

SELL EASY



Sell Easy

Léo Pomar



Sell Easy:

How to Write and Sell Simple Information for Fun and Profit Robert W. Bly, 2010-08-31 Packed with income generating ideas about creating a variety of saleable written works this guide includes information for researching and writing effective instructional materials and calling upon a variety of publishing channels including magazines traditional book publishers self publishing and the Internet The mechanics behind becoming a successful writer and information packager are presented in this resource that explores how to write and sell simple information in multiple formats allowing writers to turn specialized knowledge into money making books and products *Selling with Intention* Ursula C. Mentjes, 2011-03-24 Every Sales Person and Entrepreneur knows that selling is the key to success but most never achieve their potential even after attending numerous trainings and reading dozens of books Why Most of the training industry focuses on technique without ever addressing the most important part of the sales process what the Sales Person is saying to themselves It doesn't matter how well you implement the concepts and methods if you haven't addressed the beliefs and behaviors that are sabotaging your efforts How we think about selling makes all the difference In *Selling With Intention* Sales Expert and Certified Sales Coach Ursula Mentjes shares the expertise she uses to help clients double their sales revenues in as short as two months Her principles and exercises will help you Transform the way you think about and interact with your target clients the sales process and yourself as a sales person Develop the mindset systems and intentional sales plan you need to significantly increase sales Let go of the fears and limiting beliefs that have been sabotaging your efforts Move forward with a renewed sense of confidence in solving clients problems and Take a quantum leap toward your greatest sales goals *Green Zone Selling* Douglas Smith, 2011-09-01 Get in the Green Zone A must read for every salesperson serious about making more money *Green Zone Selling* is a collection of more than 50 best practices and winning approaches used by top performing salespeople in business today *Green Zone Selling* takes you beyond the basics of old fashioned sales training and presents authentic intelligent and powerful ideas and advice every sales professional can easily understand and immediately apply Imagine having an experienced and proven sales coach working alongside you putting you on the fast track to finding more leads more clients and more sales Written in a fast paced no nonsense and to the point style *Green Zone Selling* is engaging and enjoyable reading for anyone who is serious about taking his or her results and income to the next level of success **Sales Scripts that Sell!** Teri Kwal Gamble, Michael Gamble, 1992 This book gives both beginning and seasoned salespeople the word tips to power talk their way to success An excellent reference guide for salespeople chock full of tested selling scripts that yield positive results Russel R Taylor DBA Director Taylor Institute for Entrepreneurial Studies College of New Rochelle *Popular Mechanics*, 1914-05 *Popular Mechanics* inspires instructs and influences readers to help them master the modern world Whether it's practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science *PM* is the ultimate guide to our high tech

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