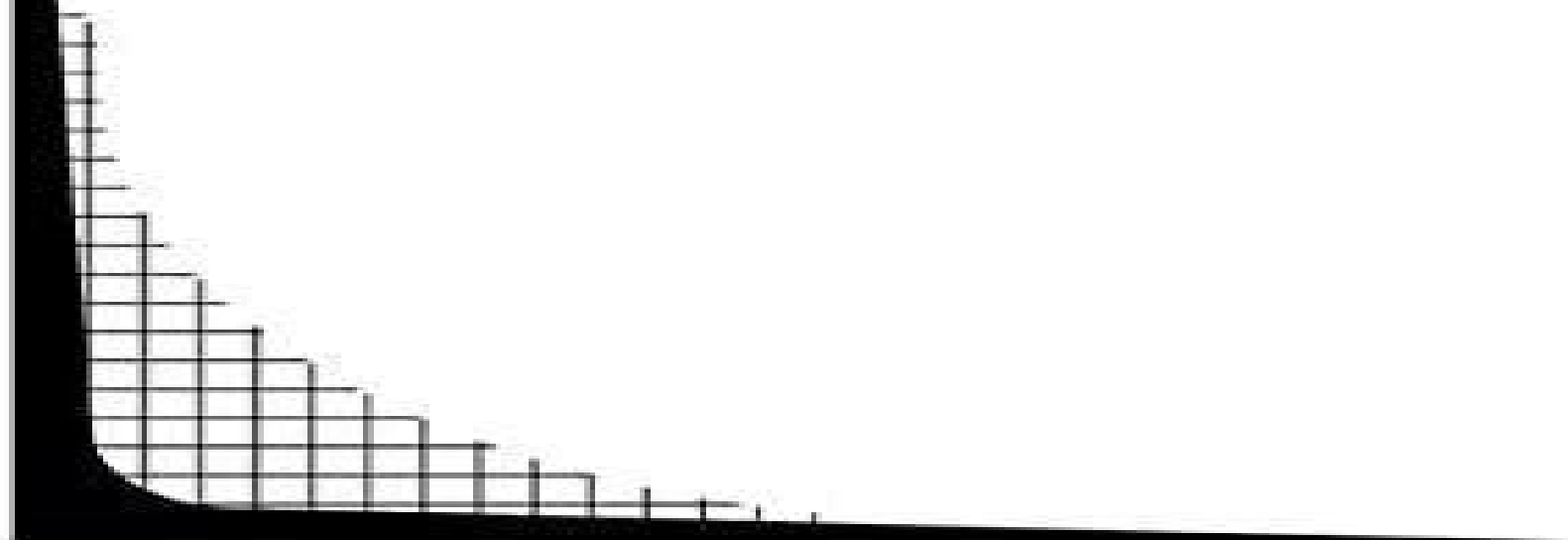


REGULATORY AND ECONOMIC CHALLENGES IN THE POSTAL AND DELIVERY SECTOR

Edited by
Michael A. Crew
Paul R. Kleindorfer



Regulatory And Economic Challenges In The Postal And Delivery Sector

**Pier Luigi Parcu, Timothy J.
Brennan, Victor Glass**



Regulatory And Economic Challenges In The Postal And Delivery Sector:

Regulatory and Economic Challenges in the Postal and Delivery Sector Michael A. Crew, Paul R.

Kleindorfer, 2006-07-16 Worldwide there is considerable interest in postal and delivery economics. Governments particularly in the European Union are examining closely the roles of the two systems and how best to regulate them. This volume brings together 20 essays originally presented at the 12th Conference on Postal and Delivery Economics held in Cork, Ireland, in June 2004. Contributors include researchers, practitioners and senior managers from throughout the world.

Liberalization of the Postal and Delivery Sector Michael A. Crew, Paul R. Kleindorfer, 2006-01-01 Worldwide postal and delivery economics has attracted considerable interest as the delivery sector undergoes rapid change and the debate on liberalization rages. This compendium of original essays has been selected from papers presented at the Rutgers University CRRP 14th Conference on Postal and Delivery Economics, May 31-June 3, 2006. It explores the important new trends and issues in this rapidly changing field. The European Union's plan to open postal markets completely in 2009 has raised questions about the role of regulation, funding for the Universal Service Obligation, the future of national Postal Operators and the principles that should govern the introduction of competition. The contributors, researchers, practitioners, lawyers and senior managers from around the world, address these questions in chapters that cover postal markets, pricing, efficiency and cost analysis, labor relations and demand drivers. Examples are drawn from around the world. This timely book will be illuminating to practitioners and managers in the postal, express and delivery industry as well as economists, regulators, competition lawyers and marketers.

