



Sharpen Your Skills in
Motivating People to Perform

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TREVOR BENTLEY

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AGENDRA RANA



Sharpen Your Skills In Motivating People To Perform:

Sharpen Your Skills in Motivating People to Perform Trevor J. Bentley,1996 This introduction to the series is mainly a guide for the manager themselves to show them the basic skills in training enabling them to bridge the gap between competence and performance The emphasis is on turning the workplace into a learning environment and empowering the team to succeed **Sharpen Your Mental Edge: Master Focus Under Pressure** Silas Mary,2025-02-17 Focus is the ultimate skill that separates the top performers from the rest Sharpen Your Mental Edge delves deep into the art of maintaining razor sharp focus under even the most intense pressure In this book you will learn how to eliminate distractions master your concentration and stay mentally sharp when the stakes are highest Whether you are facing high pressure situations at work navigating tough decisions or preparing for big moments in life this book will provide you with the mental strategies to stay cool calm and collected By mastering these techniques you will develop a mental edge that allows you to not only survive pressure but to thrive in it This book will equip you with the tools to build a mental fortitude that sharpens your focus strengthens your willpower and ultimately helps you make better decisions under any circumstance **SUCCEED** AGENDRA RANA,2023-09-30 Success is an excellent acquired quality of a person to sustain a strong spirit which can willfully overpower the dictums of mind Even if a person possesses good physical strength treasures of wealth and other resources recognition among prominent personalities but lack of self confidence fails to provide the desired success Every person belonging to any age religion or caste has an earnest desire to seek the achievements of the topmost level to command respect in the society Perfection in any task is difficult but it requires prolonged efforts Winning isn t about finishing in first place It isn t about beating the others It is about overcoming yourself overcoming your body your limitations and your fears Winning means surpassing yourself and turning your dreams into reality Success hugs you in private but failure slaps you in public Better learn and determine to succeed in life **The Complete Idiot's Guide to Creative Visualization** Carolyn Flynn,Shari L. Just Ph.D.,2005-11-01 If you can envision it you can make it happen Creative visualization is the technique of using the imagination to identify goals and then making them a reality It s more powerful than sheer drive because it works in harmony with the positive energy of the universe The Complete Idiot s Guide to Creative Visualization helps readers visualize and then actualize their best and brightest lives Filled with techniques and exercises that reveal the power of visualization Offers suggestions guidance and tips to inspire the imagination Follows the path of the book that launched the creative visualization movement nearly 30 years ago and adds such New Age elements as meditations and affirmations Creative visualization offers something for those interested in the New Age movement spirituality and self improvement **Forthcoming Books** Rose Arny,1997-04 *Motivational Agility* Paul Oppong,2023-11-03 Low motivation is a familiar trap that ensnares most employees Even though standard business literature is packed with advice on this topic it is never easy to deploy a targeted strategy to keep your employees engaged all the time Given that most employees are quite

enthusiastic when they start a new job what exactly happens along the way Now that is a tough question Even tougher is to discover what you can do to ensure your employees enjoy their job especially when it is difficult to use any single method and keep everyone motivated throughout their tenure Enter motivational agility a perfect combination of multiple initiatives to ensure less churn better productivity and improved engagement In this book you will discover this unique concept and much more in ten accessible chapters Obvious indicators of low employee motivation Why common employee incentive plans don't work The myths perceptions that are holding you back The types of employees you find in every workplace Prepare your workforce for change and transformation Basics of motivational agility Understanding motivational agility I Understanding motivational agility II How to effectively motivate a remote workforce The real master key to workplace motivation Over his career as an experienced digital transformation consultant Paul Oppong has seen the corporate world from close quarters You will surely enjoy his commentary useful insights and flexible frameworks to keep your employees in a magical zone of motivation Time to make a difference

Sharpening Your Competitive Edge: How to Strengthen Your Distribution Sales Team for Top Results Jim Pancero, 2009

At the End of the Tunnel Michael L Taylor, 2023-03-31 About the Book This novel will cause you to walk away with a more positive attitude and a better outlook on life About the Author Michael is wrapped around his family Matthew Shelly and his wife Gerry His desire is to help others have a better outlook on life And no matter where you start in life there is always light at the end of the tunnel

Motivating Employees For Dummies? Max Messmer, 2011-05-04 Motivating Employees For Dummies shows business leaders how to communicate effectively with employees increase their sense of responsibility and promote excellent teamwork Full of creative solutions to almost every kind of day to day situation this handy guide offers everything business leaders need to increase employee performance and morale Whether you're the CEO of a Fortune 500 company the owner of a mom and pop shop or a manager with just a handful of employees under you Motivating Employees For Dummies shows you how to get more effort and production from employees without threats or intimidation For anyone who needs to understand and master simple effective motivational techniques this book covers all the bases Learn to communicate with employees Provide a strategic vision that motivates others Create a dynamic inspiring workplace and corporate culture Show employees you care Establish a mentoring program Design a fair and motivational compensation scheme Encourage workplace diplomacy not politics Expert author Max Messmer Chairman and CEO of the world's largest specialized staffing firm reveals the secret and not so secret tricks to motivating employees in a positive manner From communication to compensation and everything in between he covers all the angles giving you the tools and techniques you need to get fair effort for fair pay from the people who work for you Inside you'll find how to See how your firm rates in employee motivation Establish values and ethics your people can believe in Encourage and manage employee feedback and suggestions Foster creativity and open thinking Choose the right medium for communicating with employees Manage the appraisal process Recognize and reward effort and success Understand and

promote true teamwork Manage motivation through downsizing or mergers Deal with negative attitudes and habitual behaviors Today it is more important than ever that business leaders find effective employee friendly ways to motivate their people This handy guide offers all the tools and ideas you need to keep your employees happy and productive Motivate Yourself and Reach Your Goals: Teach Yourself Frances Coombes, 2010-04-30 If you want to learn how to motivate yourself and be motivating to others then this is the book for you Easy to follow and invaluable to have around each chapter focuses on honing particular skills improving your insight and increasing your all round performance Including sound information from inspirational voices motivational trainers and entrepreneurs it explains what motivation is how to define your goals how to boost your creativity sharpen your motivational skills challenge limiting beliefs create the circumstances for success and much much more By the end of the book its simple but effective techniques will help you overcome the challenges of any situation effectively and imaginatively and to set and exceed your goals It also gives you further reading and details of training and learning groups to build on what you have already learnt NOT GOT MUCH TIME One five and ten minute introductions to key principles to get you started AUTHOR INSIGHTS Lots of instant help with common problems and quick tips for success based on the author s many years of experience TEST YOURSELF Tests in the book and online to keep track of your progress EXTEND YOUR KNOWLEDGE Extra online articles at www.teachyourself.com to give you a richer understanding of self motivation FIVE THINGS TO REMEMBER Quick refreshers to help you remember the key facts TRY THIS Innovative exercises illustrate what you ve learnt and how to use it

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