

MOBILIZING INVISIBLE ASSETS

HIROYUKI ITAMI
WITH THOMAS W. ROEHL

Mobilizing Invisible Assets

Bernard Marr



Mobilizing Invisible Assets:

Mobilizing Invisible Assets Hiroyuki Itami, Thomas W. Roehl, 1991-10 Successful corporate strategies says this leading professor of management depend upon dynamic marshaling of a firm's invisible assets information based resources such as technological know how the visibility of a brand name or knowledge of a customer base as well as tangible assets such as people goods and money Hiroyuki Itami emphasizes the ways strategy must fit the firm's external environment customers competitors and ever changing technology and also the importance of internal fit within the organization He uses invisible assets as a single organizing concept to discuss the appropriateness of strategy in each area Strategy Itami insists must be adapted to rapidly changing conditions and must sometimes be prepared in advance of expected change The most powerful strategy may often intentionally create imbalance in the short run in order to accumulate invisible assets and energize the organization Itami examines successful strategies of Japanese firms which have always operated in an environment of uncertainty and all pervasive change Sony and Honda are not the only examples however Itami also discusses IBM Volkswagen and the Swiss watch industry The range of examples gives the book wide applicability and appeal to American business executives who are now facing a similar situation of rapid change The clarity and sound construction of Itami's argument will make it useful not only to MBAs and theorists of international business and comparative management but also to real world planners and managers who are currently coping with just the sort of situations Itami describes

Connectivity and Knowledge Management in Virtual Organizations: Networking and Developing Interactive Communications Camison, Cesar, Palacios, Daniel, Garrigos, Fernando, Devece, Carlos, 2008-10-31 This book analyzes different types of virtual communities proposing Knowledge Management as a solid theoretical ground for approaching their management Provided by publisher

Einstein in the Boardroom Suzanne S. Harrison, Patrick H. Sullivan, 2006-04-20 Capitalize on Your Company's Intangible Assets Leading Companies Show You How Einstein in the Boardroom makes a great sequel to Edison in the Boardroom Those readers who found the examples and war stories of Edison to be useful in their own IP management activities will find the same qualities in Einstein This resource will help anyone in the intangibles management community who seeks to go beyond intellectual property and understand and capitalize on the full range of a firm's intellectual capital Julie Davis coauthor Edison in the Boardroom Harrison and Sullivan continue to elevate understanding of the value of intellectual assets and more importantly provide a clinic on the practical steps necessary to turn theory into bottom line results Jeff Weedman Vice President External Business Development The Procter Gamble Company Einstein in the Boardroom is a valuable guide for business managers considering how to leverage intangible assets for profit Joe Beyers Vice President Intellectual Property Licensing Hewlett Packard Company Going deeper into value creation for companies Einstein in the Boardroom describes new ways to extract value from I stuff on knowledge a tremendous asset that is too rarely exploited and could be leveraged by all readers of this great book Beatrix de Russe

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Techno-Security in an Age of Globalization Denis Fred Simon,2016-09-16 This text assesses the changing dimensions of national security in a world where business and technology issues have moved to centre stage and traditional military security issues seem to have receded due to the end of the Cold War

ECIC2009-2nd European Conference on Intellectual Capital Susana Rodrigues,2010 Perspectives on Intellectual Capital Bernard Marr,2012-06-14 Perspectives on Intellectual Capital bridges the disciplinary gaps and facilitates knowledge transfer across disciplines featuring views on intellectual capital from the fields of accounting strategy marketing human resource management operations management information systems and economics It also offers interdisciplinary views on intellectual capital from the perspectives of public policy knowledge management and epistemology By analyzing the various perspectives Editor Bernard Marr is able to present a truly comprehensive understanding of what intellectual capital is including the state of the art thinking about it in each discipline the common key trends and the trajectories for future developments learning and practice Contributors include many of the leading thinkers in their respective disciplines Mie Augier and David Teece on the Economic Perspective Bernard Marr and Goran Roos on the Strategy Perspective Baruch Lev Leandro Canibano and Bernard Marr on the Accounting Perspective Sudi Sudarsanam Ghulam Sorwar and Bernard Marr on the Finance Perspective Jan Mourtisen Per Nikolaj Bukh and Bernard Marr on the Reporting Perspective Lisa Fernstrom on the Marketing Perspective Ulf Johanson on the HR Perspective L Martin Clotier and E Richard Gold on the Legal Perspective Partick H Sullivan on the Intellectual Property Perspective Giovanni Schiuma Antonio Lerro and Daniela Carlucci on the Interfirm Perspective Ahmed Bounfour and Leif Edvinsson on the Public Policy Perspective J C Spender and Bernard Marr on a Knowledge Based Perspective Goran Roos on An Epistemology Perpective Foreword by Robert Grant Bernard Marr is a Research Fellow in the Centre for Business Performance at Cranfield School of Management UK and Visiting Professor University of Basilicata Italy

