

# RHETORIC AND THE ARTS OF DESIGN

David S. Kaufer  
Brian S. Butler

# Rhetoric And The Arts Of Design

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## **Rhetoric And The Arts Of Design:**

**Rhetoric and the Arts of Design** David S. Kaufer, Brian S. Butler, 2013-11-26 The design arts from the design of buildings and machines to software and interfaces are associated with types of knowledge and performance thought to be structured modular and systematic Such arts have become increasingly prestigious in our technocratic society Since Aristotle the art of rhetoric was conceived as a loosely structured practical art thought to be limited in the extent to which it could mimic more precise subject matters The art of rhetoric has been controversial since classical times but its status has sunk even lower since the industrial revolution a point when civic cultures began to cede authority and control to the cultures of specialized experts Many sympathizers of rhetoric have resisted its decline by calling for a civic art of public discourse to stand in opposition to a technocratic specialized discourse that has come increasingly to disenfranchise the ordinary citizen This is the first book to question the rhetoric technical knowledge split from a more fundamental perspective To get some perspective on what is at stake in rhetoric's traditional classification as a practical art the authors explore the distinction between practical and design arts enumerate the various criteria cited in the literature for qualifying a cluster of knowledge and performative skills to count as an art of design show how the knowledge and performative skills associated with the art of rhetoric meet the major requirements of design knowledge propose a general architecture of rhetorical design one descriptive both of civic address and specialized academic argument turn to the Lincoln Douglas debates to embody and provide some empirical support and illustration for their architecture demonstrate how Lincoln and Douglas can be thought of as expert designers whose rhetoric is highly structured and modular and explain how the rhetoric of both rhetorical agents can be represented in the layers and modules that one needs to display plans for buildings software or other design artifacts These layers and modules are not just post hoc annotations of the debates they also illuminate new and systematic ways for viewing the debates and by implication other specimens of rhetoric in terms of strategies of artistic production Kaufer and Butler conclude their presentation by citing some of the research and educational implications that follow from housing rhetoric within the family of design arts

**Rhetoric and the Arts of Design** David S. Kaufer, Brian S. Butler, 1996 The design arts from the design of buildings and machines to software and interfaces are associated with types of knowledge and performance thought to be structured modular and systematic Such arts have become increasingly prestigious in our technocratic society Since Aristotle the art of rhetoric was conceived as a loosely structured practical art thought to be limited in the extent to which it could mimic more precise subject matters The art of rhetoric has been controversial since classical times but its status has sunk even lower since the industrial revolution a point when civic cultures began to cede authority and control to the cultures of specialized experts Many sympathizers of rhetoric have resisted its decline by calling for a civic art of public discourse to stand in opposition to a technocratic specialized discourse that has come increasingly to disenfranchise the ordinary citizen This is the first book to question the rhetoric technical knowledge split from a more

fundamental perspective To get some perspective on what is at stake in rhetoric's traditional classification as a practical art the authors explore the distinction between practical and design arts enumerate the various criteria cited in the literature for qualifying a cluster of knowledge and performative skills to count as an art of design show how the knowledge and performative skills associated with the art of rhetoric meet the major requirements of design knowledge propose a general architecture of rhetorical design one descriptive both of civic address and specialized academic argument turn to the Lincoln Douglas debates to embody and provide some empirical support and illustration for their architecture demonstrate how Lincoln and Douglas can be thought of as expert designers whose rhetoric is highly structured and modular and explain how the rhetoric of both rhetorical agents can be represented in the layers and modules that one needs to display plans for buildings software or other design artifacts These layers and modules are not just post hoc annotations of the debates they also illuminate new and systematic ways for viewing the debates and by implication other specimens of rhetoric in terms of strategies of artistic production Kaufer and Butler conclude their presentation by citing some of the research and educational implications that follow from housing rhetoric within the family of design arts

**Rhetoric, Theatre and the Arts of Design** Clare Lapraik Guest, 2008 **Rhetorical Hermeneutics** Alan G. Gross, 1997-01-01 Examines the nature of rhetorical theory and criticism the rhetoric of science and the impact of poststructuralism and postmodernism on contemporary accounts of rhetoric *440 Great Colleges for Top Students*, *Dialectical Rhetoric* Bruce McComiskey, 2015-06-26 In *Dialectical Rhetoric* Bruce McComiskey argues that the historical conflict between rhetoric and dialectic can be overcome in ways useful to both composition theory and the composition classroom Historically dialectic has taken two forms in relation to rhetoric First it has been the logical development of linear propositions leading to necessary conclusions a one dimensional form that was the counterpart of rhetorics in which philosophical metaphysical and scientific truths were conveyed with as little cognitive interference from language as possible Second dialectic has been the topical development of opposed arguments on controversial issues and the judgment of their relative strengths and weaknesses usually in political and legal contexts a two dimensional form that was the counterpart of rhetorics in which verbal battles over competing probabilities in public institutions revealed distinct winners and losers The discipline of writing studies is on the brink of developing a new relationship between dialectic and rhetoric one in which dialectics and rhetorics mediate and negotiate different arguments and orientations that are engaged in any rhetorical situation This new relationship consists of a three dimensional hybrid art called dialectical rhetoric whose method is based on five topoi deconstruction dialogue identification critique and juxtaposition Three dimensional dialectical rhetorics function effectively in a wide variety of discursive contexts including digital environments since they can invoke contrasts in stagnant contexts and promote associations in chaotic contexts *Dialectical Rhetoric* focuses more attention on three dimensional rhetorics from the rhetoric and composition community *Humanizing Visual Design* Charles Kostelnick, 2019-03-28 This book analyzes the role that

