

Objectives of Marketing Research



Research For Marketing Decisions

Paul E. Green



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R.,2012-10-16 Intended primarily as a text for undergraduate and postgraduate students of Management this compact yet comprehensive book discusses the multidimensional aspects of Marketing Research in an accessible manner The book begins with an overview of marketing research the type and scope of and stages in marketing research organization of marketing research in India and research plan its need functions and types Then it goes on to give a clear analysis of research design and its classification descriptive and experimental research as well as uses methods and techniques in qualitative research Besides the book gives detailed description on marketing research process and attitude measurement sampling methods and sample size determination methods and techniques of data collection and data processing analysis Finally the book dwells on various statistical techniques statistical packages report writing and different applications of marketing research in specific areas Besides students professionals engaged in marketing research would find the book very valuable **DISTINGUISHING FEATURES** Provides indepth analysis of identifying gathering analyzing and interpreting primary and secondary data Gives many examples which are interspersed throughout the book to illustrate the concepts discussed Provides caselets for a better understanding of the topics covered Research Techniques for Marketing Decisions Chuck Chakrapani,1989-01-01

Marketing Research W. Bruce Wrenn,Bruce Wrenn,David L. Loudon,Robert E. Stevens,2002 This text CD ROM for an introductory marketing research course shows how to design conduct and interpret market research offering step by step instructions explanations of complex issues such as the interpretation of statistics 16 case studies and practice cases Chapters cover research designs for management decision making secondary data primary data collection measurement designing the data gathering instrument sampling methods and sample size basic and advanced data analysis and the research report The CD ROM contains SPSS data for cases Wrenn teaches marketing at Indiana University c Book News Inc

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