proofing your resume so that it stands out in the right way And much more Follow Parker and Brown s ten easy steps and you ll be well on your way to a smart effective and thoroughly modern resume a resume that makes you look good and produces results Just Resumes Kim Marino,1991-11-11 No matter where you re starting from this book will help you get where you want to go The ultimate guide to writing a resume that get results

Get That Job: CVs and Resumes Bloomsbury Publishing,2022-04-14 The ultimate guide to marketing yourself in a CV or resume and ensuring you make a professional impression in any job search The job market has never been more competitive and marketing yourself can be tricky And nothing raises a red flag for an employer than a poorly written or badly presented CV or resume This handy guide offers practical step by step advice on preparing writing and presenting an impressive document either on paper or online that will help you to get your foot in the door with prospective employers Covering essential issues such as identifying your goals creating different types of CV or coming up with a fantastic and persuasive letter to go with them this is a must read for job hunters at any stage of their career *The Vault Guide to Resumes and Job-Hunting Skills* Maurene Hinds,2021 A proper r sum and effective job hunting skills can go a long way in getting a foot in the door The Job Seeker's Handbook: Resumes, Interviews, and Career Success Devansh Dhiman,2024-07-24 Unlock your career potential with The Job Seeker s Handbook Resumes Interviews and Career Success This comprehensive guide provides invaluable insights and practical strategies to help you navigate the job market craft compelling resumes and cover letters ace interviews and achieve career success Whether you re a fresh graduate or an experienced professional this handbook offers expert advice on every aspect of the job search process including building a strong online presence effective job application techniques negotiating job offers and starting your new job with confidence Equip yourself with the knowledge and tools you need to stand out in today s competitive job market and secure your dream job Start your journey to career success today Real-resumes for Construction Jobs Anne McKinney,2002 Presents examples of resumes and cover letters for those seeking a job in the construction industry *Start-To-Finish Job Search Guide* Richard Blazevich,2018-11-02 Learn everything you ll need to know to get your dream job This book explains how to

prepare your job hunting strategy customize your resume and nail your interviews The author is a corporate recruiter who shares insider tips for what employers look for in job candidates In this book he includes tricks for moving your resume to the top of the pile and instructions for dazzling hiring managers with amazing answers to their interview questions TOPICS INCLUDED Job Hunting Strategies Job Search Techniques Online Job Posting Sites Job Descriptions Resume Formats Resume Templates Sample Resumes Job Interview Questions Job Interview Questions Frameworks Examples of Amazing Interview Answers Interview Preparation Checklists READER REVIEWS This book is an absolute must for anyone who wishes to change careers This book is an excellent job hunting guide for people who really want to land their ultimate job Simply stated the best way to start your job hunt This book was incredibly useful in helping me overhaul my resume and learning how to market myself to a future employer A must have resource and super helpful reference as you are preparing for job interviews Highly recommended even if you consider yourself a job hunter expert There are some things you can still learn

Real-resumes for Real Estate & Property Management Jobs Anne McKinney, 2006 When you have worked in the real estate industry or property management field you need to see pictures of resumes from others with similar backgrounds How much does it help you to look at resumes of nurses CEOs or teachers when you come to change fields or seek employment At last there is a book of resumes and cover letters tailored to your needs See how professionals like you have shown their credentials and how they have used the specialized lingo of your field This is YOUR resume book written especially for you if your background includes experience in real estate or property management or if you are trying to enter those fields for the first time A book written just for you by one of the most knowledgeable writers and editors who has specialized in helping job hunters *Resumes For Dummies* Laura DeCarlo, 2019-02-22 Polish up that old resume and land your dream job We've all been there it's time to apply for a job or internship and you have to create or revise your resume Many questions pop in your head What do employers want What skills should I highlight How do I format this How do I get noticed But resume writing doesn't have to be a daunting task The latest edition of Resumes For Dummies answers all of these questions and more whether you're a resume rookie looking for new tips or want to create that eye-catching winning resume In this trusted guide Laura DeCarlo decodes the modern culture of resume writing and offers you insider tips on all the best practices that'll make your skills shine and your resume pop Let's start writing Write effective resumes that will stand out in a crowd Understand Applicant Tracking Systems and how to adapt your resume Keep your resume up with the current culture Position a layoff or other career change and challenge with a positive spin Leverage tips and tricks that give your resume visual power In order to put your best foot forward and stand out in a pile of papers it's important to have an excellent and effective resume and now you can **Get a Job!** Dan Quillen, 2013-10-08 Unique job hunting advice for the new economy told with personal anecdotes and real stories more like chicken soup for the job seeker than a dry reference manual Get a Job shows people at any point in their career how to find a job and how to keep that job once they have it The new economy of real 16%

unemployment requires job hunters to think like a hiring manager Quillen's book alone teaches readers how to do that by providing insights into the thought process of hiring managers and HR Directors because he has been one most of his career Using stories and anecdotes throughout all from his 20 years of personal experience and as a very recent job seeker himself his credentials are better than anyone else writing on this subject Ten or fifteen years ago a well crafted resume got you interviews and a job But now in the horrific New Normal economy where real unemployment is more than 16% you absolutely have to tailor your resume specifically to each job for which you are applying If you don't less qualified candidates will get the interviews and you'll be left out in the cold This is just one part of the new job seeking world that author Dan Quillen reveals from personal experience Laid off in 2011 Dan was part of two networking groups their average interviews per resume submitted was something like 5% one in twenty Dan's was 24% nearly one in four Dan got a job in record time and now he shows readers how to do the same in Get a Job Rather than a cold impersonal litany of things to do Get a Job is more like sitting down with an old friend who has taken a personal interest in the job seeker's dilemma Quillen takes his readers by the hand and guides them through all the critical steps necessary for finding a job today not twenty years ago Along the way Quillen shares his own personal experiences in finding work in today's difficult economy seen through the lens of his decades of HR experience as a hiring manager and HR director The use of the Internet and social media is an important component of this book which is filled with examples from Dan's own job hunt Featured are copies of his resume reviewed and discussed section by section the job boards he used in his search and how best to use them first steps to take after being laid off the importance of resumes and cover letters overcoming gatekeepers preparing for the interview and how to excel at one temp agencies age related questions and much more Dan also provides great strategies on how to keep a job once you've landed it how to prepare to leave if the job appears to be ending and how to stay positive in a very negative time Real examples from Dan's search are the hallmark of every chapter every strategy offered to readers [Knock 'em Dead Resumes](#) Martin Yate,2016-11-04 Expert advice on building a resume to get the job you want Your resume is the most important financial document you'll ever create When it works so do you Drawing on more than thirty years of experience bestselling author Martin Yate shows you how to write a dynamic effective resume that Stands out in a resume database Builds a strong personal brand employers will want on their team Passes recruiters six second scan test Speaks to exactly what employers are looking for The new edition of this classic guide includes dozens of sample resumes as well as cutting edge advice on resume writing tactics With Knock em Dead Resumes 12th Edition you'll grab employers attention and score the job you want

Resumes For Job Hunters Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the power of words has be evident than ever. They have the capacity to inspire, provoke, and ignite change. Such is the essence of the book **Resumes For Job Hunters**, a literary masterpiece that delves deep in to the significance of words and their effect on our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall affect readers.

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Resumes For Job Hunters Introduction

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