human forms play in visualizing practical information and in making that information understandable accessible inviting and meaningful to readers in short humanizing it Although human figures have long been deployed in practical communication their uses in this context have received little systematic analysis Drawing on rhetorical theory art history design studies and historical and contemporary examples the book explores the many rhetorical purposes that human forms play in functional pictures including empowering readers narrating processes invoking social and cultural identities fostering pathos appeals and visualizing data The book is aimed at scholars teachers and practitioners in business technical and professional communication as well as an interdisciplinary audience in rhetoric art and design journalism engineering marketing science and history

**Qualitative Research Methods in Education and Educational Technology** Jerry W. Willis, 2008-10-01 Qualitative Research Methods in Education and Educational Technology was written for students and scholars interested in exploring the many qualitative methods developed over the last 50 years in the social sciences The book does not stop however at the boundaries of the social sciences Social scientists now consume and use research methods from many fields The rich resources of research methods and theories from both the humanities and philosophy are also covered in this book It explains why postpositivist quantitative research should not be the only game in town and provides solid theoretical foundations beginning with the positions of Plato and Aristotle for broadening our horizons about what warrants our attention Using Aristotle's concept of phronesis the author shows why methods such as narrative research and storytelling hermeneutic inquiry literary theory philosophical inquiry and much more have important applications in education and educational technology On those foundations the author also builds a framework for doing many types of research from participatory action research to content analysis to postmodern case studies to empowerment research and philosophical inquiry He accomplishes this through a combination of original text summaries of exemplary research in education and educational technology and suggested readings that are annotated and introduced at the end of each chapter Many of these readings are available online and they extend the discussion of research methods or serve as exemplars of a particular type of educational technology research There are open ended and conceptual questions for each reading and developing your own answers to them is one way you can extend your depth of understanding about qualitative research methods in education and educational technology

*Argumentation and Advocacy*, 1998 **Design Issues**, 2017 The first American academic journal to examine design history theory and criticism Design Issues provokes inquiry into the cultural and intellectual issues surrounding design Regular features include theoretical and critical articles by professional and scholarly contributors extensive book reviews illustrations and a section for reader response Special issues concentrate on particular themes such as artificial intelligence product seminars design in Asia and design education *Henryson and the Medieval Arts of Rhetoric* Robert L. Kindrick, 2018-10-24 First published in 1993 Volume 8 in the 9 volume set of Studies in Medieval Literature a series of interpretative and analytic studies of the Western European literatures of the Middle Ages This volume

extends the canon of works to be read and studied by providing a new framework for understanding that will inspire students and scholars to look anew at Robert Henryson's poetry. The reader will find it rewarding to read the mainline exposition but will also find a second reward in the knowledge accumulated to support that exposition. **Routledge Handbook of Sustainable Design** Rachel Beth Egenhoefer, 2017-07-28

The Routledge Handbook of Sustainable Design considers the design not only of artifacts but of structures, systems and interactions that bear our decisions and identities in the context of sustaining our shared planet. In addressing issues of design for global impact, behavior change, systems and strategy, ethics and values, this handbook presents a unique and powerful design perspective. Just as there are multiple definitions of design, so there are several definitions of sustainability, making it difficult to find unity. The term can sometimes be seen as a goal to achieve or a characteristic to check off on a list of criteria. In actuality, we will never finish being sustainable. We must instead always strive to design work and live sustainably. The voices throughout this handbook present many different characteristics, layers, approaches and perspectives in this journey of sustaining. This handbook divides into five sections which together present a holistic approach to understanding the many facets of sustainable design: Part 1 Systems and Design, Part 2 Global Impact, Part 3 Values, Ethics and Identity, Part 4 Design for Behavior Change, Part 5 Moving Forward. This handbook will be invaluable to those wishing to broaden their understanding of sustainable design and students and practitioners of Environmental Studies, Architecture, Product Design and the Visual Arts. **Visual Imagery, Metadata, and Multimodal Literacies Across the Curriculum** August, Anita, 2017-08-10