Constructability Sharmin Khan,2018-10-03 This book focuses on Constructability a project management tool and its effectiveness in promotion of sustainable development and architecture Constructability concentrates on the optimum use of construction knowledge and experience in planning engineering procurement and field

operations to achieve overall project objectives Keeping in view the requirement of promotion of sustainable architectural practices the book is aimed at establishing effective relationship between constructability and sustainability including application of the project management systems and guidelines for sustainable development in a systematic manner Key Features Focuses on relationship between constructability and sustainability in detail with respect to their definitions and historical background Summarizes formulation of recommendations and guidelines for various design and construction practices Provides an updated information database having overview of constructability studies and researches conducted so far Explores association of sustainable development to project management issues Includes relevant case studies Italy in a European Context Donatella Strangio, Giuseppe Sancetta, 2016-02-03 This edited collection investigates the role of Italy in pursuing the EU five targets by 2020 R the energetic measures for climate change migration the counter actions against poverty and social exclusion This ambitious book uses a multidisciplinary approach and original field studies to tackle this important topic **Firm Dominance in EU Competition Law** Jorge Marcos Ramos, 2020-02-20 How does it come about that a certain firm dominates a market Can an understanding of this process lead to a more effective enforcement of competition law That is the question approached in this compelling book The author reviews the European Union s EU s Article 102 case law comparing it with United States US provisions demonstrating that new ways of looking at market power are needed today s tech giants differ from older monopolies He clarifies the role of dominant firms in the competitive process proposing that conduct should be scrutinized differently depending on the source of market power rather than using the same approach for all dominant undertakings Supporting his contention that the legal consequences that derive from holding a dominant position cannot be disassociated from the sources of that market power that a dynamic understanding of dominance requires looking both forwards and backwards in time the author examines such sources of dominance as the following statutory dominance derived from explicit protectionist measures or subtler geoeconomic strategies legacy firms such as the telecommunications or transport industries natural monopolies e g the exploitation of a mine investment efforts undertaken in a competitive environment intangible resources such as timing reputation experience innovation capabilities or managerial processes lucky monopolies and anticompetitive behavior on the road to dominance Drawing insights from EU and US case law industrial organization scholarship and strategic management literature the book resolves questions related to the role that the origins of market power have played and should play in the enforcement of EU competition rules against dominant firms It concludes with a list of policy recommendations bringing the application of Article 102 TFEU against dominant firms more in line with the objective of protecting the competitive process With its focus on how EU competition law enforcement should be fine tuned to adequately incorporate the origins of firm dominance into the analysis of single firm behavior the book makes a major contribution to the analysis of anticompetitive effects Practitioners competition authorities and academics in competition law will greatly appreciate the book s combination of legal analysis and recommendations for

policy reform Strategic Management of Professional Service Firms Bente Løwendahl, 2005 Aimed at practitioners and academics this third edition discusses various issues such as to what extent are professional service firms PSFs different when is a service not professional what are particular challenges in managing PSFs what are important strategic issues for PSFs and more

Investment Valuation Aswath Damodaran, 2012-04-17 The definitive source of information on all topics related to investment valuation tools and techniques Valuation is at the heart of any investment decision whether that decision is buy sell or hold But the pricing of many assets has become a more complex task in modern markets especially after the recent financial crisis In order to be successful at this endeavor you must have a firm understanding of the proper valuation techniques One valuation book stands out as withstanding the test of time among investors and students of financial markets Aswath Damodaran's *Investment Valuation* Now completely revised and updated to reflect changing market conditions this third edition comprehensively introduces investment professionals and students to the range of valuation models available and how to choose the right model for any given asset valuation scenario This edition includes valuation techniques for a whole host of real options start up firms unconventional assets distressed companies and private equity and real estate All examples have been updated and new material has been added Fully revised to incorporate valuation lessons learned from the last five years from the market crisis and emerging markets to new types of equity investments Includes valuation practices across the life cycle of companies and emphasizes value enhancement measures such as EVA and CFROI Contains a new chapter on probabilistic valuation techniques such as decision trees and Monte Carlo Simulation Author Aswath Damodaran is regarded as one of the best educators and thinkers on the topic of investment valuation This indispensable guide is a must read for anyone wishing to gain a better understanding of investment valuation and its methods With it you can take the insights and advice of a recognized authority on the valuation process and immediately put them to work for you