Competition and Regulation in the Postal and Delivery Sector Michael A. Crew, Paul R. Kleindorfer, 2008-01-01 Worldwide postal and delivery economics has attracted considerable interest. Numerous questions have arisen, including the role of regulation, funding the Universal Service Obligation, postal reform in Europe, Asia and North America, the future of national postal operators, demand and pricing strategies and the principles that should govern the introduction of competition. Collected here are responses to these questions in the form of 24 essays written by researchers, practitioners and senior managers from throughout the world. This volume will have a broad appeal with an audience ranging from practitioners in the express and delivery industry, national Postal Operators and managers to economists, regulators, competition lawyers, marketers, scholars in economic regulation and institutional libraries.

Progress toward Liberalization of the Postal and Delivery Sector Michael A. Crew, Paul R. Kleindorfer, 2007-05-11 The European Commission and its member states along with many others are wrestling with the problem of how to implement the scheduled liberalization of the postal sector while maintaining the universal service obligation. This book addresses some of these concerns. It is comprised of original essays chosen from among several dozen presented at the 13th Conference on Postal and Delivery Economics which was held in Antwerp, Belgium, in June 2005.

Progress in the Competitive Agenda in the Postal and Delivery Sector Michael A. Crew, Paul R. Kleindorfer, 2009-01-01 Regulation continues to be an important issue in the postal and delivery sector of the global

economy This latest volume in the Advances in Regulatory Economics series reflects the latest research on trends and policies affecting the postal sector and progress made in the industry's competitive agenda It is global in scope and covers a broad range of legal and economic issues from leading scholars researchers and policy makers Topics covered include service quality and price caps the impact of price regulation on service quality financing the USO cost analysis and pricing of innovative postal products postal demand studies the effects of intermedia competition mail order demand Internet advertising trends in direct mail legal and regulatory issues related to the postal sector competitive strategies in the parcel market and environmental impacts of mail The book also provides concrete analyses of the driving forces underlying restructuring transformation and privatization strategies of postal operators Scholars and practitioners in public sector economics and postal regulation will appreciate this in depth treatment of their industry

The Contribution of the Postal and Delivery Sector Pier Luigi Parcu, Timothy Brennan, Victor Glass, 2018-03-08 This book addresses major issues facing postal and delivery services throughout the world Worldwide there is currently a considerable amount of interest in postal and delivery economics The industry is in a state of near crisis and drastic change is needed The European Commission and member States are still wrestling with the problem of how to implement entry liberalization into postal markets how to address digital competition and how to maintain the universal service obligation USO The Postal Accountability and Enhancement Act of 2006 in the U S has perhaps created and exacerbated the problems faced by USPS Post Offices POs have been slow to address the threat of electronic competition On the other hand e commerce presents opportunities for POs to expand their presence in parcel delivery and perhaps help finance or redefine the USO A major aim of this book is to address strategies POs can use to reinvent themselves for the digital age This book compiles original essays by prominent researchers in the field which will be selected and edited from papers presented at the 25th Conference on Postal and Delivery Economics held in Barcelona Spain May 24-27 2017 That conference and this volume commemorate the memory of Michael Crew who organized twenty four prior conferences and co edited previous conference volumes This book is a useful tool not only for graduate students and professors but also for postal administrations consulting firms and Federal Government departments

Heightening Competition in the Postal and Delivery Sector Michael A. Crew, Paul R. Kleindorfer, 2010-01-01 This compilation of original essays by an international cast of top scholars addresses some of the major issues now facing postal and delivery services throughout the world The European Commission and member states wrestle with the problem of how to implement the scheduled liberalization of these sectors and maintain the universal service obligation while the United States Postal Service is coming to terms with the Postal Accountability and Enhancement Act In addition the book addresses the impact of electronic competition as well as other problems facing the field The contributors analyze pressing issues such as access to infrastructure and service elements changes in the national regulations of EU countries forecasting mail volumes and the evolving market environment issues surrounding universal service and others

Undergraduate and postgraduate students and researchers in regulation and public sector economics along with industry professionals will find this volume informative and useful

Reforming the Postal Sector in the Face of Electronic Competition Anheuser-Busch, 2013-01-01 Professors Crew and Kleindorfer have once again assembled a valuable collection of essays that address timely and important issues in postal sectors throughout the world. The essays employ diverse methodologies to provide useful insights about recent and likely future developments in the postal industry. This book will be a valuable resource for researchers, industry practitioners and policymakers alike. David E. M. Sappington, University of Florida, US. In our increasingly technology focused world, demand for traditional postal services is steadily shrinking. This timely volume examines the many challenges that the worldwide postal sector is facing as a result of growing electronic competition and offers expert recommendations for reshaping postal structures to strengthen their competitiveness in an electronic age. Drawn from a selection of papers presented at the 20th Conference on Postal and Delivery Economics in Brighton, UK, this book showcases expert contributions on the rapidly changing postal sectors in both the United States and Europe. Topics discussed include the various financial challenges posed by decreasing demand for postal services, recent changes in how postal services are provided, and new structures and modes of operation such as privatization that are currently affecting the industry. Contributors offer a thorough breakdown of the issues as well as ideas for keeping the postal sector alive in a world that is growing ever more reliant on purely electronic means of communication. Economists with an interest in regulatory economics, innovation, and public sector economics will find this volume useful and informative, as will institutional libraries and industry professionals.