A student's learning experience can be enhanced through a multitude of pedagogical strategies. This can be accomplished by visually engaging students in classroom activities. **Visual Imagery, Metadata, and Multimodal Literacies Across the Curriculum** is a pivotal reference source that examines the role of visual-based stimuli to create meaningful learning in contemporary classroom settings. Highlighting a range of relevant topics such as writing, composition, data visualization and literature studies, this book is ideally designed for educators, researchers, professionals and academics interested in the application of visual imagery in learning environments. **Proceedings of the International Joint Conference on Arts and Humanities 2024 (IJCAH 2024)** Cicilia D. M. Putri, Ali Mustofa, Wendy Hakim, Galih Pradana, Danang Tandyonomanu, 2025-02-12

This is an open access book. Welcome to the International Joint Conference on Arts and Humanities 2024 held by the State University of Surabaya. This joint conference features four international conferences: the International Conference on Education Innovation ICEI 2024, the International Conference on Cultural Studies and Applied Linguistics ICCSAL 2024, the International Conference on Research and Academic Community Services ICRACOS 2024, and the International Conference of Social Science and Law ICSSL 2024. It encourages the dissemination of ideas in arts and humanity and provides a forum for intellectuals from all over the world to discuss and present their research findings on the research area. This conference will be held in Surabaya, East Java, Indonesia, on August 26th, 2024. September 10th, 2024. Classical Rhetoric and the Visual Arts in Early Modern Europe Caroline Van

Eck,2014-08-11 In this book Caroline van Eck examines how rhetoric and the arts interacted in early modern Europe She argues that rhetoric though originally developed for persuasive speech has always used the visual as an important means of persuasion and hence offers a number of strategies and concepts for visual persuasion as well The book is divided into three major sections theory invention and design Van Eck analyzes how rhetoric informed artistic practice theory and perception in early modern Europe

*Controversy as News Discourse* Peter A. Cramer,2011-06-17 This book presents a constitutive approach to controversy based on a discourse analysis of news texts focusing on the role of journalists as participants who shape public controversy for readers Drawing data from the Reuters Corpus the project identifies formulas that journalists use in reporting controversy and draws conclusions about how these serve professional and textual functions and how they shape public controversy as a natural historical and pragmatic event While the traditions of dialectic and rhetoric have focused on the prescriptive aim of training participants to resolve controversies in philosophical dialogue or public debate settings this orientation has tended to preempt questions about where controversy is located and how it is shaped This project contributes to descriptive ethnographic research about controversy using discourse analysis to address a problem in argumentation

*Liberal Arts of Management* James Maroosis,2016-02-19 This book analyzes and elucidates the view that the purpose of the liberal arts is to offer leadership training and guidelines for success This professional or managerial tradition of the liberal arts is discussed historically revisiting three central claims purported by the Ancients to make the point that management and the liberal arts are connected and build off each other to provide a framework for leadership in both domains This book will appeal to researchers in leadership studies management and the liberal arts

**Digital Arts and Entertainment: Concepts, Methodologies, Tools, and Applications** Management Association, Information Resources,2014-06-30 In today s interconnected society media including news entertainment and social networking has increasingly shifted to an online ubiquitous format Artists and audiences will achieve the greatest successes by utilizing these new digital tools Digital Arts and Entertainment Concepts Methodologies Tools and Applications examines the latest research and findings in electronic media evaluating the staying power of this increasingly popular paradigm along with best practices for those engaged in the field With chapters on topics ranging from an introduction to online entertainment to the latest advances in digital media this impressive three volume reference source will be important to researchers practitioners developers and students of the digital arts

*Catalogue of Miami University at Oxford, Ohio* Miami University (Oxford, Ohio),1915

**Defining Visual Rhetorics** Charles A. Hill,Marguerite Helmers,2012-08-21 Images play an important role in developing consciousness and the relationship of the self to its surroundings In this distinctive collection editors Charles A Hill and Marguerite Helmers examine the connection between visual images and persuasion or how images act rhetorically upon viewers Chapters included here highlight the differences and commonalities among a variety of projects identified as visual rhetoric leading to a more precise definition of the term and its role in rhetorical studies Contributions to this volume

consider a wide variety of sites of image production from architecture to paintings from film to needlepoint in order to understand how images and texts work upon readers as symbolic forms of representation Each chapter discusses analyzes and explains the visual aspect of a particular subject and illustrates the ways in which messages and meaning are communicated visually The contributions include work from rhetoric scholars in the English and communication disciplines and represent a variety of methodologies theoretical textual analysis psychological research and cultural studies among others The editors seek to demonstrate that every new turn in the study of rhetorical practices reveals more possibilities for discussion and that the recent turn to the visual has revealed an inexhaustible supply of new questions problems and objects for investigation As a whole the chapters presented here demonstrate the wide range of scholarship that is possible when a field begins to take seriously the analysis of images as important cultural and rhetorical forces Defining Visual Rhetorics is appropriate for graduate or advanced undergraduate courses in rhetoric English mass communication cultural studies technical communication and visual studies It will also serve as an insightful resource for researchers scholars and educators interested in rhetoric cultural studies and communication studies



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