

Political Campaign
Craftsmanship: A
Professional's Candid
Guide to Campaigning
for Public Office

Schwartzman, Edward

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Political Campaign Craftsmanship A Professionals Candid Guide To Campaigning For Public Office

Edward Schwartzman



Political Campaign Craftsmanship A Professionals Candid Guide To Campaigning For Public Office:

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more valuable than this book. Bringing to bear both academic and professional experience, Shea and Burton present a lively comprehensive exploration of cutting edge political campaign management. They cover every aspect of present day political campaigning from understanding the context of a particular campaign, national trends, the media market, demographic research, etc. to strategic thinking and specific voter contact techniques that work. These techniques include tactical use of fundraising, paid media, free media, including the Internet, and get out the vote drives. Throughout the text, the authors present up to date analysis peppered with examples from national, state, and local campaigns. *Campaign Craft* is a comprehensive guide to modern electioneering, a must read for candidates and political activists, scholars, researchers, and all those interested in knowing how to run modern high tech campaigns. *Campaign Craft* Michael J. Burton, William J. Miller, Daniel M. Shea, 2015-06-23

The go to source on campaign management for nearly two decades is now updated to cover the latest in contemporary campaign expertise from general strategy to voter contact to the future of political campaigns. Political campaigning reinvents itself at a furious pace. This highly respected text recounts the evolution of modern campaign management and shares strategies and tactics common to American elections. Informed by the practical political experience of three scholarly authors, the book weaves important academic perspectives with insights garnered from close observation of electoral practice. The fifth edition lays out the foundations of modern campaign management, going on to explore critical steps in running a new style campaign. Using fresh stories and recent research, the book follows American electioneering from the planning stages through Election Day and concludes with a view to the future of political campaigning. Critical updates examine the Tea Party movement, new political technologies, advances and challenges in opinion polling, and field experimentation and increasing polarization within the American electorate. New material includes an exploration of the Super PACs and non candidate campaigns that are changing the strategic context of American elections. **The Political Campaign Desk Reference** Michael P. McNamara, 2008

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Understand the theoretical and practical aspects of political marketing. Over the past few years, political marketing strategies have been refined with the help of new findings in political science research. *Campaigns and Political Marketing* clearly discusses the most recent political science research studies and theories that political activists and professionals can apply to effectively campaign for an issue or candidate. This text is an invaluable compilation

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