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**40 Days of Farming** John McMonigle,2022-03-08 Most real estate agents fail in their first five years on the job but 40 Days of Farming gives you the skills to not only beat those odds but also to build a thriving and successful real estate career Eighty seven percent of real estate agents fail within their first five years in the industry John McMonigle founder of Agentinc named the Top Real Estate Team five years in a row by The Wall Street Journal has made history by selling properties totaling more than 7 5 billion He s written 40 Days of Farming to share with you how geographic farming a proven system of generating lead productivity based on love and community stewardship has been the key to his success and can unlock your full potential The secret to successful geographic farming and indeed to succeeding in today s highly competitive real estate industry is having spiritual physical mental emotional relational financial and vocational health John leads you on a guided forty day journey to cultivate each of those areas in your life to make way for exponential growth Utilizing a combination of experience networking faith and scripture John has transformed the art of geographic real estate farming into a lucrative and time tested system designed to generate personal and financial success To that end in 40 Days of Farming John applies the over 7 000 promises of Scripture to your career and includes a life plan handed down by God along with a proven business plan culled from his decades long career as a leader in the industry As a real estate agent you re in the business of changing lives for the better The journey you take in 40 Days of Farming will lead you closer to career success and deeper fulfillment in your spiritual life

**Farming, for Real Estate Agents** Meredith Fogle,2021-01-12 Harvest real success through real estate farming Are you a real estate agent ready to transform your business Experts agree that building and operating a real estate farm is the most direct path to success Like a traditional farm a real estate farm is a limited geographic area in which you plant seeds via marketing and leads tend your crops by strengthening client relationships and harvest the fruits of your labor through repeat business and referrals resulting in market dominance In this essential step by step guide real estate expert Meredith Fogle shows you how to select a farm area create farm dominance and even how to sell an established farm

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immeasurable rewards from your real estate farm Real Estate Books and Periodicals in Print ,1989 **Successful Farming** ,1913 Includes various special sections or issues annually 1968 Harvesting issue usually no 7 or 8 1968 Crop planning issue usually no 12 title varies slightly Machinery management issue usually no 2 1970 Crop planting issue usually no 4 title varies slightly **Publishers Directory** ,1994 *The National Real Estate Journal* ,1929 **Michigan Realtor** ,1995 **The Chenango County Farm and Home Bureau News** ,1922 **Kern County Farm Bureau Monthly** ,1927

**New National Real Estate Journal** ,1918 **Rules for Real Estate Success** C. Perez,2011-09-16 A veteran real estate agent shares simple but powerful techniques to connect with more customers close more sales and maximize success There are more than 1 7 million real estate agents in the United States and Canada Thousands of new agents enter the profession each year hoping to make a comfortable living But more than 80 percent of them will not be successful To do well in this business you need to take your career seriously and equip yourself with training information and proven strategies This guidebook provides you with the tools you need including hundreds of marketing tips to help you nd business advice on responding to objections from clients the thirty answers to the most common questions youll be asked strategies to ensure that open houses are successful tips on how to interact with people on the phone and in person While this guidebook o ers hundreds of ideas youll prefer certain marketing and selling techniques over others The goal is to ensure that you have every strategy out there so you can sell and succeed You should know what to say when to say it and how to say it You will get the advice you need to close more sales with **Rules for Real Estate Success** Editor & Publisher ,1925 The fourth estate

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