

# Seeing Spots

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A Functional Analysis  
of Presidential Television  
Advertisements, 1952-1996

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William L. Benoit

# Seeing Spots A Functional Analysis Of Presidential Television Advertisements 1952 1996

**William L. Benoit**



## **Seeing Spots A Functional Analysis Of Presidential Television Advertisements 1952 1996:**

**A Functional Analysis of Political Television Advertisements** William L. Benoit, 2014-04-01 A Functional Analysis of Political Television Advertisements examines theory and research on election advertisements William Benoit employs the Functional Theory of Political Campaign Discourse to understand the nature or content of television spots in election campaigns Beginning with a look at American presidential spots from 1952 2012 Benoit investigates the three functions acclaims attacks and defenses and the topics of policy and character for these groups of political commercials The following chapters are devoted to reporting similar data on presidential primary advertisements presidential third party spots other theories including Issue Ownership Theory and Functional Federalism Theory as well as nonpresidential and non U S election advertising Benoit considers the data discusses the development of political advertising over time and finally presents areas for further research This book is a uniquely comprehensive examination of the value and use of television spots in political election rhetoric

*Seeing Spots* William L. Benoit, 1999-07-30 Benoit provides a comprehensive analysis of presidential television spots from every campaign that used this important message form from the 1952 campaign through the last national campaign in 1996 More than 1 600 presidential spots are analyzed from both primary and general campaigns Republican Democratic and third party candidate advertisements are analyzed He uses the Functional Theory of Political Campaign Discourse analyzing themes in spots as acclaims self praise attacks criticism and defenses responses to attacks Themes are classified according to topic Each of these topics is broken down further policy past deeds future plans general goals character personal qualities leadership ability ideals Contrasts are made between spots from Republicans and Democrats as well as third parties incumbents and challengers and winners and losers The spots from candidates who led trailed or were in close races also are contrasted Spots are becoming more negative over time Benoit concludes in both primary and general campaigns General campaigns are more negative than primary campaigns Democrats are more negative than Republicans and challengers are more negative than incumbents There are no differences between winners and losers However candidates who trailed throughout the campaign were most negative while candidates in close races were most positive An important analysis for scholars and researchers in political communication and American presidential politics

**Communication in the Presidential Primaries** Kathleen E. Kendall, 2000-01-30 In a comparison of communication in the U S presidential primaries of the twentieth century Kendall examines the role of the candidates and the media during the period of primary elections Drawing upon information from a broad array of sources Kendall uncovers communication patterns that transcend time regarding political image horse race coverage and negative campaigning She takes a strong communication perspective arguing that the verbal context of the presidential primaries is an important factor overlooked in traditional studies Topics covered include the effect of party rules on communication the role of speeches and debates the role of political advertising and the media s construction of the primaries in the pre television era and the age of television

Kendall examines the 1996 primaries in light of patterns discovered in earlier years and she makes predictions and recommendations regarding the 2000 primaries With its century wide scope and the variety of research methods used the book will be of considerable value to researchers scholars journalists and students involved with political communication and American presidential elections

**Social Emotions and Their Influences** Huiyan Lin, Giorgio Coricelli, Chunliang Feng, Siyang Luo, Steven Young, 2023-06-06 The common dimensional model of emotion has emphasized that emotional information is generally processed from two dimensions valence from negative to positive and arousal from low to high Recently several theories have proposed that emotions also vary along a sociality dimension ranging from non social emotions i e basic biological drives to social emotions i e complex social interactions Specifically non social emotions e g fear are derived from incentives or aversive emotions that have direct physiological relevance whereas social emotions e g guilt are elicited within the context of social information processing or social cognition Multiple empirical studies have investigated the processing of non social emotions and the influences of these emotions on other cognitive processes However questions regarding social emotion processes and their influences are still open For example little is known about psychological and neural mechanisms underlying different social emotions processes e g guilt shame love envy and pride the development and individual differences of social emotions or the influences of social emotions on social behaviors and decision making Therefore this Research Topic aims to gain a deeper understanding of how different social emotions are processed among different populations and how these social emotions influence other cognitive processes We aim to have a collection of studies which extend the theoretical technical and empirical knowledge about psychological and neural mechanisms underlying social emotions processes as well as the influences of these processes on other cognitive processes in particular on social decision making We encourage studies from different domains e g emotion behavioural economics and decision making implemented by different techniques e g behaviour electrophysiology neuroimaging and brain stimulations among different populations e g healthy adults children and elderly persons with psychological traits and personalities and psychiatric patients

**All the Way with LBJ** Robert David Johnson, 2009-02-23 All the Way with LBJ examines the LBJ tapes analysing the 1964 presidential campaign and the political culture of the mid 1960s

**Democracy for Hire** Dennis W. Johnson, 2017 This book is a history of political consulting in America examining how the consulting business developed highlighting the major figures in the consulting industry and assessing the impact of professional consulting on elections and American democracy A key focus is on presidential elections beginning in 1964 and the important role played by consultants and political operatives

