

# Salesmanship Fundamentals

Ernest, John W.

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# Salesmanship Fundamentals

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## **Salesmanship Fundamentals:**

*Fundamentals of Salesmanship* Norris Arthur Brisco,1916      **Salesmanship Fundamentals** John W. Ernest,Richard D. Ashmun,1973 Fifth ed published in 1980 under title *Selling Fundamentals of Salesmanship* Rea Gillespie Walters,1928  
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