Value Networks in Manufacturing Jayantha P Liyanage, Teuvo Uusitalo, 2016-08-09 This book highlights innovative solutions together with various techniques and methods that can help support the manufacturing sector to excel in economic social and environmental terms in networked business environments The book also furthers understanding of sustainable manufacturing from the perspective of value creation in manufacturing networks by capitalizing on the outcomes of the European Sustainable Value Creation in Manufacturing Networks project New dynamics and uncertainties in modern markets call for innovative solutions in the global manufacturing sector While the manufacturing sector is traditionally driven by technology it also requires other managerial and organizational solutions in terms of network governance business models sustainable solution development for products and services performance management portals etc which can provide major competitive advantages for companies At the same time the manufacturing industry is subject to a change process where business networks play a major role in value creating processes By far the biggest challenge in this context is making value creation a sustainable process where economic social and environmental demands are met Managing

product and service related business operations in manufacturing networks thus brings different challenges that cannot purely be resolved using traditional methods and techniques This book is an outcome of a European project funded by the European Commission and performed by a dedicated R D consortium comprised of some leading Research institutions and Industrial partners

Web 2.0: A Strategy Guide Amy Shuen,2018-11-16 Web 2 0 makes headlines but how does it make money This concise guide explains what s different about Web 2 0 and how those differences can improve your company s bottom line Whether you re an executive plotting the next move a small business owner looking to expand or an entrepreneur planning a startup Web 2 0 A Strategy Guide illustrates through real life examples how businesses large and small are creating new opportunities on today s Web This book is about strategy Rather than focus on the technology the examples concentrate on its effect You will learn that creating a Web 2 0 business or integrating Web 2 0 strategies with your existing business means creating places online where people like to come together to share what they think see and do When people come together over the Web the result can be much more than the sum of the parts The customers themselves help build the site as old fashioned word of mouth becomes hypergrowth Web 2 0 A Strategy Guide demonstrates the power of this new paradigm by examining how Flickr a classic user driven business created value for itself by helping users create their own value Google made money with a model based on free search and changed the rules for doing business on the Web opening opportunities you can take advantage of Social network effects can support a business ever wonder how FaceBook grew so quickly Businesses like Amazon tap into the Web as a source of indirect revenue using creative new approaches to monetize the investments they ve made in the Web Written by Amy Shuen an authority on Silicon Valley business models and innovation economics Web 2 0 A Strategy Guide explains how to transform your business by looking at specific practices for integrating Web 2 0 with what you do If you re executing business strategy and want to know how the Web is changing business this book is for you

ECIC2014-Proceedings of the 6th European Conference on Intellectual Capital Dagmar Cagánová,Miloš Čambál,2014-10-04

ICTR 2020 3rd International Conference on Tourism Research Dr. José Martí-Parreño ,Dr. Roberto Gómez-Calvet ,Dr. Javier Muñoz de Prat,2020-03-27

Management Consulting Practice in Intellectual Capital Bernard Marr,2005-10-01 Today many organizations recognize the importance of intellectual capital as a principal driver of firm performance and a core differentiator The aim is to bring together the approaches of the different management consulting firms and to make their differences explicit prompting consultants to better understand the nature of intellectual capital and the potential for cross disciplinary learning Originally published as Journal of Intellectual Capital 2005 Vol 6 No 4

Digital Cultures: Age of the Intellect Dr. Ganesh Shermon,2017 Comments by global thought leaders on Business of Staffing A Talent Agenda Your section on how HR needs to change in a digital context is spot on with those twenty points M S Krishnan Associate Dean Global Initiatives Accenture Professor of Computer Information Systems Professor of Technology and Operations Ross School of Business University of Michigan Ann Arbor Michigan Ganesh

Shermon has really nailed it He really knows this area well Well worth reading for anyone interested in this field Mark Smith National Industry Leader Financial services KPMG LLP earlier Global Head of People Change Practice A must read for today s HR professionals as they seek to learn evidence based practices as they transform their talent management performance Laura Croucher Americas leader KPMG HR Transformation Centre of Excellence **Beyond the Hype** Robert G. Eccles,Nitin Nohria,James D. Berkley,2003 This is a reprint of a previously published work It deals with good mangement based on action and the judgment of the individual manager on deciding appropriate action **Managing Knowledge** Stephen Little,Tim Ray,2012-06-21 Knowledge management is crucial to organizational learning innovation and success within organizations The Second Edition of the successful knowledge management reader provides a core source of key theoretical thinkers in the field and presents the most up to date leading edge articles that explore emerging trends A comprehensive introduction places these readings in context and draws together key strands across the field The new reader includes new and revised chapters as well as newly authored material to provide students with a current resource that enables the study of knowledge management from a variety of perspectives Theoretical work and engaging case studies place knowledge management in the context of an emerging global economy *Disrupting Human Resources Talent Rules* Ganesh Shermon,2016-12-07 Human Resources Disrupted This book is a detailed analysis of what causes HR disruptions in both positive and negative ways It is about CEO and CHRO s role and their influence in building organizations or destroying value while struggling to understand digital business models products customers and high performing cultures The book contains best practice examples of people disruptors digital strategies for talent management predictions trends HR functions going out of fashion digital climate possibilities Value based cultures organizational design HR tech elements HR knowledge management organization re roles and HR business model based structural options detailed surveys tests methodologies on Talent Strategies etc At the core Talent Rules

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