The Role of the Postal and Delivery Sector in a Digital Age Michael A. Crew, Timothy J. Brennan, 2014-01-31 This volume, the result of the 21st Conference on Postal and Delivery Economics, Ireland 2013, describes the continuing problem of the decline of the postal sector in the face of electronic competition and offers strategies for the survival of mail.

Handbook of Worldwide Postal Reform Michael A. Crew, Paul R. Kleindorfer, James I. Campbell, 2009-01-01 The postal and delivery sector has been the subject of considerable interest in recent years. This book brings together a number of contributions directed at understanding developments in the field of postal reform. The authors review the experience and plans of individual countries to provide some perspective on the problems faced in the area and the varied approaches being taken to address it. They also review key elements of policy and strategy that are important in this debate.

The Future of the Postal Sector in a Digital World Michael Crew, Timothy J. Brennan, 2015-11-28 Worldwide postal operators have been slow to address the threats from and opportunities created by electronic competition. The European Commission and member states are wrestling with these issues while at the same time continuing to deal with the interrelated issues of implementing entry into postal markets and maintaining the universal service obligation. The Postal Accountability and Enhancement Act of 2006 in the US exacerbated financial and managerial problems faced by USPS that result in part from electronic substitution for letter delivery. A major aim of this book is to examine policies to address postal

operations in a digital world and ways in which postal operators might reinvent themselves to respond to threats and exploit opportunities Potential opportunities examined include parcels e commerce digital delivery regulatory innovations and pricing This book will be of interest to postal operators regulatory commissions consulting firms competitors and customers experts in the postal economics law and business and those charged with the responsibility for designing and implementing postal sector policies Researchers in regulatory economics transportation technology and industrial organization will also find considerable food for thought in this volume *The Postal and Delivery Contribution in Hard Times* Pier Luigi Parcu, Timothy J. Brennan, Victor Glass, 2023-03-10 This book includes original essays by prominent researchers and practitioners in the field of postal and delivery economics originally presented at the 29th Conference on Postal and Delivery Economics held online September 1-3 2021 The central focus of the book is the short and long term impact of covid 19 pandemic on the sectors both from the economic and regulatory perspectives Other important topics include the unstoppable growth of e commerce and the implications for delivery market solutions for the last mile and the associated challenges in terms of sustainability Chapters also discuss traditional topics for postal and delivery sectors such as the competitive dynamics in the sector the business strategies of postal operators as well as the definition and funding of the Universal Service Obligation This book will be a useful tool not only for graduate students and professors interested in postal and regulatory economics but also for postal administrations consulting firms and federal government departments

Multi-Modal Competition and the Future of Mail Michael A. Crew, Paul R. Kleindorfer, 2012 This compilation of original papers selected from the 19th Conference on Postal and Delivery Economics and authored by an international cast of economists lawyers regulators and industry practitioners addresses perhaps the major problem that has ever faced the postal sector electronic competition from information and communication technologies ICT This has increased significantly over the last few years with a consequent serious drop in mail volume All postal services have been hard hit by ICT but probably the hardest hit is the United States Postal Service which has lost almost a quarter of its mail volume since 2007 The loss of mail volume has a devastating effect on scale economies which now work against post offices forcing up their unit costs Strategies to stem the loss in volume include non linear pricing or volume discounts increased efficiency and the development of new products This loss of mail volume from ICT is one of a number of current problems addressed in this volume The Universal Service Obligation USO continues to be a leading issue and concern that ICT undermines postal services ability to finance the USO is discussed The importance of measuring and forecasting demand and costs take on even greater importance as ICT undermines the foundations of the postal business This thought provoking book brings to bear new analyses of the most serious threat post offices have ever faced and raises fundamental questions as to the future of mail Multi Modal Competition and the Future of Mail is an ideal resource for students researchers in regulation and competition law postal administrations policy makers consulting firms and regulatory bodies *The Economics of the Postal and Delivery Sector* Pier Luigi

Parcu, Timothy J. Brennan, Victor Glass, 2022-03-24 The book addresses the most recent challenges faced by the postal and delivery sector This book includes original essays by prominent researchers and practitioners in the field of postal and delivery economics originally presented at the 28th Conference on Postal and Delivery Economics held online December 1 5 2020 Chapters discuss topics such as the sustainability of the universal service obligations USO quality of service last mile solutions competition in liberalized markets data protection environmental sustainability and the impact of the COVID 19 pandemic This book will be a useful tool not only for graduate students and professors interested in postal and regulatory economics but also for postal administrations consulting firms and federal government departments **The Changing**

