

REFRAMING  
HEALTH  
BEHAVIOR CHANGE  
WITH BEHAVIORAL  
ECONOMICS

Edited by

Warren K. Bickel  
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# Reframing Health Behavior Change With Behavioral Economics

**W. Miles Cox, Eric Klinger**



## **Reframing Health Behavior Change With Behavioral Economics:**

Reframing Health Behavior Change With Behavioral Economics Warren K. Bickel, Rudy E. Vuchinich, 2000-02 With contributions from experts in experimental and clinical psychology economics this book examines the latest behavioral economic research on smoking drug alcohol abuse obesity gambling etc Ideal for psychologists economists policy makers

**Choice, Behavioral Economics, and Addiction** Rudolph Eugene Vuchinich, Nick Heather, 2003-11-13 Choice Behavioural Economics and Addiction is about the theory data and applied implications of choice based models of substance use and addiction The distinction between substance use and addiction is important because many individuals use substances but are not also addicted to them The behavioural economic perspective has made contributions to the analysis of both of these phenomena and while the major focus of the book is on theories of addiction it is necessary also to consider the behavioural economic account of substance use in order to place the theories in their proper context and provide full coverage of the contribution of behavioural economics to this field of study The book discusses the four major theories of addiction that have been developed in the area of economic science behavioural economics They are hyperbolic discounting melioration relative addiction rational addiction The main objective of the book is to popularise these ideas among addiction researchers academics and practitioners The specific aims are to articulate the shared and distinctive elements of these four theories to present and discuss the latest empirical work on substance abuse and addiction that is being conducted in this area and to articulate a range of applied implications of this body of work for clinical public health and public policy initiatives The book is based on an invitation only conference entitled Choice Behavioural Economics and Addiction Theory Evidence and Applications held at the University of Alabama at Birmingham March 30 April 1 2001 The conference was attended by prominent scientists and scholars representing a range of disciplines concerned with theories of addiction and their consequences for policy and practice The papers in the book are based on the papers given at the above conference together with commentaries by distinguished experts and in many cases replies to these comments by the presenters

Handbook of Motivational Counseling W. Miles Cox, Eric Klinger, 2004-03-05 Motivation is a pervasive force that can affect well being in a variety of life situations from the more minor through to the ability to overcome addictions and other serious psychological problems This book presents empirically supported theories featuring current concerns theory questionnaires based on these theories highlighting the Motivational Structure Questionnaire and varied interventions based on these with special emphasis on Systematic Motivational Counselling but also including chapters on such approaches as Personality Systems Interaction Theory expectancy based approaches Motivational Interviewing logotherapy and several others

Promoting Self-Change from Problem Substance Use Harald Klingemann, Linda C. Sobell, J. Barker, J. Blomqvist, W. Cloud, T. Ellinstad, D. Finfgeld, R. Granfield, D. Hodgins, G. Hunt, C. Junker, F. Moggi, S. Peele, R. Smart, M. Sobell, J. Tucker, 2012-12-06 For many years what has been known about recovery from addictive behaviors has come solely from

treatment studies Only recently has the study of recoveries in the absence of formal treatment or self help groups provided an alternative source of information This book on the process of self change from addictive behaviors is the first of its kind as it presents more than research findings Rather it presents the process of self change from several different perspectives environmental cross cultural prevention and interventions at both societal and individual level It provides strategies for how health care practitioners and government policy makers alike can aid and foster self change Directions for future research priorities are also presented      **SELF - A Multidisciplinary Concept** Theresa Dicke,Herbert Marsh,Rhonda G.

Craven,Dennis M. McNerney,2021-01-01 Research on the self relates to various phenomena including self esteem self concept self verification self awareness identity self efficacy passion self determination and goals Moreover research on self is multidisciplinary and of interest to a broad range of areas such as education economics social psychology neuro sciences motivation physical activity and behavior sciences philosophy and learning sciences Chapters in this volume will illustrate some of the best of the research within these disciplines examining different aspects of self from various perspectives A feature of this volume is that we will explore not only positive aspects of high perceived levels of self determination and competence or self concept on achievement motivation and wellbeing but also the dark side of an uncertain and negative self on identity and wellbeing We learn from this that the self is a dynamic and powerful yet fragile and highly amenable construct that needs self care and constant reassurance SELF A Multidisciplinary Concept thus highlights the broad application of self research and its diversity This volume is intended to develop both theoretical and methodological ideas and to present empirical evidence of various disciplines and applications dealing with self The scope of this seventh volume of the International Advances in Self Research series started in 2000 by Herbert W Marsh Dennis M McNerney and Rhonda G Craven is thus very broad Keeping within the tradition of the series this volume will highlight the applicability of a multitude of empirical approaches and methods to self research We also aimed to maintain a balance between discussing theoretical research in SELF and deriving implications for effective practice This volume thus includes chapters covering self related topics within an educational social emotional psychological physiological managerial and health context      **General**