**Truth in Advertising?** Barbara Allen, Daniel Stevens, 2018-10-18 This book represents the first systematic effort to examine 1 the factual accuracy of the claims made in an entire political advertising campaign 2 the visuals and sound cues used in that advertising and their relationship with the tone and accuracy of ads and 3 the impact of the accuracy of claims on what people know and how they vote in a real campaign The research is based on several years of

labor intensive coding of the factual accuracy of every claim made in the presidential ads in the 2008 election as well as the ads for the races for the US Congress in Minnesota We show how the accuracy of political ad claims the visuals and sound of ads and ad tone particularly negativity are related to voting behavior We argue that understanding how the accuracy of political ad claims affects voters is now more important than ever This research has steered clear of the normative question of what such putative gains in knowledge represent however Does the content of negative advertising enhance voter capacities such as the ability to locate candidates issue positions accurately or state reasons to like or dislike candidates based on accurate information about the candidates traits or issue stands Does the accuracy of the information in political advertising matter to voting behavior or vote choice whether turnout goes up or down Would voting more while knowing less that is true be sufficient in a democracy In studying the effects of advertising tone such questions about advertising tone have not been asked Our book redresses this lacuna We show that negative advertising is more likely to make inaccurate claims We show that ads making inaccurate claims also use a larger number of visual and sound distortions perhaps tying up more cognitive capacities while pressing their untruthful arguments We show links between inaccurate advertising and aggregate turnout individual turnout and individual political knowledge The news is not good in an age of post factual democracies

Political Communication Ethics Robert E. Denton Jr.,2000-05-30 This essay collection examines ethical concerns related to the traditional areas of political communication including campaigns media discourse and advertising as well as new technologies including the Internet In total the collection provides one of the few volumes to examine political ethics from an academic perspective rather than from a moralistic or rule orientation Bruce Gronbeck provides an assessment of presidential campaigns arguing that ethical judgments of citizens are based on candidates actions and motives character and competence Ronald Lee explores the ethics of campaign discourse and he charts the relationship between presidential candidates projection of civic virtue and the political arrangements that dictate the course of the campaign itself Steven Goldzwig and Patricia Sullivan examine what happens to discourse when the divide between the haves and have nots translates into a local community disconnected from virtual politics The nature types and impact of the growing use of hate speech in contemporary politics is explored by Rita Whillock while Robert Denton investigates television as an instrument of governing and its impact on the nature of democracy Gary Woodward looks at the ethics of political journalism and Lynda Lee Kaid analyzes the ethical issues raised by political advertising in all forms Clifford Jones looks at the impact of campaign finance rules on campaign communication strategy Gary Selnow explores the ethics of politics on the Internet and Robert Denton concludes by examining the relationship between constitutional authority and public morality An important text for students as well as scholars investigating contemporary American politics

*Gender, Heteronormativity, and the American Presidency* Aidan Smith,2017-10-03 Gender Heteronormativity and the American Presidency places notions of gender at the center of its analysis of presidential campaign communications Over the decades an investment in gendered representations

of would be leaders has changed little in spite of the second and third wave feminist movements Modern candidates have worked vigorously to demonstrate compensatory heterosexuality an unquestionable normative identity that seeks to overcome challenges to their masculinity or femininity The book draws from a wide range of archived media material including televised films and advertisements public debates and speeches and candidate autobiographies From the domestic ideals promoted by Eisenhower in the 1950s right through to the explicit and divisive rhetoric associated with the Clinton Trump race in 2016 intersectional content and discourse analysis reveals how each presidential candidate used his or her campaign to position themselves as a defender of traditional gender roles and furthermore how this investment in appropriate gender behaviour was made manifest in both international and domestic policy choices This book represents a significant and timely contribution to the study of political communication While communication during presidential elections is a well established research field Aidan Smith s book is the first to apply a gendered lens over such an extended historical period and across the political spectrum

The Columbia History of Post-World War II America Mark Christopher Carnes, 2007 The spaces people share the changing social geography of American life Sandra Opdycke Drowning in pictures Kenneth Cmiel Popular music and technology Tom Collins Bringing it home children technology and family in the postwar world Paula S Fass The culture of work Mark C Carnes The military sport and warrior culture Donald J Mrozek Death mourning and memorial culture Michael Sherry The commerce of culture and criticism George Cotkin Domestic containment the downfall of postwar idealism and Left dissent 1945 1950 Richard Lingeman Without restraint scandal and politics in America Julian E Zelizer Television democracy and presidential politics Rick Shenkman Gender and the transformation of politics Susan Hartmann Which sides are you on Religion sexuality and culture war politics David T Courtwright The new alchemy technology consumerism and environmental advocacy Andrew Kirk Citizenship and the problem of desire in the postwar labor and civil rights movements Thaddeus Russell What price victory American intellectuals and the problem of Cold War democracy Michael E Latham Managerial capitalism contested government policy culture and corporate investment Tony A Freyer Federal education policy and politics Maris A Vinovskis

Seeing Spots A Functional Analysis Of Presidential Television Advertisements 1952 1996: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels enthralling the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the captivating narratives that have charmed audiences this year. Seeing Spots A Functional Analysis Of Presidential Television Advertisements 1952 1996 : Colleen Hoover's "It Ends with Us" This touching tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover expertly weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can prevail. Seeing Spots A Functional Analysis Of Presidential Television Advertisements 1952 1996 : Taylor Jenkins Reid's "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reid's captivating storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic : Delia Owens' "Where the Crawdads Sing" This evocative coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, entrancing readers with its evocative prose and mesmerizing setting. These top-selling novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a brilliant and thrilling novel that will keep you wondering until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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