Postal and Delivery Sector Michael Crew, Pier Luigi Parcu, Timothy Brennan, 2017-01-20 This book addresses some of the major issues facing postal and delivery services throughout the world Postal operators worldwide have been slow to address the threats from and opportunities created by electronic competition The European Commission and member states are wrestling with these issues while at the same time continuing to deal with the interrelated issues of implementing entry into postal markets and maintaining the universal service obligation The Postal Accountability and Enhancement Act of 2006 in the U S exacerbated financial and managerial problems faced by USPS that result in part from electronic substitution for letter delivery Comprised of original essays by prominent researchers in the field this book addresses the new reality of the postal industry and proposes ways in which postal operators might reinvent themselves Issues discussed include cross border parcel delivery e commerce the transformation of postal networks and the effects of postal liberalization This book will be of interest to postal operators regulatory commissions consulting firms competitors and customers experts in the postal economics law and business and those charged with the responsibility for designing and implementing postal sector policies Researchers in regulatory economics transportation technology and industrial organization will also find useful information in this volume Reinventing the Postal Sector in an Electronic Age

Michael A. Crew, Paul R. Kleindorfer, 2011-01-01 This compilation of original essays by an international cast of economists regulators and industry practitioners analyzes some of the major issues now facing postal and delivery services throughout the world as competition from information and communication technologies ICT has increased Competition has become increasingly important in the postal sector for some time in the form of alternative entrants providing mail delivery However the competition from ICT in the form of email and instant messaging the Internet Facebook and other forms of social networking and portable wireless devices such as the iPad and Kindle may be even more significant Mail volumes are falling and the economies of scale that have made possible daily deliveries to every address are being eroded This book assesses volume these declines resulting from this so called eSubstitution and looks at the ways the postal sector can adapt to the rapid changes resulting from ICT The impact of electronic invoicing on transactions mail and the impact on bulk mail of electronic forms of advertising are examined Strategies including pricing and access policies are discussed in the context of the increasing impact of ICT A rethinking of

the role of mail in an electronic age is taking place and this book provides the cutting edge of this rethinking and the attempts of POs to reinvent themselves while continuing to meet the public's expectation of continuing ubiquitous daily deliveries of traditional mail products Undergraduate and postgraduate students and researchers in regulation competition law innovation and public sector economics along with institutional libraries and industry professionals will find this volume informative and useful

Utility Regulation in Competitive Markets Colin Robinson, 2007-01-01 Utility Regulation in Competitive Markets is the latest book in the annual series published in association with the Institute of Economic Affairs and the London Business School which critically reviews the state of utility regulation and competition policy This significant new volume contains incisive chapters on a number of prominent concerns including changes in the British system of utility regulation the spectrum allocation question liberalization of EU energy markets security of supply issues reform in the European postal sector the future of rail regulation the cost of capital and Ofcom's strategic approach to regulation Chapters on each topic are followed by comments from regulators competition authority chairmen and other experts in the relevant fields By confronting the most important international developments in utility regulation the authors offer practical policy recommendations for an effective way forward This book will be of great value to practitioners policymakers and academics alike who are concerned with regulation deregulation and policies to promote competition

Re-routing the Mail Stream Robert Sean Hickey, 2007

New Business and Regulatory Strategies in the Postal Sector Pier Luigi Parcu, Timothy J. Brennan, Victor Glass, 2019-02-13 This book addresses major issues facing postal and delivery services throughout the world Worldwide there is currently a considerable amount of interest in postal and delivery economics The industry is reacting to a state of near crisis and is implementing different drastic changes The European Commission and member States are still wrestling with the problem of how to implement entry liberalization into postal markets how to address digital competition and how to maintain the universal service obligation USO The Postal Accountability and Enhancement Act of 2006 in the U S has perhaps created and exacerbated the problems faced by USPS Digitalisation technological development and online platforms are strongly affecting both the way postal and delivery operators are managing their services as well as their role on the market Strong emphasis was attributed to the assets of Postal Operators POs and their added value in the digital age as well as on new business strategies This volume presents original essays by prominent researchers in the field selected and edited from papers presented at this year's 26th Conference on Postal and Delivery Economics held in Split Croatia from May 30 June 2 2018 Topics addressed by this volume include quality of service last mile solutions and competition in the liberalized market This book will be a useful tool not only for graduate students and professors but also for postal administrations consulting firms and federal government departments

The Political Economy of Reform Lessons from Pensions, Product Markets and Labour Markets in Ten OECD Countries Tompson William, 2009-08-24 By looking at 20 reform efforts in ten OECD countries this report examines why some reforms are implemented and other languish

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