**Principles and Empirically Supported Techniques of Cognitive Behavior Therapy** William T. O'Donohue,Jane E. Fisher,2009-01-09 Proven and effective cognitive behavior therapy is the most widely taught psychotherapeutic technique General Principles and Empirically Supported Techniques of Cognitive Behavior Therapy provides students with a complete introduction to CBT It includes over 60 chapters on individual therapies for a wide range of presenting problems such as smoking cessation stress management and classroom management Each chapter contains a table clearly explaining the steps of implementing each therapy Written for graduate psychology students it includes new chapters on imaginal exposure and techniques for treating the seriously mentally ill      Neuroeconomics Peter Politser,2008-03-12 An introduction to the burgeoning field of neuroeconomics this book brings together the essential concepts the discipline draws on from psychology

neuroscience and economics      **Conceptual Economics: The Liaising Role In Politics And Social Sciences** Kui-wai Li, 2021-01-18 Given that there is no shortage of economic theories while economic problems are growing periodically Conceptual Economics boldly attempts to initiate a new approach by employing conceptual and intuitive tools to examine the intra relationship between microeconomics and macroeconomics as well as the inter relationship between economic analysis and other social science studies especially the relationship with political science The few intuitive ideas include the separation between ex ante situations and ex post outcomes the difference between endowment differences and unequal outcomes and the role of economics as a vehicle in the delivery of numerous social and political activities The discussion extends to cover an analysis on human values and concludes with a recommendation on the functionality of civic capitalism With intuition and analytical reasoning within economics and with other social sciences Conceptual Economics can become a new branch in economic study where scholars analysts and intellectuals could think outside the box by liaising a wider economic perspective and or amalgamating non economic aspects into their analysis This shall provide a new dimension to solving human economic problems and possibly area of intellectuality      **Society, Organizations and the Brain: building towards a unified cognitive neuroscience perspective** Carl Senior, Nick Lee, Sven Braeutigam, 2015-07-02 This e book brings together scholars in both the neurosciences and organizational sciences who have adopted various approaches to study the cognitive mechanisms mediating the social behavior that we see within organizations Such an approach has been termed by ourselves and others as organisational cognitive neuroscience In recent years there has been a veritable increase in studies that have explored the cognitive mechanisms driving such behaviors and much progress has been made in understanding the neural underpinnings of processes such as financial exchange risk awareness and even leadership However while these studies are informative and add to our understanding of human cognition they fall short of providing evidence based recommendations for practice Specifically we address the broader issue of how the neuroscientific study of such core social behaviors can be used to improve the very way that we work To address these gaps in our understanding the chapters in this book serve as a platform that allows scholars in both the neurosciences and the organizational sciences to highlight the work that spans across these two fields The consolidation of these two fields also serves to highlight the utility of a singular organizational cognitive neuroscience This is a fundamentally important outcome of the book as the application of neuroscience to address economically relevant behaviors has seen a variety of fields evolve in their own right such as neuromarketing neuroeconomics and so forth The use of neuro scientific technologies in particular fMRI has indeed led to a bewildering and somewhat suffocating proliferation of new approaches however the speed of such developments demands that we must proceed carefully with such ventures or risk some fundamental mistakes The book that you now hold will consolidates these new neuroscience based approaches and in doing so highlight the importance of this approach in helping us to understand human social behavior in general Taken together the chapters provide a framework for scholars within the

neurosciences who wish to explore the further the opportunities that the study of organisational behavior may provide

*Motivation* Lambert Deckers, 2018-01-29 This textbook provides a complete overview of motivation and emotion using an overarching organizational scheme of how biological psychological and environmental sources become motivation the inducement of behavior feelings and cognition It combines classic studies with current research and uses numerous real world examples to engage the student and make often difficult theoretical concepts come to life By understanding and applying the principles of motivation described in the text students will not only discover insights into what motivates their own behavior but also how to instigate self change Thoroughly revised and updated throughout this fifth edition provides a major review of recent research with over 225 new references including expansion in the areas of goal motivation and emotion psychology Other updated topics include new findings and interpretations on how evolution affects our preferences how personality traits determine motivation and how self control depends on a cost benefit analysis The addition of individual chapter glossaries and an increased number of links to additional resources supplement student learning This textbook is suitable as a primary text for courses on motivation For additional resources please consult the companion website at [www.routledge.com/cw/deckers](http://www.routledge.com/cw/deckers)

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